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HEATH PLEA TO ULSTER CATHOLICS

Maudling defies censorship call

MR HEATH appealed last night to Catholics in Ulster to "accept the responsibilities of leadership" and join in discussions aimed at political solution. But, in a speech at the Lord Mayor's banquet in London he emphasised that terrorism must be ended.

Meanwhile Mr Maudling, Home Secretary, as resisting a censorship call from Conservative MPs who bitterly attacked "the media" and notably the BBC—for "bias" in reporting Ulster. "We are losing the propaganda war," said one MP at the restive inns meeting.

In the strife-torn province the IRA suffered its most devastating setback with the discovery at a farm at Ballymena, Co. Antrim, of the largest yet cache of terrorist arms. It included a high-velocity anti-tank rifle, a Tommy gun, 19 rifles and 28 shotguns.

In Londonderry Marta Doherty, a Catholic girl, reed and shorn by Bogside women for her love of John Larter, a British soldier, married him in the chapel of Ebrington Barracks. Pte Larter will not be returning to Ulster after the honeymoon, the Army said.

Other Ulster News and Picture—P8

Propaganda battle

MR MAUDLING, Home Secretary, last night resisted a suggestion that unless "the media" placed a lustrous restraint on its reporting of events in Northern Ireland, censorship should be imposed.

LEADERSHIP APPEAL TO CATHOLICS

By **H. E. BOYNE**, Political Correspondent
In his speech at the Lord Mayor's banquet in Whitehall, London, last night, the Prime Minister made a strong appeal to representatives of the Catholic minority in Northern Ireland to "accept the responsibilities of leadership" and join in discussions aimed at a political solution.

Mr Maudling claimed there was growing evidence of the progress being made by the Army. He quoted as evidence the increased amount of intelligence which was leading to the round-up of IRA suspects.

Lord Balniel, Minister of State, Defence, also said that in the last month enough arms had been captured in Northern Ireland to equip a full battalion of the British Army.

But there was some restiveness in the meeting. One MP was applauded when he said that apart from fighting the war they should also be fighting the propaganda war, "which we are losing."

Against majority
The reality is that Northern Ireland exists, that it is part of the United Kingdom, and that the majority of its people want to remain so.

Mr Maudling explained that men had been arrested and detained in Northern Ireland as a result of information received.

Mr Maudling replied that he had had talks before and would do it again.

On the request that the border should be "closed," Mr Maudling and Lord Balniel pointed out the difficulties.

Mr Maudling said that troops could not be deployed in strength on the border and used in Belfast and Londonderry as well.

Majority view
Mr Maudling pressed to see if Mr Lynch, Prime Minister of Eire, could not do more, stressed the precariousness of Mr Lynch's own position.

Finally, Mr Maudling was asked about "taking the border out of politics." He replied that it was an attractive idea, but that he had to stick to the majority view. If the majority wanted to stay in the United Kingdom, this must be so.

Record haul in swoop on IRA arms

By **JAMES WIGHTMAN** in Belfast

THE IRA suffered a devastating setback yesterday when Ulster security forces found a "fantastic" arsenal of arms, ammunition and explosives at a farm near Ballymena, Co. Antrim.

The forces also found a large furniture van which had a secret compartment and which is believed to have made regular trips between England and Northern Ireland.

The Royal Ulster Constabulary said it was the biggest haul of terrorist arms ever made in the Province.

They were found in what the Army described as "an elaborate and well-concealed pit."

28 shotguns

Searchers found one high-velocity anti-tank rifle, 28 shotguns, some of them sawn-off, 19 rifles, one Thompson sub-machine gun, one M1 carbine gun, five pistols, 2,840 rounds of assorted ammunition, 1,144 shotgun cartridges, one hand-grenade, several detonators, one plunger detonator device, 45lb of gelignite and 1,500 feet of fuse wire.

Among the ammunition was the latest type of Belgian-made plastic bullet with metal tip.

The furniture van had a compartment concealed behind the driver's seat. Police said it was large enough to hold six men or a large quantity of arms.

Last night, the RUC asked police in Britain to investigate trips made by the furniture van between England and Ulster. Two men are helping police with their inquiries.

The farm is believed to have been a major transit depot for arms being ferried to terrorists.

The discovery is a major success for the security forces. An Army officer said: "We are cocked on this is a fantastic find. There was a lot of deadly power in that arsenal."

Demoralising effect

The loss of such a haul must have demoralising effects on the IRA. For the terrorists it could not have happened at a worse time. In recent weeks they have lost several important leaders as well as other arms hauls.

If, as it is understood, it was a haul from an informer which led police and troops to the isolated farm, this too must shake the nerve of the terrorists.

It will be an especially crippling blow to the IRA if, as I was told last night, the sources of guns, bullets and explosives are showing signs of drying up.

Apart from the farm haul, the Army scored another success over the IRA, when soldiers seized several sticks of gelignite and detained a man after chasing a car through the Lower Falls area of Belfast.

Picture—P8

HEAVY GUARD AT ROYAL VARIETY SHOW

The strongest police guard ever mounted for a Royal Variety performance was in operation at the London Palladium last night. Police were inside the theatre, outside the doors and in force outside the theatre.

The extra precautions were not taken because of any specific threat, but as part of a recent plan to protect places likely to be the targets of IRA sympathisers.

The Queen, Princess Anne and other members of the Royal Family attended the show.

DECISION TODAY ON TOOLROOM STRIKE BY 8,000

By **OUR INDUSTRIAL CORRESPONDENT**
A decision on whether to declare an official strike by about 8,000 Coventry toolroom workers in the dispute over the employers ending their 30-year-old wage agreement will be taken by the Engineering Union executive today.

Official backing could cost the union £50,000 a week in strike pay. The tenth one-day stoppage was staged yesterday by the workers, who voted by 3,401 to 2,905 for an official strike—less than the 50 per cent majority required by union rules.

Later today, the Engineering Employers' Federation will reply to demands for rises and improvements amounting to 40 p.c. more. Rejection, particularly of the claim for an all-round rise, is regarded as certain.

Other Industrial News—P10

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Sir Alec Douglas-Home, Foreign Secretary, being greeted by Mr Smith, Rhodesian Prime Minister, outside Mr Smith's office in Salisbury yesterday. Report and cartoon—P4.

Tar-and-feather girl marries in barracks

By **A. J. McILROY** in Londonderry

MARTA DOHERTY, the 19-year-old Ulster girl who was tarred and feathered and had her head shaved last week for "fraternising" with a British serviceman, married her soldier sweetheart in Londonderry yesterday.

She wore a wig to hide her shorn hair as she stood with her groom, Pte John Larter, 19, of the Royal Anglian Regt, during the Catholic ceremony at an Army church in Ebrington Barracks high above the city.

For the past four days, she had lived in the barracks for her own safety.

Relatives and a few close friends had to pass security checks to attend the ceremony.

One of Pte Larter's Army colleagues took the wedding photographs, and a short reception was held at the camp social club.

The couple later left for Belfast accompanied by Army officers and an escort.

An Army statement said: "The marriage took place quietly. The service and the reception were entirely private."

"The couple have now left for their honeymoon and Pte Larter will be posted to another unit and will not be returning to Northern Ireland."

Pte Larter, whose home is in Olney, Bucks, changed his religion in order to marry.

In May, he was shot in the hand by three youths who attacked him after he had taken Miss Doherty home.

Stunt misfired
Last Tuesday the girl was taken from her house in Drumcliffe Avenue, tied to a lamp-post outside the Bogside Inn, and tarred and feathered by a mob of jeering women.

As a result, her wedding planned for last Friday was called off.

Although the IRA denied responsibility for the girl's ordeal, the view in Government circles in Ulster is that it was an IRA publicity stunt which misfired because of the public revulsion it caused.

There have been several weddings in the past two years between British soldiers and Irish girls. Four took place in Londonderry on Saturday, it is understood.

After returning from the wedding Marta's mother, Mrs Theresa Doherty, said at her home last night: "I don't know when I shall see her again."

2 LOST AS BOAT SINKS IN ICY SEA

Two men were thrown into icy seas last night when their lobster boat sank and their life-raft capsized. A third man was saved by another fishing boat after he had floated the life-raft and scrambled aboard.

The lobster boat, Northern Isles, was out in the Pentland Firth, Orkneys, nearly 50 miles south of the crew's port in Sanday Island.

INDIA CLAIMS 135 KILLED

INDIA claimed yesterday that it had killed 135 Pakistan troops in the biggest border clash yet in the present crisis.

The day-long battle took place on Friday in the Shikarpur area, 75 miles north of Calcutta, after 5,000 enemy troops had crossed into India, a New Delhi Government spokesman said.

They had advanced one or two miles before Indian troops rushed up to reinforce the paramilitary border security force, drove the Pakistan forces back across the border.

The spokesman said that an unspecified number of Pakistan soldiers were wounded and large quantities of arms captured.

Pakistan silent

There have been no reports of a major action in the area from the Pakistan side.

But the Associated Press of Pakistan news agency said that six Indian soldiers had been captured when two companies of troops and a few hundred infiltrators crossed into East Pakistan on Friday night in the Khasia area, which is across the border from the Shikarpur region.

The Indian spokesman said Pakistani artillery had been firing continuously along India's eastern border. There had been 200 violations of the Kashmir ceasefire and on the West Pakistan frontier since October 1.

Mr Jagjivan Ram, the Indian Defence Minister, told Parliament yesterday that Pakistan had placed almost its entire forces on India's borders to back up a threat of total war.

Reuter.

Mrs Gandhi calls for sanity—P4

23 pc RISE IN CAR TRADING

By **OUR CITY STAFF**
The motor trade's September turnover was 23 per cent higher than last September's, the Trade and Industry Department said yesterday. The figures for the three months ended in September were 22 per cent better than in July-September last year.

Sales of new vehicles in the quarter were 35 per cent more than in the corresponding quarter last year, and used vehicle sales were up by 27 per cent. The figures included the effects of price changes, including July's purchase tax reduction.

City Details—P15

Today's Weather

GENERAL SITUATION: Trough of low pressure will move slowly S. across England and Wales.

LONDON, S.E. CENT. S. ENGLAND, E. MIDDLESEX: Cloudy, dry at first, rain later. Wind moderate. Max 48F (9C).

E. N.W. CENT. N. ENGLAND, W. MIDDLESEX, S. N. WALS: Cloudy, occasional rain. Clearer, scattered showers later. Wind fresh, moderate. Max 48F (9C).

S.W. ENGLAND: Cloudy, dry apart from light rain. Wind W. moderate. 52F (11C).

S. NORTH SEA: Wind W. to N.W. force 5, fresh breeze, or force 8 to 7, fresh to strong breeze, perhaps gale force 8 later. Sea moderate or rough.

FRESH OF DOWNS: Wind force 5. Sea moderate.

ST. GEORGE'S CHANNEL: Wind W. force 4 or 5, moderate to fresh breeze. Sea slight or moderate.

IRISH SEA: Wind N.W. force 6 to 5, fresh breeze, or force 8 in N. at times. Sea rough or very rough.

DUNDEE: Colder, wintry showers especially in the N. and E. Weather Maps—P30

Scheme for 50p prescriptions abandoned

By **JOHN KEMP**, Social Services Correspondent

THE Government has dropped its plan to introduce prescription charges of up to 50p an item, depending on the cost of the drug involved.

The scheme, which would have affected most those who needed the dearest treatment, was found to have "serious practical difficulties," said Sir Keith Joseph, Social Services Secretary, yesterday in a Commons written answer.

The end of the cost-related plan, however, probably means the basic prescription charge will be increased. It will stay at its present level of 20p an item for the time being, but may well be increased to 25p in April.

The high cost of pharmaceutical services to the National Health Service, approaching £200 million a year, is known to be of great concern to Sir Keith and the Health Department.

Changed welcomed
Doctors and chemists welcomed the Government's change of mind.

They had condemned the idea because they said it introduced a system of "health by wealth," possibly putting some patients in the position of not being able to afford necessary medicine.

The British Medical Association and the Pharmaceutical Society had campaigned vigorously against the proposal in talks with Sir Keith and the Health Department.

The British Medical Association said the decision to scrap the idea was a "victory for common sense." The Pharmaceutical Society said it was a victory for the sick and needy.

Unfair burden
The society remained opposed to the idea that charges should be made for any health service facility and hoped Sir Keith would abolish prescription charges altogether.

The medical profession's basic objection was that charging for drugs in relation to their actual cost placed an unfair burden on those who, by chance, needed expensive medicines.

Arguments had been foreseen between doctors and patients about the need for particular types of medicine or the number of items on each prescription.

Chemists, apart from having administrative objections, were particularly concerned that patients might present them with prescriptions for perhaps three items, but for financial reasons tell them they wanted only the first one or two to be made up.

Editorial Comment—P16

AIRPORTS CHIEF

Mr Nigel Foulkes, 52, former Bank Xenon managing director, has been appointed to succeed Mr Peter Masefield, 57, as chairman of the British Airports Authority, it was announced last night by Mr Davies, Secretary of Trade and Industry.

Details—P10

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FIRST ANGLICAN WOMEN PRIESTS FOR HONGKONG

By OUR CHURCHES CORRESPONDENT

THE first two women to be made priests in the Anglican Communion are to be ordained in Hongkong. One of them is Chinese-born Miss Jane Hwang, 54, who was brought up in a non-Christian family near Canton.

The decision announced yesterday by the Bishop of Hongkong, the Rt Rev. Gilbert Baker, 61, flies in the face of advice from the Archbishop of Canterbury that no decision on women priests should be taken by any of the churches of the Anglican Communion before 1975.

The announcement was seen last night as a serious threat to the solidarity of the Anglican Communion on the question of women's ordination.

A spokesman for the Archbishop of Canterbury said Dr Ramsey had advised that no decision should be taken by any bishop before all the Anglican provinces had related their views. "The Church of England has been asked to make a decision by 1975," he added.

Serious debate

Bishop John Howe, secretary-general of the Anglican Consultative Council, which represents 45 million Anglicans throughout the world, said in a statement from Rome last night: "It is to be expected that this ordination will cause considerable and serious debate."

"In the Anglican world there is a wide diversity of opinion as to whether women should be ordained to the priesthood. Member churches have been slow in moving to a decision."

Miss Hwang, whose full name is Miss Jane Hwang Hsien Yuen, is vicar of Holy Trinity Church, Hongkong, and principal of Yeuk Wing Primary School.

The other woman priest is to be Miss Joyce Bennett, 49, who was born in London. She went to Hongkong in 1949 and is a member of the Church Missionary Society. She is principal of St Catherine's Girls' School, Kwun Tong.

Men only club

Announcing his decision, the Bishop of Hongkong described the clergy as having for centuries been "a club for men only" which had lost something of its representative character.

If humanity was to be fully represented before God in the priesthood it was logical to suppose that the ministry which

was not limited to people of one tribe or race should not be limited to one sex.

"Christ himself raised the whole status of women by the way in which he talked with them naturally and on equal terms," he continued. "Among the most profound conversations recorded in the Gospels are those with women."

"And we were reminded by one of our clergy recently that the only occasion on which our Lord was anointed—and as you know the word Christ means the Anointed One—was at the hands of a woman in Bethany."

Position stated

The bishop clearly stated his position in the argument which is expected to break out over the ordinations.

"We do not expect that what is suitable in Hongkong will be suitable everywhere, but I believe that someone has to make a start," he said. "What others think, or may be expected to think, though not unimportant, comes second."

"What we are proposing is no deviation in Christian moral standards, no change in creed, no radical break with liturgical order. We remain firm in our love and loyalty to the Holy Catholic Church."

The bishop has been Bishop of Hongkong since 1966. In 1944 he then Bishop of Hongkong, Dr B. O. Hall, ordained a woman as a deacon, but this was subsequently withdrawn.

Not unexpected

A spokesman for the Church of England said last night that the Hongkong decision had not been wholly unexpected. The Church of England had been preparing to make its own decision on women's ordination next year.

The General Synod would now also have to decide if the Hongkong women priests would be able to officiate in churches in England.



The Rt. Rev. Gilbert Baker, Bishop of Hongkong, 61, with Miss Jane Hwang, 54, and Miss Joyce Bennett, 49.

Britain fights to keep colour in food after joining Market

By GERDA PAUL

MINISTRY of Agriculture experts are campaigning in Brussels to retain Britain's kippers, bloaters, sausages, meat pies, chocolates, cakes and custard powders.

There are among the products whose colouring additives may not be acceptable when Britain enters the Common Market.

Harmless additives

Nearly 50 such additives considered harmless in Britain are not on the list of "safe" colours drawn up by the Common Market harmonising committee the Codex Alimentarius.

Many apply to products native to Britain—like pork sausages and kippers—and are not normally produced on the Continent. The additives have won a reprieve for a transitional period of five years after Britain's expected entry on January 1, 1973, but the Ministry is aware that it must battle on behalf of British manufacturers for permanent recognition.

Toxic content

A spokesman said: "We are in there pleading for our banned colours—mostly browns and reds—because we know they are safe. The trouble is that tests for toxic content are of only fairly recent date, and each country

has evolved its own regulations. But we have plenty of time to come to terms."

In return for the Market's acceptance of our colours, Britain may accept some of "theirs" at present banned to home manufacturers.

Experts are hopeful Europe will agree that Britain has nothing poisonous to offer.

At the London office of the European Community, a spokesman said that pressure groups representing manufacturers from all countries concerned were always at work in Brussels, and "listened to attentively."

Visual appeal

There are, also, a great many colouring agents. Three additives are used, for instance, by British sausage manufacturers to give their products that "beefy, red" look, and one of them is already on the approved European list.

Visual appeal may be a bigger stumbling block when typically British products go into Europe. "We feel that nutrition is attractive, you feel like eating it, and the British do like a good colour."

"If we start exporting to Europe we might have to tone it down a bit. They seem to like things paler—look at those yellow-looking French peas."

A Mac Fisheries spokesman

dwelt on the "deep rich colour" of kippers. They were dyed, he said, because the public liked them that way, and it was "a lot of rubbish" to suggest they were not properly smoked.

"Obviously we would have to look at it if the Continentals wanted them paler," he said.

He was backed by the firm of Birde-Eye which was aware that "in Vienna they like paler crumbs on their fish fingers than people in Britain."

Whisky safe

Whisky manufacturers are untroubled.

"The only colouring agent—and that is in infinitesimal quantities—is caramelised sugar," said a spokesman for Haig and Johnnie Walker. "There is no problem about this—we sell vast quantities in Europe."

MARKET JUDGES

BRIEF BRITAIN

The seven judges of the Common Market Court of Justice in Luxembourg began two days of talks in London yesterday with British judges, lawyers and other members of the legal profession in anticipation of Britain joining the Market.

They discussed with Sir Geoffrey Howe, the Solicitor-General, the impact of Common Market law on British law. But a courtesy call on Mr Geoffrey Rippon, Britain's chief six negotiator, had to be cancelled because he has influenza.

PATERNITY BLOOD TESTS

By TERENCE SHAW
Legal Correspondent
MAGISTRATES will have power to order parties in disputed paternity cases to undergo blood tests under regulations coming into force next March.

While nobody will be forced against his will to submit to a blood test failure to do so after a court order has been made will leave the court open to draw whatever inference it considers appropriate from the refusal.

The order by the Lord Chancellor and regulations made by the Home Secretary will bring into force Part III of the Family Law Reform Act, 1969, which gives any civil court power to order blood tests in cases involving disputed paternity.

9,000 cases a year

Already the High Court has such power in divorce and wardship cases. The main effect of the Act will be felt in magistrates courts which hear about 9,000 affiliation cases a year.

While blood tests cannot positively identify a person as the father they can be of great help as evidence for the courts by excluding those who, because of their blood groupings, cannot possibly be the father.

Magistrates are expected to make considerably more use of the power in contested cases.

Delay in implementing this provision of the Act has been caused by the need to draw up complex rules providing for the taking of blood samples by local doctors and their testing by serologists.

METRIC BRICK TRIALS AT HOUSING SITE

To find out the best size of metric brick, a site of about 120 houses is to be built with three sizes of brick during the next 18 months. The trials are being done by the Brick Development Association and the Environment Department.

The present standard metric brick is 225mm x 112.5mm x 70mm, a close approximation to the imperial brick which is 228.6mm x 114.3mm x 75.2mm. In the interests of standardisation, the Ministry of Housing recommended a size of 300mm x 100mm x 100mm, but this has been criticised as impractical.

The third brick on trial will be 200mm x 100mm x 100mm. Careful cost comparisons will be made and the relative speed of building assessed. The site for the trials has not yet been decided.

Artemis captain tried 'to help lieutenant regain confidence'

By R. BARRY O'BRIEN

LT-CDR ROGER GODFREY, captain of the submarine Artemis, which sank at her moorings in Portsmouth Harbour on July 1, told his court martial at Portsmouth yesterday how he tried to help a young officer regain his lost confidence.

He agreed he had written an adverse confidential report on Lt JOHN CRAWFORD, 25, who was in charge of the submarine when she sank.

The lieutenant has since been severely reprimanded by a court martial.

But Lt-Cdr Godfrey said he "most certainly considered" that Crawford was competent to take charge of the submarine while she was being moved by the From dry dock to moorings adjoining Dolphin, the submarine base in Portsmouth Harbour.

The submarine sank when she was flooded through two open hatches while her fuel tanks were being "first filled" with water in preparation for fuelling after the harbour crossing.

2 years' experience
Lt Crawford, with two years' submarine experience, was the vessel's "third hand" and sonar officer.

Lt-Cdr Godfrey, 31, is accused of failing to take charge of the boat during undocking and of failing to ensure that charge of the vessel was entrusted to an officer who was competent to take charge of it.

He is also accused of failing to ascertain the state of trim of the boat after undocking and the movement of the submarine by tug across the harbour.

Lt-Cdr Godfrey was asked to read from a confidential report he had written on Lt Crawford last May, stating that "operationally he is slow to appreciate possible emergencies and liable to take incorrect remedial action."

He said he had written the report because Lt Crawford had been given exercises to do at sea and had carried them out incorrectly. In other respects, Lt Crawford was above average in trustworthiness and thoroughness, the report added.

100 p.c. improvement

Lt-Cdr Godfrey said Lt Crawford was under report for a lack of self-confidence. He had told Lt Crawford in May that if he learned the instructions for submarine captains he would gain confidence.

"This he must have done be-



Lt-Cdr Roger Godfrey.

cause when I gave him emergency exercises to do he carried them out with 100 per cent improvement and I thought I would be able to take him off report in August."

Lt-Cdr Godfrey said he had not taken charge of the submarine during the undocking because he had to be at RAF Boscombe Down for talks about a forthcoming exercise.

He had returned to Dolphin during the morning of July 1 and met Crawford and two other officers from Artemis in the wardroom bar at luncheon after the undocking and move of the submarine had been completed.

Lt-Cdr Godfrey agreed with Capt R. W. Garson, prosecuting, that he had not been aboard the submarine since the Thursday or Friday of the previous week, but said he had asked his officers to give him daily briefings.

Asked why he did not go down to the submarine after meeting the officers in the wardroom, Lt-Cdr Godfrey said he had injured his leg in a game and had made the injury worse playing cricket the previous Sunday.

But he agreed with Capt Garson that that evening he went on board another submarine to attend a farewell party.

Lt-Cdr DAVID RAMSAY, staff officer, First Submarine Squadron, said undocking of a submarine was a complex manoeuvre involving the transfer of the vessel from a safe situation in dry dock to water after work on the hull which could effect her watertight integrity.

The court martial was adjourned until today.

A demonstration at your convenience



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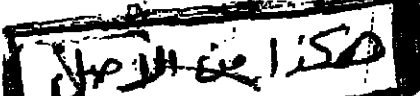
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AWYER ENTICED WIFE, AYS HUSBAND

By JAMES O'DRISCOLL, High Court Reporter

BARRISTER used his wealth and position to seduce and entice a wife from her husband—a man of "humble position"—it was held in the High Court yesterday.

Mr LEONARD CHARLES LACEY, 61, a woodworking chemist, who said he had "absolutely worshipped" his wife, Hilda, 50, told the judge that he knew one day she had been out with the barrister because he had smelled cigar smoke on her clothes.

Mr Lacey said their marriage had been very happy until the barrister came along and interfered.

Wealthy family

ARMSTRONG FAIRWEATHER, counsel for Mr Lacey, told Mr Justice Browne: "Mr Smith is a man from a totally different social class to Mr Lacey. He is a practising barrister, intelligent, and a wealthy family. His means were used in the seduction of this woman from her husband."

Fairweather said that Mr Lacey's intervention, and his wife were a devoted couple. They do the Saturday morning together, and always in arm-in-arm. Now Mr Lacey had a divorce pending.

Mr Lacey said the case was likely to be a last enticement action by the courts as such cases have now been rare.

Mr Lacey said the Lacey family married in 1944. Not only was Mrs Lacey a good wife but she was a good mother and a good friend. She was a gentle woman with pursuing intentions and was also a successful businesswoman.

Mr Lacey said his wife was a man of high position and of not very high intelligence.

Mr Lacey said he had no doubt but that Mrs Lacey was very fond of him. They were getting on well together.

Social leg-up

Mr Lacey moved into a house belonging to the Red Cross in Solihull. Mrs Lacey at first had misgivings about the move, but it was a leg-up for her. "Everything went well at first and Mrs Lacey was proud of her status."

Mr Lacey said he met the family. Mrs Lacey paid visits to the house to see Mrs Smith, and was introduced to her son, Mr Smith.

Mr Lacey realised Mr Smith was a great deal of fun to his wife.

Mr Lacey said Mr Smith grows as a hobby, and expensive beautiful roses were given to Mrs Lacey and books she would read.

Mr Lacey said he noticed that his wife was no longer going to the office together.

Mr Lacey said he was proud to put his difficulties down to the wife going through "the life."

Mr Lacey said the rift was caused by tensions Mr Smith was to his wife.

Mr Lacey said Mrs Lacey confessed to him in love with Mr Smith and he tried to get over it. However nothing was done to break the tension.

Mr Lacey said in 1967, Mr Lacey told "stop this nonsense," but he continued to see Mr Smith.

Mr Lacey said that month Mrs Lacey's husband was leaving her. He rang Mr Smith and asked him to leave his wife and she repeated the request days later when he went to see him.

Mr Lacey said he was not in a Mrs Lacey but by word, he made it clear he was

not going to co-operate in leaving her alone," said counsel.

Mrs Lacey eventually left home in October, 1967.

Mr Fairweather said that "as it appeared the association might have become adulterous," Mr Lacey filed a petition for divorce, alleging adultery and damages from Mr Smith. It was only right to add that Mrs Lacey had made allegations of cruelty against her husband in reply.

Mr Lacey said in evidence that he and Mrs Lacey married in 1944, and had two sons, aged 27 and 21.

In about 1961 it was proposed that his wife should take over Red Cross House at Solihull. He was not keen at first, but he thought that if it would make her happy, they should get on.

His wife became "quarter-master" and it was there that Mr Smith came for medical equipment when his mother was ill.

Mr Lacey said sexual relations between himself and his wife were "all right so far as I knew. I had not had any sexual experience outside marriage."

Cooling off

About late 1963 or early 1964 he noticed a cooling-off.

In 1966 he and his wife had not had sexual intercourse for about 12 months. Once when he tried she said, "I don't know what is wrong with me. Why don't you find somebody else?"

"I said, 'No. You are the only one in my life. I would not want anybody else.'"

Once, when undressing for bed, she told him, "I love him."

Mr Lacey said "I was thunderstruck. I put my arms around her. She said she would get over it."

"I told her it reminded me of a film, 'Brief Encounter', in which there were similar circumstances, and it all turned out happily, and I said, 'Perhaps it will turn out that way,' and she said, 'I promise I will get over it,' and I thought she would."

Mr Lacey referred to a night Mrs Lacey had stayed at Mr Smith's parents' house. "I didn't stop her going round to Mr Smith's house because she said, 'I will get over it,' and I believed her."

Mr Lacey telephoned Mr Smith and told him: "By the way, Hilda is leaving me."

Mr Smith said: "Is it mutual?" Mr Lacey said he replied: "Good God, no. It has come as a bolt from the blue to me." He also told Mr Smith: "I am afraid you are involved." Mr Smith replied: "Don't forget I am a lawyer." He suggested to Mr Smith that his wife's love for him was idolatry.

Shortly before the Lacey's separated Mrs Lacey denied she was still seeing Mr Smith. But Mr Lacey said she had never gone off unless it was for someone like Mr Smith.

Asked if he had really brought the proceedings with the object of getting money from Mr Smith, Mr Lacey replied: "I suppose so. Yes."

He agreed his wife had grand social ideas. "She made me feel inferior in a way. She had friends in a different class socially because of her Red Cross activities."

The case was adjourned until today.



Mr Jeffrey Smith, a barrister, and Mrs Hilda Lacey, 50, in London yesterday.

Below: Mr Leonard Charles Lacey, 61.



Girl's killer sentenced to death

THE death sentence was passed in Jersey yesterday on PATRICK JOHN ALBERT WELCH, 21, after he pleaded guilty to murdering MARILYN DRAY, 17, a holidaymaker, on July 11.

Welch, kitchen porter, who was born in Southampton, stood pale as Sir Robert Le Masurier, Bailiff of the island, sentenced him to be hanged, the only sentence for murder available to the court under Jersey law.

Sir Robert said to him: "Your future is now in the Queen's hands."

It is expected that the sentence will be commuted to life imprisonment when the documents of the case are passed to Mr Maudting, Home Secretary.

Bought drinks

Mr PETER CURIA, Attorney-General of Jersey, told the island's Royal Court that Welch bought drinks for the girl, whose home was in Dagenham, and her friend when he met them in a St Helier public house.

After closing time Welch and Miss Dray walked along the seafront. They kissed on steps leading to the beach. Welch suggested they make love, but the girl refused and struggled to resist his advances.

Welch punched her heavily in the face and she cracked her head against a wall. She was strangled, dragged across the sand, stripped and raped.

DAME KATHLEEN LEAVES £16,000

Dame Kathleen Lonsdale, of Bexhill-on-Sea, first woman president of the British Association for the Advancement of Science, left £16,500 net (£16,575 gross) in her will published yesterday. Duty paid was £1,351.

Dame Kathleen, who died in April aged 68, was Professor of Chemistry and head of the Department of Crystallography at University College, London, from 1949 to 1968.

Other Wills—P14

Boat turned turtle twice in beer race

Daily Telegraph Reporter ALAN GICK, 25, one of the three competitors in the transatlantic beer race, told yesterday how he was trapped underwater for 15 minutes when his 19ft glass fibre sloop Cockle turned turtle in huge seas 140 miles south-west of Ushant, off Brittany.

Gick, the son of Rear-Admiral Philip Gick, was speaking at his home at Bosham Hoe, Bosham, near Chichester.

He said that a 20ft wave struck Cockle four days after he had left Falmouth on Oct. 17 on the first leg of the race in which he and two other Bosham yachtsmen are competing for a barrel of beer.

"I was trapped in the cabin of the upturned boat. I thought I would drown but there was an air pocket and I was able to breathe," said Gick.

After a quarter of an hour in the storm-swept sea Cockle's mast broke and the upturned boat suddenly righted itself.

Sighted by plane

In the next 36 hours before he was picked up by a German freighter the Cockle turned turtle again but righted itself at once.

Gick, who went without sleep for 36 hours, was picked up after he had sent out radio distress signals from the water-logged Cockle.

He was sighted by a French plane on Thursday last, and it dropped flares to guide the freighter to the spot. Because of rough seas the freighter was unable to take the Cockle in tow and the sloop, which cost about £1,800 to buy and equip for the 5,000-mile race to Barbados, had to be abandoned.

The freighter landed Gick at Ghent in Belgium.

Another competitor in the race, Geoffrey Cath, 27, reached Muga, near Vigo, Spain, at the weekend in his boat Chunter. The third competitor, Nigel Harman, 28, who left Falmouth five days after the other two, is heading for Vigo in his boat Sam.

All three vessels involved are identical 19ft Hunter sloops.

RE-TRIAL FOR MAN GIVEN LIFE SENTENCE

A bus driver, jailed for life on a charge of murdering his cousin must be re-tried, the Court of Appeal directed yesterday. Clifford Blair, 37, of Rowley Street, Walsall, was convicted at Staffordshire Assizes last November of murdering Mrs Joyce Smith, 33, a bus conductress and his landlady.

Lord Justice Sachs said the pathologist who fixed the time of death was unable to attend the trial. He had since stated that one of the figures in his findings was inaccurate. That statement might have affected the jury's decision.

ITALIAN SATELLITE

An Italian team successfully launched an American-made satellite into orbit from a platform off the Kenya coast yesterday.—Reuter.

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AGFA-GEVAERT

300 RHODESIANS GREET SIR ALEC IN THE RAIN

By CHRISTOPHER MUNNION in Salisbury
A SOLITARY Union Jack, a Welsh Nationalist flag and a damp crowd of about 300 Rhodesians greeted Sir Alec Douglas-Home when he arrived at Salisbury airport yesterday.

There were cheers, some applause and one cry of "No sell out, Rhodesia," from the mostly-white crowd, as the Foreign Secretary left the RAF VC-10 which brought the British negotiating team from London.

Sir Alec, accompanied by Lady Douglas-Home, was met by Mr Jack Howman, Minister of External Affairs and Defence, Mr Desmond Lardner-Burke, Minister of Justice, Law and Order, Mr Stan O'Donnell, Secretary for External Affairs, and Mr Jack Gaylard, Rhodesian Cabinet Secretary.

Sir Alec walked across the tarmac in the rain to make a statement to 100 Press and television men. At the request of Rhodesian Government officials, no questions were allowed.

Great prospects
The Foreign Secretary said he had little to say before meeting Mr Smith "but my purpose in coming here is to try to create conditions under which Rhodesia will be accepted back into the international community. It is in the interests of all of us if that can be achieved."

"I would like to see a settlement that would assist all Rhodesians of all races to take a full and constructive part in the future of this country which ought to have such great prospects ahead of it."

"I cannot possibly say if we shall succeed in reaching these objectives but I can say that I shall try very hard."

The crowd cheered again as Sir Alec got into a Rhodesian Special Branch car to be driven to Mirimba House, the former British High Commissioner's residence in a Salisbury suburb, where he and Lady Douglas-Home are staying.

Sir Peter Rawlinson, Attorney-General, is also staying at Mirimba.

Familiar figure

The other senior members of the British team, Sir Denis Greenhill and Lord Goodman, now a familiar figure in Salisbury, were driven to Melkies Hotel in the city centre.

Sir Alec was accompanied by 25 officials, including two detectives, cipher clerks, secretaries and communications clerks who

will maintain a link between Mirimba House and London.

Rhodesian Air Force officers complained to the protocol department of the Rhodesian Government last night because the crew of the RAF aircraft which brought the British team is being housed in a small hotel.

The Rhodesian Air Force considered that as a gesture of goodwill they should be guests of their officers' mess.

Meeting with Smith

After settling in at Mirimba House, a chalet-style residence set in 16 acres of woods, Sir Alec was driven to Mr Ian Smith's office to discuss the schedule for their meetings this week.

They met just over two hours after Sir Alec arrived.

Hundreds of Rhodesians—many of them Africans—crowded the footpaths outside Mr Smith's office as Sir Alec and other British officials arrived.

LISBON ADMITS FULL-SCALE WAR IN GUINEA

By Our Lisbon Correspondent

Fighting in Portuguese Guinea has now reached unprecedented proportions with the 30,000-strong Portuguese Army under attack along a broad front by insurgents of the guerrilla movement based in the Republic of Guinea and Senegal.

A senior Portuguese official said yesterday that the war was really no longer defence against guerrillas but a "classical" war against Communists fighting for the impoverished colony as a first step towards capturing the strategic Cape Verde Islands.

Reports yesterday—the third day of fighting—said that heavily-armed groups of guerrillas attacked an Army escort guarding road-workers in the east of the territory. In a running battle at least 11 insurgents were killed.



"He never wants anything but what's right and fair; only when you come to settle what's right and fair, it's everything that he wants and nothing that you want!" (Tom Brown's Schooldays)

ZULULAND CHIEF 'SPIED ON'

By Our Durban Correspondent

HEAD of the planned Zululand bantustan, Chief Gatsha Buthelez, arrived in Durban yesterday from a visit to Britain and said that South African security agents had spied on him in Britain.

He said South African agents had offered large sums of money to people for information about him.

Chief Buthelez said: "A few days after my arrival in London I was amazed when the wife of one of my contemporaries at Fort Hare University was approached by two South African Whites and one Black with a request that if she informed them of my engagements, other than those arranged by the Foreign and Commonwealth Office, she would be handsomely paid."

General H. J. van den Berg, head of the Bureau of State Security (BOSS), and security adviser to Mr Vorster, the Prime Minister, described Chief Buthelez's allegations as "utter tripe."

Four churches join in S. African protest

By JOHN MILLER in Cape Town

ROMAN CATHOLIC, Methodist and Congregationalist leaders in South Africa expressed support yesterday for the decision of the Anglican Church to aid people banned, restricted or imprisoned for acting on Christian principles.

They welcomed the "courageous" Anglican stand which was taken at the weekend at a meeting of 20 bishops.

The meeting formed a committee to find ways "as a matter of urgency" of supporting people who had clashed with the authorities "in obedience to the demands of the Gospel."

The decision has astounded Church circles because it strongly suggested that the Anglican Church was ready to continue the work of the Dean of Johannesburg, the Very Rev. Gonville French-Beytagh, in aiding political detainees.

The Dean was sentenced to five years' imprisonment under the Terrorism Act earlier this month but was freed on bail pending an appeal. The Archbishop of Cape

Mrs GANDHI HOPES FOR 'SANITY'

By Our Delhi Correspondent

MRS GANDHI, the Indian Prime Minister, said yesterday there was a growing sense of urgency about the need to solve the East Pakistan problem.

Reporting to the Indian Parliament on her three-week tour of Western capitals, she said she hoped international pressure would deter President Yahya Khan from attacking India.

"I hope it is not too late for sane counsel to prevail for one cannot go on ignoring hard facts. The just and legitimate aspirations of the people of Bangladesh, indeed of West Pakistan also, cannot be ignored and trampled upon."

Mrs Gandhi reiterated that Indian troops would not be withdrawn from the borders with Pakistan until the problem in East Pakistan was satisfactorily solved.

According to Mr Jagjivan Ram, the Defence Minister, the border situation was "very serious indeed" and he accused Pakistan of preparing plans for pre-emptive strikes at Indian airfields.—Reuter.

PAKISTAN MINE KILLS BONN DIPLOMATS

By Our Dacca Correspondent

Two West German consular officials were killed when a mine blew up their car as they were sightseeing near Dacca, East Pakistan. Mr Rolf Feiland, 58, married with two children, was commercial secretary at the Dacca consulate, and Mr Erich Vozel, 20, an administrative officer.

It was the second incident in which foreign nationals have been killed since the start of the East Pakistan crisis. A French nun died when her Jeep was blown up crossing a bridge in June.

Four Pakistanis were also killed by gunfire near the latest explosion, but it was not immediately known if the two incidents were connected.

CURFEW LIFTED

By Our Colombo Correspondent

The curfew imposed in Colombo in April after attacks by insurgents throughout the island will be lifted from tonight.

KIDNAP VICTIM FREED AFTER FIVE MONTHS

By Our Palermo Correspondent

Giuseppe Vassallo, 28, son of one of Sicily's richest men who was kidnapped five months ago, returned to his home yesterday after a £867,000 ransom was paid.

His kidnapers left him in a street on the outskirts of Palermo late on Sunday. "I was kept in bed in a dark room and I was always alone," he said. "Yesterday I was in hell and today I am in paradise."

SALT TALKS IN EARNEST TODAY

By Our Paris Staff

United States and Soviet delegations to the sixth round of the Strategic Arms Limitation Talks met formally in Vienna yesterday. They agreed to hold their first full working session of the new round tomorrow.

The talks, as usual, will alternate between the Soviet and American Embassies. They are expected to recess over Christmas and continue afterwards until late spring.—Reuter.

ROME VISIT

By Our Rome Correspondent

President Franz Jonas of Austria arrived in Rome by air yesterday on a three-day State visit during which he will also see the Pope. The visit is the first by an Austrian leader for almost 100 years and marks the new friendship following the settlement of the South Tyrol dispute.

Autobahn Pimpernel seen as threat to Berlin Pact

By DAVID SHEARS in Bonn

WHILE the detailed East-West talks on easing traffic controls along the Berlin autobahns are rapidly approaching a settlement, more and more Bonn officials privately doubt that any eventual agreement will hold.

POLISH SPY TAKES THE HINT

By PETER SCHMITT in Bonn

A POLISH spy in West Germany has been quietly sent home in the interests of Bonn's conciliatory policy of improving relations with Communist capitals, it was reported in Bonn yesterday.

A West German Foreign Ministry spokesman said yesterday that Mr Janusz Bieniecki, a Polish trade official in Cologne, had left West Germany last month on the insistence of West German authorities.

West German counter-espionage had given him a "discreet hint" that he had been uncovered as a spy, so he had returned to his country without stirring up public protests and counter-pressure.

It is believed that Bonn chose such a "soft method" to avoid repercussions on Polish-West German relations and ratification of its Oder-Neisse border treaty with Poland.

The West German Interior Ministry confirmed that Mr Bieniecki's wife had asked for political asylum at a refugee camp near Nuremberg when her husband was compelled to return to Warsaw.

Impossible to punish

It would be impossible to punish Western motorists who picked up would-be fugitives present Bonn legislation. One highly-placed West German said yesterday that Herr Brandt's Government would have to get the Bundestag to pass a law making misuse of the Berlin agreement an offence.

But countless West Germans find this a shocking idea and doubt that Herr Brandt, with his majority of six, would attempt it.

"Perhaps the Bundestag would declare other forms of smuggling illegal, such as carrying narcotics or propaganda leaflets, but refugees—never," one official said.

Agents provocateurs

Some Bonn officials suspect that East Germany will try to sabotage the agreement by using agents provocateurs at the roadside to pose as would-be refugees.

The matter is the trickiest area of the negotiations now under way between Herr Bahr and Herr Kohl, West and East German State Secretaries, on filing in details of the draft four-power Berlin agreement signed on Sept. 3.

Herr Bahr and Herr Kohl, who begin their next round of talks in East Berlin on Thursday, are said to be drawing up a long list of instances of misuse of the Berlin autobahns.

WEST GERMAN METAL STRIKE LOOMS

By Our Bonn Staff

The possibility of a strike by 250,000 metal workers in northern West Germany and northern Baden increased yesterday. The wages committee of I.G. Metall, decided unanimously to recommend a strike to the union's central executive today.

The strike is expected to start in several factories on Thursday or Monday. The union is likely to choose sporadic rather than large-scale action from the outset to prevent the employers from using a lock-out that would affect 653,000 metal workers. The dispute is over a demand for wage increases of 9 to 11 per cent.

Brandt-Pompidou talks face fresh obstacles

By OUR BONN STAFF

POSTPONEMENT of next week's Group of Ten conference in Rome has placed serious obstacles in the way of the summit planned between President Pompidou of France and Herr Brandt, the West German Chancellor.

Herr Ahlers, the chief West German Government spokesman, said the timing of the summit to settle the countries' monetary differences—scheduled to be held in Paris later this month or early next—was now "not so easy."

But both sides still want the Franco-German meeting to take place before January and the matter will be tackled by Herr Scheel, the West German Foreign Minister, and M. Schumann, his French counterpart, in talks in Paris on Friday.

Herr Ahlers's remarks were interpreted as meaning there is a serious snag in Franco-German understanding on their monetary policies.

While West Germany sees a Franco-German currency agreement as the prerequisite for promising talks with America, France seems to insist on the withdrawal of America's 10 per cent import surcharge before European concessions can be granted.

"Bleak prospects" Mr Conolly, the American Treasury Secretary, who will be chairman at the next Group of Ten conference, feels West Germany and France should settle their differences before worth while talks can be resumed between Europe and America.

In view of these developments, prospects for the Brandt-Pompidou summit are being viewed as bleaker and bleaker in the eyes of West German political observers.

West German observers were puzzled yesterday that despite Franco-German differences, but countries appear to be achieving harmony with Britain on monetary matters in recent top-level talks in London.

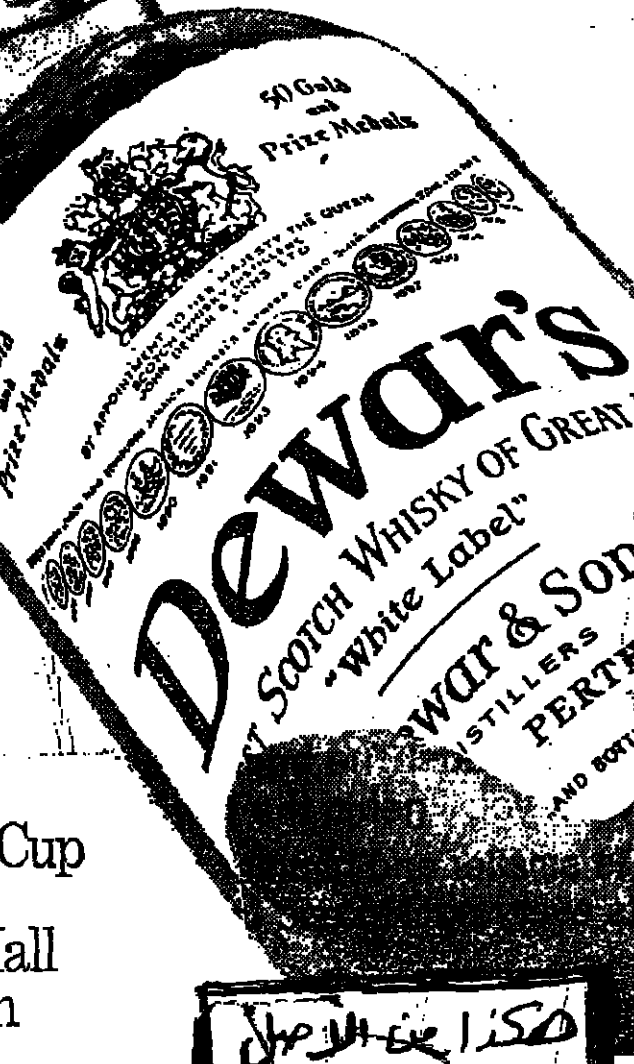
These took place between Herr Schiller, the German Economics and Finance Minister, and Mr Barber, Chancellor of the Exchequer, last Tuesday. M. Schumann, the French Foreign Minister, and Sir Alec Douglas-Home, the British counterpart, later in the week.

This surprising situation is interpreted in Bonn as an indication that Britain is interested in bringing about a transatlantic currency settlement as soon as possible but is in fact, far from France than to Bonn as an immediate European emergency measure are concerned.

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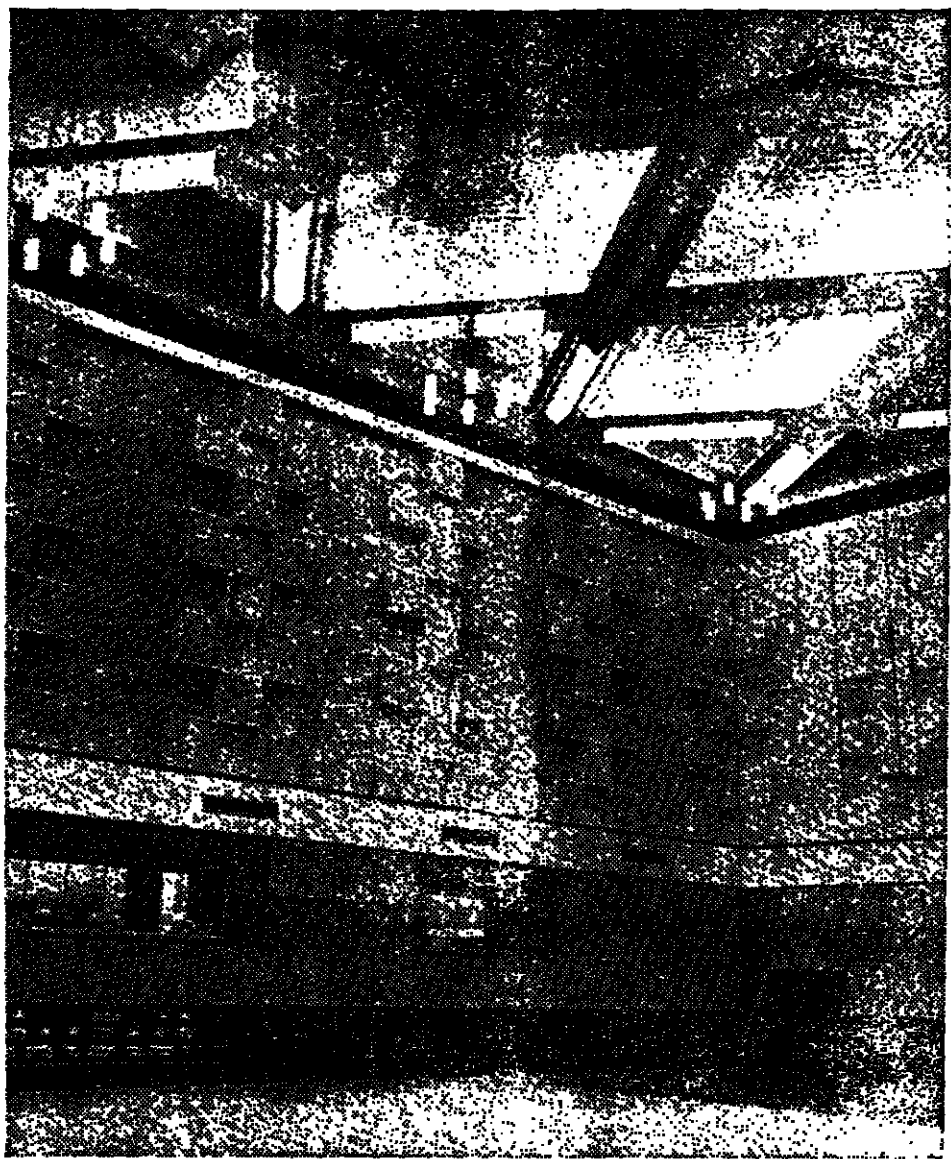
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The BBC Birmingham Network Production Centre.

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Six sound studios, each independently suspended in its own concrete shell, make up one wing of the building. So complete is the sound insulation that "The Archers," who broadcast from Drama Studio 3, are quite unaware of the City of Birmingham Symphony Orchestra, rehearsing next door in Studio 1. Here is the home of the Midlands Light Orchestra, and here also in Studio 2, is a specialised centre for pop.

In the other wing, two television studios mount national and regional colour productions. This is also the source of some Welsh television programmes and of "Owen M.D." And controlling it all, below the eight-storey administration block, is the Operations and Communications Department, which also acts as a Regional switching centre for all BBC programmes.

Structurally independent studios, double- and triple-skin walls and ceilings, suspended floors and special internal acoustic treatments. These are just some of the special requirements of this remarkable building. All set in an outer shell of glass, aluminium, profiled concrete with exposed aggregate, marble and mosaics.

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MINISTERS' NAMES IN SEIZED BOOK, CARR BOMB JURY TOLD

By C. A. COUGHLIN, Old Bailey Correspondent
A LITTLE red book containing the names of Government ministers, police chiefs and leading industrialists, found in a raid on an Islington flat, was shown to the jury at the Carr bomb trial at the Old Bailey yesterday.

Det. Const. MICHAEL DOYLE of Scotland Yard, told the jury that also seized in the flat, alleged to be the headquarters of the Angry Brigade, on Aug. 20 were notes about an unnamed Old Bailey judge and sketch plans of the homes of Sir John Eden, Minister for Industry, Mr Woodrow Wyatt, the former Labour M.P. and a Mr Osias Freshwater, a property owner.

The detective constable was giving prosecution evidence on the fourth day of the trial of two men accused as being "self-styled revolutionaries and anarchists."

He said the search of 559 Amhurst Road, Stoke Newington, also revealed a handbill containing the names of: The Prime Minister, Sir Keith Joseph, Minister of Social Services, Mr Robert Carr, Minister for Employment and Productivity, Lord Carrington, Defence Secretary, Mr John Davies, Secretary for Trade and Industry, Mr Anthony Barber, Chancellor of the Exchequer.

Bomb targets
The jury have heard evidence that the homes of Mr Carr and Mr Davies were the targets of bomb attacks which were followed by communiques issued by the Angry Brigade.

In the dock are JACK LEONARD "JACK" FRESWORTH, 26, a decorator, of Roehampton Lane, Roehampton, and IAN PUMSON, 24, a film technician, of Tyneham Road, Wandsworth.

Both plead not guilty to conspiring between July, 1970, and March, 1971, with six other named persons to cause unlawfully and maliciously explosions likely to endanger life or cause serious injury to property.

Prescott alone denies further charges that: In December, 1970, he unlawfully and maliciously caused an explosion at St James's Square, W.1.

On January 12, 1971, unlawfully caused a similar explosion, likely to endanger life or property, at the home of Mr Robert Carr, the minister, at Hatley Green Road, Barnet, Herts.

Explosions and shootings
Mr JOHN MATHEW, prosecuting, has alleged the accused were members of the Angry Brigade.

He has said the Angry Brigade were responsible for 25 explosions or shootings but stressed that the two defendants were not involved in all of them because of certain times they were in prison together.

He also said that when police raided 559, Amhurst Road, Stoke Newington, they found it an "arsenal" for guns and explosives.

Mr Mathew also read from other documents—many found torn up and pieced together by police after the raid. One read: The Angry Brigade demands an end to this brutal and

unjust war—resist oppression and join the Angry Brigade. Power to the people, Bogside, Clideside fight on the angry side.

Another read: The Angry Brigade advises an end to internment and the withdrawal of troops from Northern Ireland. The Angry Brigade advises the British ruling classes to get out of Ireland and take their puppets, Faulkner and Lynch, with them.

Address of computer
Det. Con. DOYLE said that one pad found at the Amhurst Road house contained the addresses and names of police officers and also the address of the computer at Tintagel House.

Other sheets referred to Mr Davies and a boutique in Kensington High Street. It continued: "Just wait until we get angry. On April 24 we were just slightly annoyed."



Terry Norton, 15 (left), showing her skill at turning wood on a lathe, and Frank Greenwood, making a cake, at Aylwin Comprehensive School, Birmoynsey, where, in the interests of independence, boys and girls are taught to carry out tasks normally associated with the opposite sex.

Vagrant was 'kicked gently by sergeant'

DAILY TELEGRAPH REPORTER
WHEN Police Sgt. KENNETH KITCHING was interviewed by detectives about the death of a Nigerian vagrant, he agreed that he had acted in a disgraceful manner and said: "I am ashamed of it now," a jury at Leeds Assizes was told yesterday.

Det. Supt. JAMES FRYER, deputy head of Leeds C.I.D., said Kitching had told him of blows and kicks he and Insp. GEOFFREY ELLERKER had given to DAVID OLEWALE when they found him sleeping in doorways.

The superintendent said Kitching also told him: "I never put it in my duty book when we kicked his backside out of it."

He said he had assaulted Olewale about four times in all but never hit him really hard. I always used my flat hands or kicked him gently."

Just a slap
Det. Supt. Fryer was giving evidence on the sixth day of the hearing against Sgt. Kitching, 49, and Ellerker, 38, a former police inspector, who are charged with unlawfully killing Olewale, 38, by chasing him into the River Aire, Leeds, on April 18, 1969.

Both men are also charged with assault against Olewale, grievous bodily harm and perjury. They deny all the offences.

Supt. Fryer said Kitching told him that Ellerker liked to know when Olewale was found in doorways and wanted to be called to the scene. Asked how much violence was used on a particular occasion when Olewale was found in a doorway. He replied: "Just a slap. It was not too hard. Just to wake him up."

When he was told that further inquiries would be made Kitching was said to have replied: "What more can I say? I realise I am finished."

He was later interviewed by Det. Chief Supt. Perkins of Scotland Yard and during this interview he said he regarded Olewale as a wild animal and not a human being from his actions and behaviour.

But at this interview he denied ever assaulting him or having seen Ellerker assault him. He said he had only kicked him behind. He also denied assaulting the vagrant in the police station or kicking him in the private parts, said Supt. Fryer.

"I neither liked nor disliked Olewale. I have no emotions concerning him except to do my job."

Mr Fryer said he was not interested to know of Olewale's death. It was a routine run of the mill sudden death.

Rigid disciplinarian
About his relationship with Insp. Ellerker, he said Sgt. Kitching had said: "As an inspector to me he was competent. I thought he was a good inspector. I rather liked him."

He said he himself was disliked by some officers because he was a rigid disciplinarian.

Cheques were forged in cottage, says QC

DAILY TELEGRAPH REPORTER
AMERICAN Express travellers' cheques with a face value of more than \$250,000 (£100,000) were forged in a small Somerset village, it was alleged at Bristol Assizes yesterday.

They came to light when an attempt was made to cash one for \$500 (£200) in a bank in Toronto, Canada, said Mr JOHN HALL, Q.C., prosecuting.

Three men deny conspiring together and others to defraud the American Express Company by forging, distributing and cashing the cheques.

They are: RICHARD JOHN JACKSON, 27, draughtsman printer, of Woodhill, Woolwich; DANIEL McELROY, 43, car dealer, of Brook Meadows, Paddington and Alan STEWART WRIGHT, 39, photographer, of no settled address.

A fourth man, ALFRED JAMES HAINES, market gardener, of Lorne Road, Stockwell, pleaded guilty and left the dock. The offences were alleged to have occurred between July 1, 1971, and June 8 this year. A fifth man said to be involved in the conspiracy, Sam Ross, died last May.

"Cashed abroad"
Mr Hall said it was the prosecution's case that Wright and Jackson printed the forged cheques after being supplied with genuine ones by McElroy and Haines and McElroy took them abroad to cash them.

On March 1 a clerk in the Bank of Nova Scotia, Toronto, became suspicious when she was asked to cash a cheque for \$500. The customer's name on the cheque was "H. D. P. Smithson" and the man produced a passport in that name.

WARNING ON UNDER-AGE DRINKERS

DAILY TELEGRAPH REPORTER
AN Old Bailey judge who yesterday heard an "appalling and horrific story" of drunkenness among juveniles warned licensees to keep watch for under-age drinkers.

Mr Justice KILMER BROWN was told that a youth of 17 stabbed his 15-year-old brother after they had been on a pub crawl with boys of the same age in the Eltham area.

The judge said he wanted the police to investigate public houses to stop juvenile drinkers and to see whether landlords pay any attention to their customers.

He added: "I hope the police take steps to warn licensees that it is their responsibility to do more than just put a notice on the wall."

Mode of life
Det. Sgt. PERCY BROWN said that some public houses were used by a "rather large number of juveniles. It seems to be their mode of life. The police are investigating."

He said later that licensees faced a difficult problem. Many juvenile drinkers looked much older than their years and staff found it difficult to judge their true ages.

EDWARD GOLDFINGER, 17, window cleaner, of Kingsdown, Eltham, admitted wounding his brother, CHRISTOPHER, 15, with a flick knife that had a four-inch blade.

He had had seven pints of beer before stabbing his brother, who had taunted him for being drunk. Goldfinger was sent to Borstal.

SCHOOLS MAY BECOME COTTAGES

DAILY TELEGRAPH REPORTER
THREE Somerset village schools which do not have enough children to attend them, go up for auction next month with outline planning permission to convert them to cottages.

One at Limington, near Netcher, with a single large classroom, was built in 1854 for 82 pupils, but it only had 10 when it closed last year.

Brushford, near Tiverton, with two classrooms, was built in 1836 for 120 children, but had 20 when it closed this year and Anstford, designed for 51 children in 1890, closed a few years ago with less than 20.

Since the beginning of the century 100 out of 300 village church schools have closed in Somerset because of depopulation.

The Diocesan Education Committee now finds that the best way to sell them is with planning permission for use as houses. The money from their sale goes towards building new area primary schools.

LYALIN CASE MAN IN COURT
A civil servant charged with conspiring with Oleg Lyalin, the K.G.B. defector, with other Russian agents, will face criminal proceedings at Bow Street on Friday. Sir John Husein Abdooorader, 33, of Anson Road, Cricklewood, was remanded in custody, yesterday charged with three offences under the Official Secrets Act.

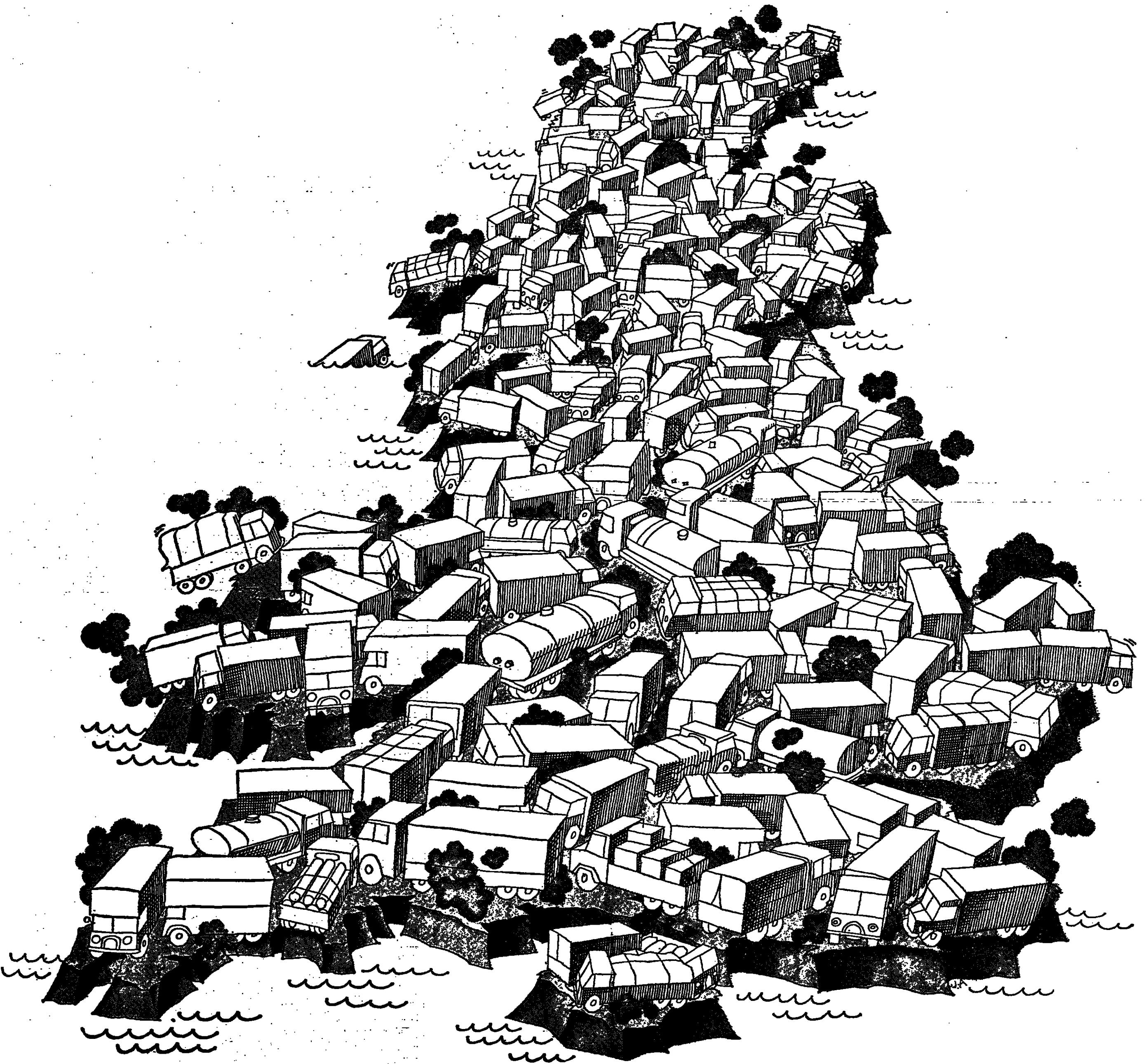
At a separate hearing, Leonard Michael Hinchliffe, 39, a Foreign Office clerk, was again remanded in custody until Monday on secrets charges. The offences are alleged to have taken place at Khartoum.

SINGER'S WIFE FINED £50
Mrs Jean Williams, 24, wife of the singer Danny Williams, was fined £50 on a drugs charge at Falkirk yesterday. She had spent a fortnight on remand in prison.

Mrs Williams, and her husband of Old Brompton Road, Kensington, had admitted possessing cannabis while staying at a Falkirk hotel. Williams is on bail pending appeal against his 18-week prison sentence.

£15,000 JEWEL RAID
Safebreakers stole £15,000 in cash, jewellery and watches at the weekend from Harvey and Thompson, pawnbrokers and jewellers, in Leather Lane, Holborn, it was disclosed yesterday.

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WILSON RULES OUT MEETING WITH LEADERS OF THE IRA

By DAVID HARRIS, Political Staff, in Belfast
MR WILSON flew into Ulster last night for his first visit since the start of the crisis, ready to talk with leaders of all sections but the IRA.

"I shall not meet anyone who would seek a solution by violence," he said. "I do not think you can discuss the means of peace when violence is continuing and when the dead are not even buried."

He gave a Press conference immediately after arriving by military aircraft at RAF Aldergrove. Everywhere there were signs of stringent security.

Danger zone
Because of the fear of incidents no details are being announced about his three-day programme in Northern Ireland until the engagements have been carried out.

But it seems that he will make at least one unheralded visit to the troops in the danger zone and will probably also see the Long Kesh internment camp.

Heavy guard
Everywhere he goes he will move under heavy military escort. He is staying with Lord Grey, the Governor, at Government House, until leaving on Thursday for Dublin.

"Very serious, very dangerous," was how he described the general state of Ulster. He said he had come to the province to get "some impression of the situation" before the Commons debate on Northern Ireland, which will probably be held next week.

There is little doubt that his tour is part of a major reappraisal by the Opposition of its own position. Mr Callaghan, Shadow Home Secretary, and

Labour Party, who are boycotting Stormont.
He will urge the SDLP to play its part in working towards a political solution.

"I am here for peace talks. It is the duty of everyone who is concerned with this to institute peace talks," he said.

"I don't believe there can be a military solution alone. There must be a political solution. What that solution is and when it should come is a matter for judgment."

Asked whether he regretted Labour's handling of Ulster when he was in power, he replied: "No I do not. I think we took the right decisions although I recognise many were controversial at the time."

Reforms "overdue"
He said that Labour had hoped that the "long overdue reforms" would meet the situation, but he thought it was now becoming increasingly clear that they would not of themselves solve the problems.

In Dublin, Mr Wilson will meet Mr Lynch, Eire's Premier, and Opposition politicians.

CATHOLICS ARE ASKED TO QUIT PUBLIC LIFE

The Northern Ireland Minority Rights Association, which represents 500 Roman Catholic professional people in Ulster, is calling for the withdrawal of its members and supporters from public boards.

Some have already resigned and others will follow in about a week, Mr Tom Conaty, chairman of the association said yesterday. The decision to withdraw was made unanimously, he added.

The association felt the time had come for those who considered themselves representatives of the minority to withdraw until an acceptable re-structured system of administration was agreed. Hospital and education boards would be among those affected.

Shooting admitted

The Army have admitted shooting Mr McDevitt but the court was told "that the marine who fired the fatal shot would not be called to give evidence as it was felt it would expose him to "very serious risk."

Marine B. agreed with Mr MICHAEL NICHOLSON, Q.C., representing Mr McDevitt's family, that there was a possibility that the object he saw McDevitt carrying might have been a rubber bullet, "but in my mind it was a pistol."

He did not know at the time of the shooting that McDevitt was deaf and dumb.

He agreed when Mr Nicholson said: "After the shooting, no weapon was found, although every inch of the garden was combed to justify the killing of the man."

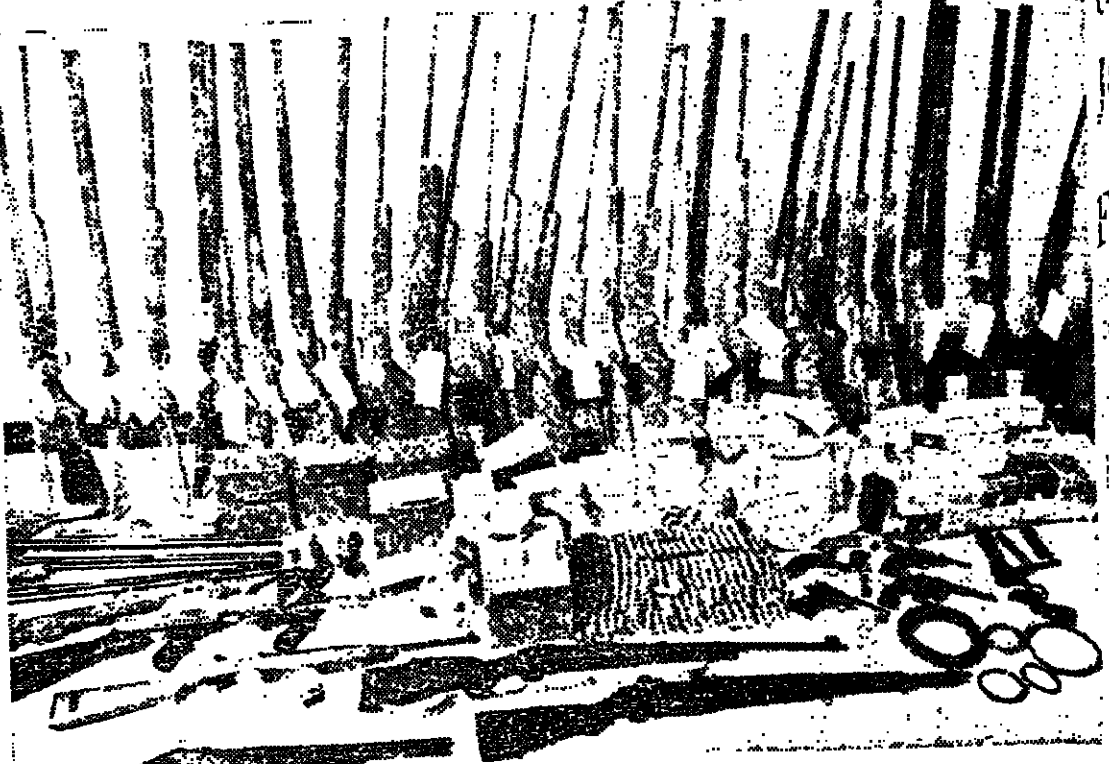
Mr Nicholson said that witnesses would say that Mr McDevitt was only carrying a rubber bullet and occasionally turning round to point it at the Army.

Dr JOHN MARTIN, a forensic scientist, said that tests showed that McDevitt had not fired a gun. On rare occasions there could also be some lead deposits left on the hand from a gun, even if it had not been fired. None was found.

Mental age of nine
Dr BRIAN GLANCY, a consultant psychiatrist, said that until he was three, McDevitt was a normal child. Then he suffered meningitis, followed by flu.

This resulted in him becoming deaf and dumb. He had the mental capacity of a nine-year-old.

Strict security measures were in force for the hearing. Army



Part of an arsenal of arms, ammunition and explosives which police seized yesterday at a farm near Ballymena. County Antrim—the biggest haul of IRA arms ever made in Ulster.

Shot deaf mute 'held object like pistol'

DAILY TELEGRAPH REPORTER
A MARINE told an inquest at Strabane, Northern Ireland, yesterday how a deaf and dumb man was shot dead by the Army after he saw him carrying what appeared to be a pistol in his right hand.

The marine, described as MARINE B said he was in charge of a "snatch squad." About 60 to 70 people were throwing stones, bottles and "anything they could lay their hands on," after a meeting in the town addressed by Miss Bernadette Devlin.

He said the dead man, EAMONN McDEVITT, 24, of St. Mary's Drive, Strabane, had in his hand an object that was "black and approximately the size of a pistol."

After shouting to the man to stop, two or three times, he twice took up the aim position with his rifle. "I was ready to shoot when my respirator slipped across my face. At the same time I heard a bang from another rifle."

CHURCH GUARD DURING SERVICE

Troops stood guard outside Shankill parish church in Lurgan, Co. Armagh, yesterday, when a memorial service was held for Signalman Paul Genge, 18, from Cheshire, who was shot dead in the town last week.

Among the 120 congregation were comrades of the dead man, civic leaders and representatives of the Royal Ulster Constabulary. Ministers of all Protestant churches in the town took part.

FLOG KILLERS AND THUGS, SAYS DOCTOR

A doctor-magistrate today recommended flogging for killers and vicious criminals—a monstrous penalty for a monstrous crime.

Dr Ernest Anthony, who practices at Uppminster, Essex, writes in the *Justice of the Peace and Local Government Review*: "That such a penalty would be a deterrent is a plain psychological fact. Even the lowest mentality dislikes pain."

"The trouble is that we are going through a period when the do-gooders have a hold on society and stop all attempts to be kind to criminals, even to the point of demanding the abolition of prisons."

BBC INVITED BACK TO INDIA

By Our Diplomatic Staff
The British Broadcasting Corporation has been told that it would now be welcome to resume operations in India, a year after the corporation was expelled for alleged anti-Indian bias.

Two senior BBC executives, Mr Mark Dodd, head of the Eastern Section, and Mr Oliver Whitley, managing director, external services, have discussed the matter with officials in New Delhi. But despite the invitation, the BBC has not decided finally to accept.

Recruiting buoyant for all three Services

By Brig. W. F. K. THOMPSON, Military Correspondent
FIGURES for the quarter ending Sept. 30 issued yesterday show that recruiting remains buoyant in all three Services. The Royal Navy recruited 467 men to the ranks compared with 345 during the same period last year, and 1,935 juniors compared with 1,514.

Service	1970		1971	
	Male	Female	Male	Female
RN and RM	81,847	5,322	85,169	79,336
Army	168,740	5,355	172,489	5,561
RAF	105,808	5,702	111,510	105,980
Total	356,395	14,377	370,772	357,805

A CRIME, SAYS RUSSIA

THE Soviet Union said at the United Nations in New York yesterday that Britain has committed a "monstrous crime against the people of Northern Ireland by sending troops to terrorise and crush innocent people."

"The British government is committing a monstrous crime against the people of Ulster," Mr V. S. Saifonchuk, the Soviet Union's deputy permanent representative, said at a general assembly committee on colonialism.

"The soldiers are really there to crush the people and injure innocent people in Northern Ireland... (and) to bring about terror and provocation against innocent people." The rights of the Northern Irish people were being "trampled upon."

The policy of internment members of the outlawed Irish Republican Army was putting innocent people in concentration camps. "The methods being used by British imperialists against Ulster—isn't it proof of Britain's using its power to imprison people."

"Only the complete eradication of colonialism and the implementation of self-determination will bring about the observation of human rights everywhere."—Reuter.

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Hard of Hearing Sometimes?

MANY THOUSANDS of people get by quite happily under most circumstances but find some difficulty in hearing group conversations or with T.V. This can be irritating since they are certainly not deaf and it is just these occasions when mishearing is so annoying.

Now fortunately there is a convenient answer—a tiny standby that can be slipped in and out of the ear when required, no fuss, no bother, and at a price most people can afford. To find out more about how you could hear clearly again, just where and when you want it, you should contact John Barnaby, Whitgift Centre, Croydon. He will gladly post you free and without obligation this booklet "PASSPORT TO CLEARER HEARING". Phone 01-686 0247. Now for your copy or fill in the coupon on page 10.



Funny how nobody argues.

During 1970 only nine British registered aircraft working on scheduled passenger flights were involved in accidents.

Most of them comparatively minor. Nobody was killed. Thank goodness. And only five people were injured.

It's also estimated that there were at least 1 3/4 million accidents on British roads in the same period.

And they weren't all minor. According to the Royal Society for the Prevention of Accidents 7,501 were killed: goodness knows how many were injured.

Perhaps it's fear. Perhaps it's

conditioning. Perhaps it's simply because we're asked to. But the fact remains, we willingly protect ourselves in an aircraft, yet many of us remain unwilling to do so in a car. In spite of the facts. Which is far from funny.

After all, we're obliged by law to fit seat belts to all cars made since 1965.

Surely we don't need another law, obliging us to fit the seat belts round our bodies.

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FEWER THAN 37 pc GRADUATES TOOK JOBS LAST YEAR

By DAVID FLETCHER, Education Staff
Fewer than 37 per cent of university graduates took jobs after gaining their degree last year, the University Grants Committee says in a report published today.

This percentage is the lowest for several years, although there was a record number—47,584—of first degree graduates.

HELP URGED FOR POOR READERS

By Our Education Staff

An increase in retraining courses for teachers and new classroom methods to combat children's poor reading were urged yesterday by the Centre for the Teaching of Reading at Reading University.

A report by the Centre said a majority of education authorities showed only limited interest in teaching reading. Dr Zabeth Goodacre, the author, said pupils' reading standards are usually left to individual teachers.

They often assessed a pupil's literacy with out-of-date tests it conflicted with the present aims of infant school teachers who first taught the children to read.

Dr Goodacre said there still needed to be a comprehensive service programme on reading under an adviser or remedial specialist with experience of helping both adult and children.

Crash courses

Such advisers would probably benefit from attendance at a type of crash course regularly mounted at the centre which aims to familiarise those ending with the needs of the ardent reader.

They could not only plan reading courses but also encourage and advise probationers experienced in teaching reading and help schools concerned about the methods of assessing pupils' reading standards," said Goodacre.

She criticised schools for the common practice of putting retimed teachers or married women who returned to the profession after a break, in charge of remedial classes.

It was better to let this type of teacher take a normal class that the regular teacher should be freed to deal with a small group of slow-learning children.

She urged local authorities to try out regular surveys of reading standards.

500 GOLD CUP WON BY WOMAN DAIRY BREEDER

By Our Agricultural Correspondent

Mrs Anne Barton, a pedigree cattle breeder, of Woodbridge, Suffolk, won a £7,500 gold challenge cup in a national competition for the outstanding

British Friesian Surtion herd, entered in the Royal Association of British Dairy Farmers' national dairy herds competition, had a milk average of 1,684 gallons at 4.17 per cent butterfat, for 32 cows and heifers.

She herd, with 4,452 points awarded for performance, appearance and calving index, had had of only 30 over the Friesian herd of Mr C. W. Jordan, Lower Broadheath, Worcester.

Mrs D. C. Loftus, of Weetton, Preston, came third, with 3,700 points, and the Queen was with 3,631 points for her herd at Windsor. Mrs Loftus also won the trophy for cow with the highest number of points over three consecutive lactations, and two other trophies for the best Friesian herd in the east-region.



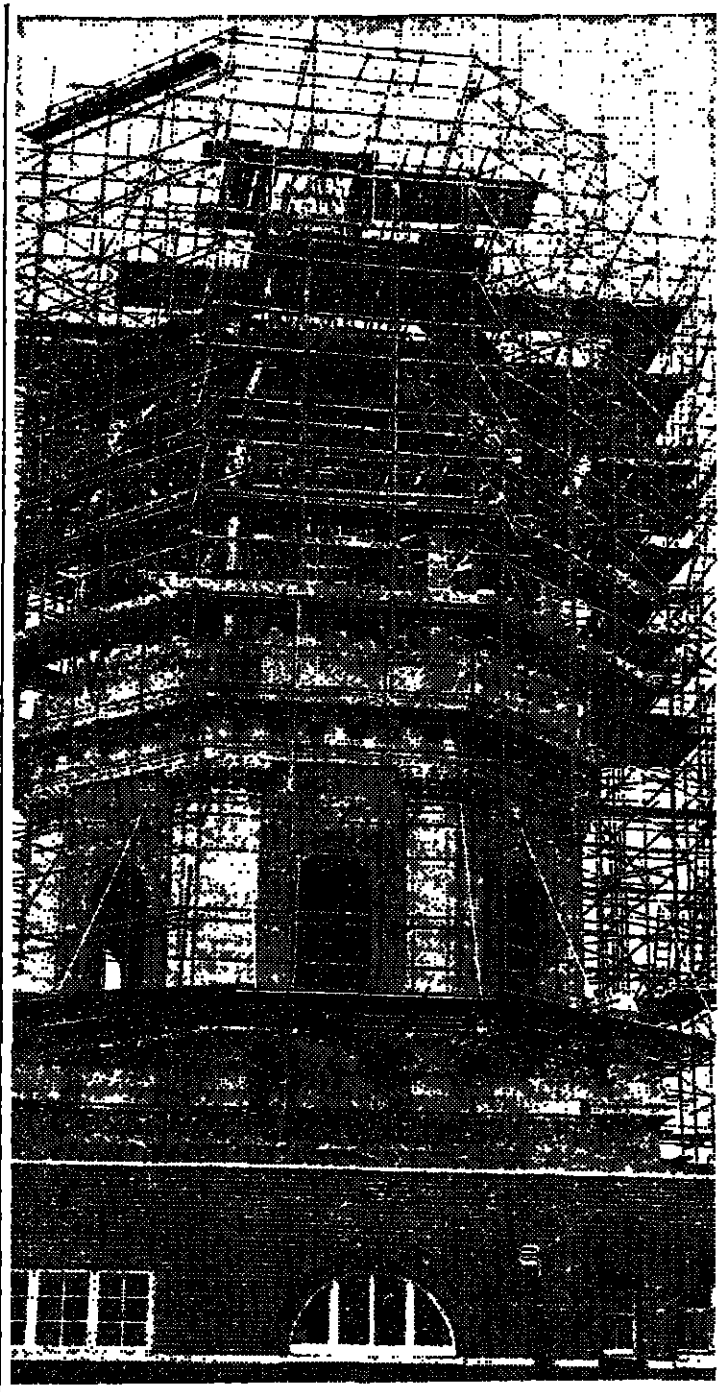
to support the Imperial Cancer Research Fund

Because the Fund is playing a role of major international importance and last year applied £2.9 million to further its research. Costs of administration and appeals are kept as low as 4.4p in the pound.

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PICTURE: BECK

£11,000 FOR BRACKET CLOCK

By Our Art Sales Correspondent
A SMALL veneered ebony quarter-repeating bracket clock, No 708, by George Graham, was bought by R. A. Lee for £11,000 at Sotheby's yesterday.

This equals the auction record for a Graham time-piece paid at Sotheby's in February, 1969. Graham was admitted a Freeman of the Clockmakers' Company in 1685, became an assistant to Thomas Tompion, whose piece he married, and after Tompion's death in 1713 continued the business. The clock sold yesterday was sent to the sale by Audrey, Countess of Lisburne.

Total for the sale of watches, clocks and scientific instruments was £89,450. J. E. King paid £8,200 for a small grande sonnerie veneered ebony bracket clock by Joseph Knibb, and a burr-walnut repeating alarm bracket clock No. 138, by Daniel Quare obtained £5,000 (Asprey).

The last lot, a richly decorated quarter-repeating cat's paw watch and chateleine by Jefferys and Jones of London was sold for £6,800 (S. J. Phillips).

£17,077 for books

The first day of Sotheby's two-day sale of colour-plate books belonging to Lady Bignold totalling £17,077. W. F. Hammond gave £780 for a copy of Sir William Hamilton's "Campi Phlegraei" published in Naples, 1776-78, with 59 engraved plates and a map, all hand-coloured.

OFFICER'S SCHAPSKA 17th Lancers

Sotheby's also sold regimental badges, helmet plates and head-dress belonging to the late Mr W. J. Dear for £11,185. R. L. Felix acquired for £560 an officer's schapska of the 17th Lancers of 1828 pattern, and a helmet of a Gentleman at Arms made 1810 (Cummings).

A comprehensive collection of British Army cavalry badges went to the Military Badge Company for £820.

Agate snuff bottle

At Christie's a sale of Chinese snuff-bottles and hardstone carvings realised £16,530. A private buyer gave £300 gns for a coral vase and cover, seven inches high, carved with birds perched on flowering branches, and a Sookhow School green agate snuff-bottle obtained 1,000 gns (Hugh Moss).

Edwardian display cabinets

At Phillips, a general sale brought in £20,020. Maretti paid £370 for a pair of Edwardian saluwood display cabinets, 42 inches wide.

WEST GERMANY PLANS EMBASSY EXTENSION

The West German Embassy has applied to Westminster City Council for planning permission to build a four-storey addition to the existing buildings in Belgrave Square. Increasing trade and travel between this country and West Germany has led to an increase in the Embassy's staff.

It will enable staff working in another building at Rutland Gate to be brought into the unified Embassy. The building has been designed by W. B. Betz whose design was selected after a competition between eight German architects.

Concrete faced with stucco to harmonise with neighbouring buildings, it will be in Chesham Place, round the corner from the existing buildings. These include the 1825 stucco, which houses the ambassador and a brick chancellery built in 1956.

Work continuing behind steel scaffolding yesterday on rebuilding the dome of the Imperial War Museum after the £195,000 fire which destroyed the green, copper-covered cupola three years ago.

Work continuing behind steel scaffolding yesterday on rebuilding the dome of the Imperial War Museum after the £195,000 fire which destroyed the green, copper-covered cupola three years ago.

Science widens scope for new forests

Daily Telegraph Reporter
TECHNICAL advances have enabled forestry plantations to be started on land which 10 years ago would have been regarded as unplantable, Mr Leslie Jenkins, former chairman of the Forestry Commission, said last night.

It was now possible to drain and plant the wettest peat bog. "But it may be more profitable in every sense to convert such a bog into a lake, giving a high quality recreational environment as an alternative to growing low quality crops on it," he told the Royal Society of Arts in London.

Recreation was growing as a forest activity. Last year Grizedale forest, in the Lake District, had 70,000 visitors and income showed a 10 per cent return on capital outlay.

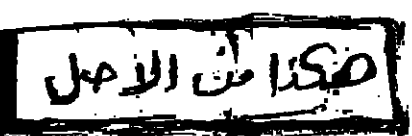
Although Britain had less forested land than any European country except Holland, Britons were the pioneers in afforesting uplands.

Teaching Europe
"The result has been that British foresters are now the acknowledged experts in uplands forestry. Europe comes to us to look and learn, a good side note for the Common Market."

Nearly a quarter of British woodlands were small copses and spinneys of from one to 10 acres. "They are increasingly threatened by the new pattern of agriculture and the fact that their management in isolation is not economic."

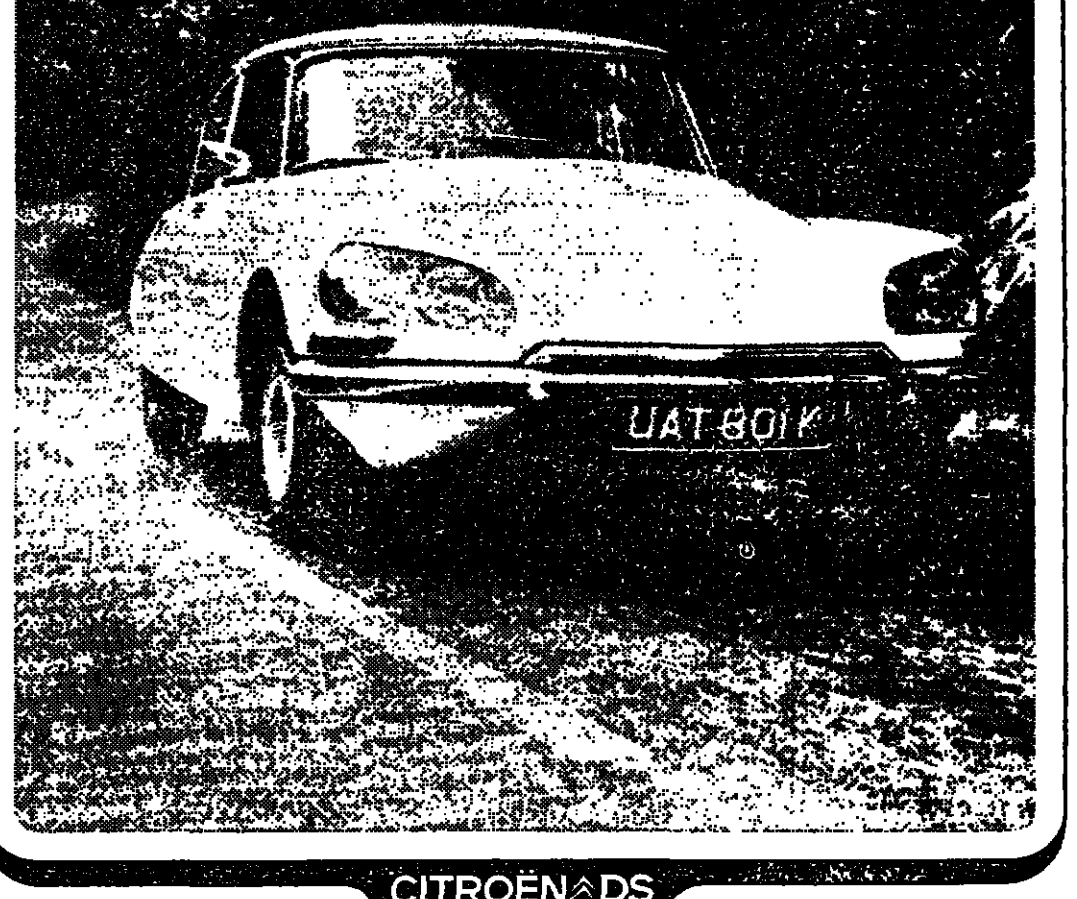
Management of woods
"Some incentive must be thought out to secure the management of such woods if they are not to disappear from our scenery." In the past they had provided the setting and framework of the lovely lowland landscape.

Of the 4,500,000 acres of woodland, 3,100,000 acres were in active production. Oak was still predominant in England, occupying 23 per cent of the high forest.



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More flights on more high-density routes. If we say we'll get you there, we'll get you there.
One reason you ship by air is to save time. The more flights we offer, the more chances we have to be ready when you are. Our schedule offers you more flexibility - more flights between the major world markets than any other airline. And we're not just talking flights per week - we're talking flights per day as well.

Here's a sample of daily flights between London and some major markets:-

Boston	2-4 a day	New York	6-11 a day
Chicago	2-6 a day	San Francisco	2-5 a day
Detroit	2-6 a day	Tokyo*	2-6 a day
Frankfurt	5-11 a day	Washington	2-4 a day
Los Angeles	2-5 a day		(*through-pallet service)

And more through-pallet service.
Our pallet-carrying 707 freighters and 747s serve 49 cities in 34 countries. Pan Am offers more through-pallet service

to more major cities than any other airline. And that's important to you, because if your shipment stays together, it will arrive together, and you'll avoid delays clearing Customs.

We'll reserve the space-even if it's not on our plane.
We can plan the fastest route for your shipment - check on space availabilities - make reservations for you worldwide. And we can do it fast through our worldwide communications network, second only to the Pentagon's. No matter where your shipment starts - no matter where in the world it's going - no matter how many carriers you use besides Pan Am - we'll confirm the space. All the way. We're big enough to do it.

We answer a call for information as fast as a sales call.
Want to know whether your shipment has arrived? One call to our telephone sales people gets you the answer. In most places they're right at the airport, so it's practically like looking out the window. And if the need arises, we can use our vast communications network to check up on your shipment anywhere in the world. Want to know about rates and tariffs, Customs regulations or routes? We're the ones to call, because we know our way around. We're in business all over the world. Call your local Pan Am agent. Or call Pan Am, the world's total air cargo system. We work at it.

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Applications are invited for the post of Grounds Supervisor...

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A position of responsibility in the export sales department...

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Merchant Bankers have an immediate vacancy for an Assistant Accountant...

ASSISTANT ACCOUNTANT
The Secretary of the Society of Accountants in the City of London...

ASSISTANT ACCOUNTANT
A BETTER SALARY THROUGH THE NATIONAL ASSOCIATION OF ACCOUNTANTS...

ACCOUNTANT
A BETTER SALARY THROUGH THE NATIONAL ASSOCIATION OF ACCOUNTANTS...

ACCOUNTANT
A BETTER SALARY THROUGH THE NATIONAL ASSOCIATION OF ACCOUNTANTS...

ACCOUNTING ASSISTANT
The Superannuation Accounts Department of the Ministry of Health...

ACCOUNTANCY STUDENT
The Superannuation Accounts Department of the Ministry of Health...

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Flight Sergeant Carole Nicholson with her chestnut passenger, Bulah, which she is allowed to keep at RAF North Luffenham, Rutland. With her yesterday was Cpl Pat Doughty.

Industrial News
TRANSPORT UNION BECOMES BIGGEST IN CAR INDUSTRY
By BLAKE BAKER, Industrial Correspondent
A MERGER between the 85,500-strong National Union of Vehicle Builders and giant Transport and General Workers Union, announced yesterday, will make the Transport Union the biggest organisation in the motor industry.

The amalgamation, to be completed in the New Year, will raise the total membership of Britain's biggest union to 1,750,000, more than 250,000 more than the Engineering Union and twice as big as the General and Municipal Workers' Union.

It was approved in a ballot of Vehicle Builders members by 25,761 votes to 6,239. The merger will increase membership of the union's new automotive and vehicle-building section to nearly 200,000, and it will be the biggest union in many car-assembly plants.

Mr Jones, Transport Union general secretary, said: "This is the greatest merger in the history of the British trade union movement. It brings together more than two-thirds of the workers."

The unions are seeking an increase in basic rates of 12 per cent and a 10 per cent bonus. Average earnings are considerably higher at £28 for an average 48-hour week.

They would also challenge the unofficial seven per cent Government "norm" for pay settlements in the public sector. The unions are seeking an increase in basic rates of 12 per cent and a 10 per cent bonus.

All colour and AIRPORTS carpets for CHAIRMAN NAMED
Daily Telegraph Reporter
FITTED carpets are among modern comforts for the first airwomen since the war to serve at RAF North Luffenham, Rutland. There are 18 women so far, and 1,000 men at the station.

The women's barrack block was officially opened yesterday by Group Capt. J. D. Jones, station commander. From the outside it looks like any other, but the inside has been given a new look at a cost of £20,000.

Each girl has a private room with wall-to-wall carpeting, a fitted wardrobe, subdued lighting, central heating and gaily coloured curtains and bedspreads. The block has a hairdressing salon, a dressmaking room complete with dummy, and a TV lounge where the girls can entertain friends of either sex in the evenings.

Welcomed by men
Apart from the official comforts, the girls were given a great reception by the men. There was a discotheque party and flowers were placed in every room.

Leading ACW Teresa Norris, 20, of Old Knebworth, Herts, a stewardess in the officers' mess, said: "This is heaven after the barracks I lived in when I was training."

"I have never had a room like this in my life, even at home. As for the men, I felt a bit like an entrant for the Miss World competition."

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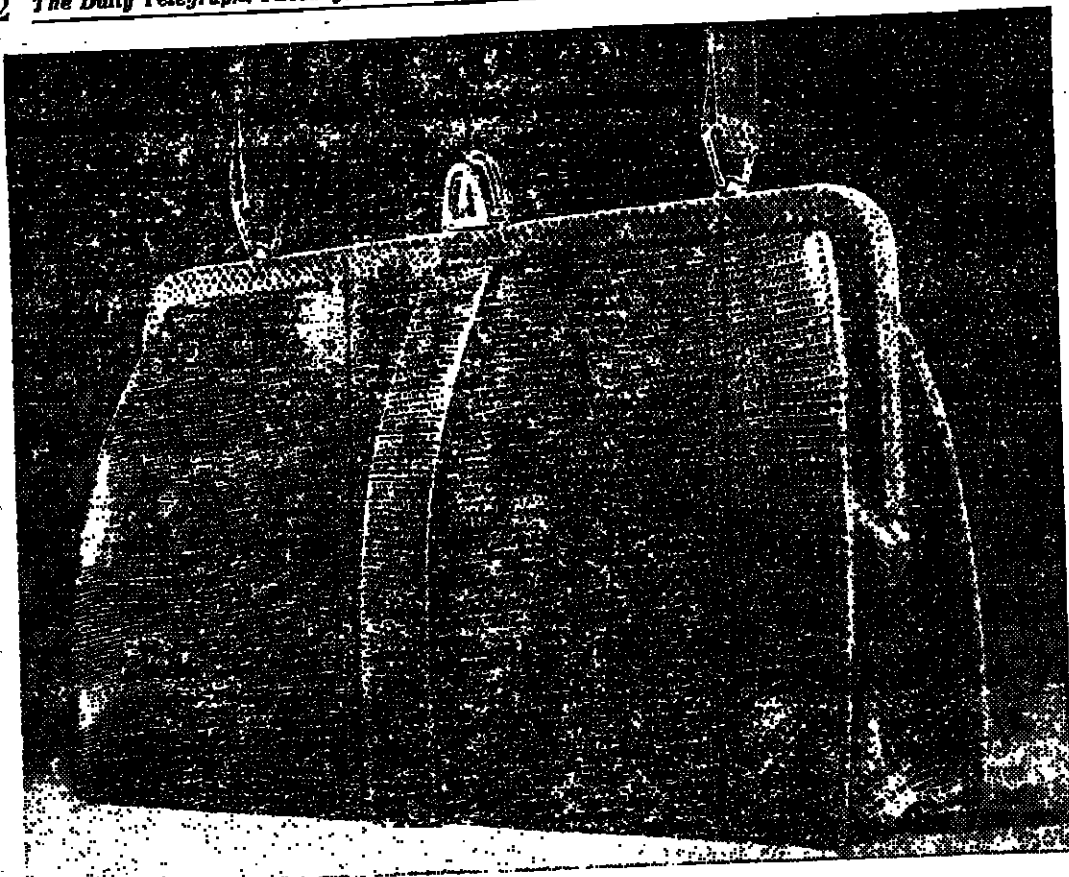
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Real lizard handbags are usually very expensive, but this one is famous for value and quality. It has an elegant suede lining. A zip pocket and mirror. It is a generous size 11" x 7" and there's a choice of six colours—black, mink, natural, red, brown and navy. You can see this exceptional lizard handbag, and accessories, in the gift department of all Mappin & Webb branches. (For post orders, please add 25p).

Matching accessories: Umbrella £5.75. Lipstick Case with mirror £3.75. Compact £5. Jotter Pad with pencil £2.40. Note Case £4.75. Swiss made Travel Watch with Date £15. Gifts catalogue gladly sent.



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How to stop your copying costs going up again

A recent announcement makes it clear that many companies will be paying even more for their office copying in 1972. Now is the time for you to re-assess your present copying system and check whether an alternative system could reduce your current costs rather than increase them. Here are some of the facts about Copycat office copying that you should take into consideration.

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The cost of Copycat electrostatic copies has remained exactly the same for the past five years. And now the company offers you a Fixed Price Guarantee for a minimum period of two years.

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against your current costs and against the costs you will be facing next year.

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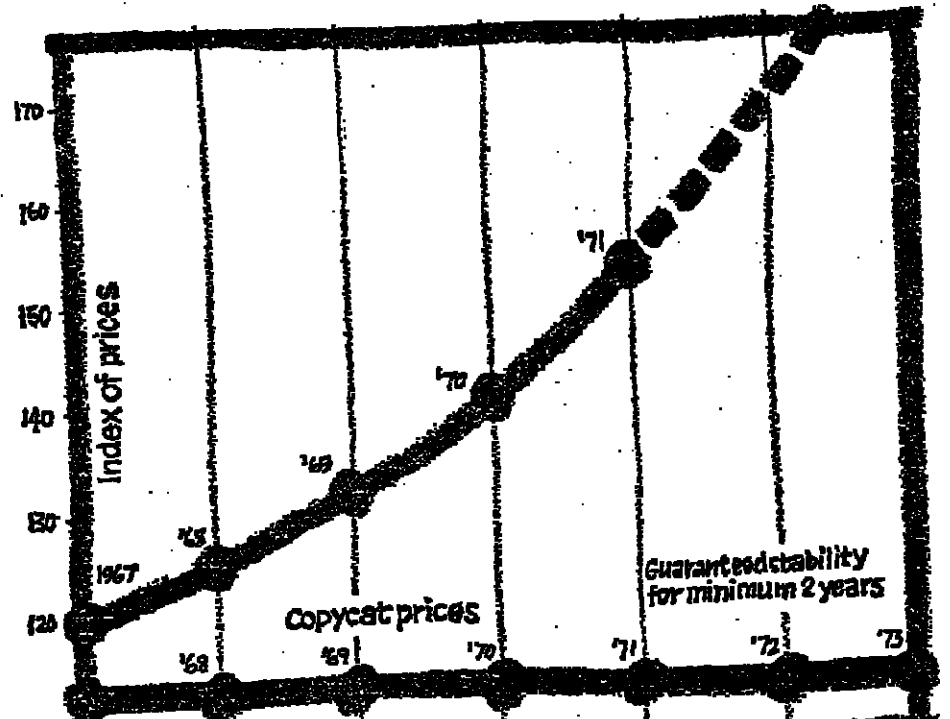
More big names switch to Copycat
Rising prices on all fronts are forcing more and more companies to take a second look at their copying set-up. Every day more companies switch to Copycat to take advantage of the cheaper office copying we offer. Lyons Bakery found they could save an estimated £1,390 each year by replacing their centralised equipment with Copycat electrostatics.

At the other end of the scale, hundreds of small companies are saving money with Copycat even though many of them make only a few copies a day.

Get the facts
These are just some of the reasons why you should consider a change in your copying methods now. For the full facts send for our new publication 'The real facts about Office Copying'. It tells you the snags and the benefits of all systems—then lets you make up your mind for yourself. You can get your copy fast through the Post Office 'Freepost' service. Just put your name on your letterhead and send it to this abbreviated address—no stamp is required.

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Concerts

Haitink's vigour in Bruckner 3rd

By PETER STADLEN

I WISH some inveterate anti-Brucknerians among my friends had been there to witness Bernard Haitink's simply overwhelming performance of the Third Symphony with the London Philharmonic Orchestra at the Festival Hall.

From Yesterday's Later Editions

Among news reports which appeared in later editions of THE DAILY TELEGRAPH yesterday were the following:

London

AIRLINES using Heathrow airport are estimated to be losing goods valued at more than £5 million every year to organised and petty thieves. A spy planted among the looters by BOAC security officers is believed to have exposed a gang stealing about £500,000 a year from the airline.

A decision is expected to be made early next year by Britain and France on a joint operation to build a Channel tunnel.

Belfast

ABOUT 100 looters broke into a factory near the junction of New Lodge and North Queen Street and used equipment from the factory to form a barricade. An Army armoured vehicle arrived and drove over the barricade.

Sydney

THE cricket match between the Rest of the World and New South Wales was abandoned as a draw when rain washed out the final day's play. Scores: Rest of World 224 and 288 for 9. New South Wales 258 for 9 dec.

Tokyo

TWO policemen were badly burned by petrol bombs at least 40 other people were injured and over 300 students were arrested in rioting over the Okinawa Treaty with America.

East Germany

EAST Germans turned out in force to vote for a single list of candidates in elections for a new Parliament. 98.48 per cent of those eligible voted. The Communist-dominated National Front gained more than 99.85 per cent of the vote.



Jacques Tati (right) in a scene from "Traffic," his latest comedy, which opened the London Film Festival season at the National Film Theatre, Waterloo, last night.

Tati film opens festival

By ERIC SHORTER

THE London Film Festival which tries annually to bring us the best of all the others with a few pickings of its own opened last night at the National Film Theatre, Waterloo, with Jacques Tati's latest comedy "Traffic," already noticed from Paris and Berlin.

This is the main idea of the festival: to ease the frustration of the filmgoer who has only been able to read about films shown abroad and wondered if they will ever come his way. Well, 40 of them are coming to this year's festival which runs until Dec. 1—chosen from a thousand feature films from 20 festivals. One in 20 may not seem a very high proportion, but anyone familiar with the international circuit will know that it is quite enough.

There is, however, another point to the festival now that it has two cinemas in the same building (NFT 1 and NFT 2): that is the section devoted to new directors. Seventeen young film-makers, from different parts of the world, will be having their films shown for the first time.

Four of them are British and of the others the most notable are Daryush Mehriji's "The Cow" from Iran, Theodor Angelopoulos's "The Reconstruction" from Greece, and Edgardo Cozarinsky's "Dot Dot Dot" from Argentina.

This year's big names are Bresson, Olli Koskinen, Janco, Satyajit Ray and Jacques Demu, with Peter Watkins ("Punishment Park") and Ken Loach's "Family Life" to remind us that not all the best film-makers are foreign.

There are no prizes. The London Festival is above all sorts of nonsense. That is why there are so few American films in it. Never mind; they tend to come to Britain anyway.

It's the chance to see what might not otherwise come here at all which makes this festival important; though I hope that no one will be put off by its director, Ken Wlaschin, having described a theme which he describes as ritualistic irrationality. Tell that to Tati.

Will there be any masterpieces? It is too soon yet to say. "Traffic" brings back Hulot as the good-natured victim of international motor-car worship. "King Lear" shows Koskinen at his best in his form and suggests that Shakespeare in the cinema thrives best in Russian with English sub-titles.

"WR—Mysteries of the Body" (Yugoslavia/West Germany) is considered by the festival's director to be the most important film of the year. It is a caustic, a strait at Cannes and Berlin.

And for beighted Britons like myself who never realised that a proportion of the savagery in American society could be attributed to roller skating competitions, Robert Kay's "Roller Derby" is a revelation.

SECOND ITV CHANNEL PLEA BY SHAWCROSS

By SEAN DAY-LEWIS

TV and Radio Correspondent

INDEPENDENT Television should be allowed to open a second channel within the next two years, says Lord Shawcross, chairman of Thames Television. Writing in his company's "Review for 1970-71," Lord Shawcross says that comfortable though it might be, Mr. Chataway, Minister of Posts and Telecommunications, should not let this problem be solved with others due for decision with the new broadcasting legislation in 1976.

Lord Shawcross also reveals that Thames wants to be allowed to broadcast from Monday to midnight on its existing channel. On a second channel he says: "The overriding consideration is that the public is entitled to demand from ITV, as it does from the BBC, separate channels with programmes of distinct character but complementary to each other."

He believes it would be a mistake for any new group to be given the additional channel not merely because of the high cost involved. It would result in a competition between three networks for a programme standards down to a lowest common denominator.

Lord Shawcross suggests that as an interim step before the second channel can be opened there should be complete restriction of broadcasting hours. "There is in fact no social or economic reason for justifying a legal restriction of broadcasting hours; it would be as logical to restrict the number of pages which a newspaper might publish," he adds.

'COZ I LUV YOU' TOP RECORD

Slade's "Coz I Luv You" heads the Melody Maker's list of best-selling records this week. It was fourth a week ago. Rod Stewart's "Reason to Believe/Maggie May" drops to second, after six weeks at the top.

Other placings, with last week's in brackets: 3 (5) "Till" Tom Jones; 4 (10) "I Will Return" Springwater; 5 (3) "Tired of Being Alone" Green; 6 (17) "Johnny Reggae" Righteous Brothers; 7 (2) "Witt Queen" New Orleans; 8 (15) "Banks of the Ohio" Olivia Newton-John; 9 (8) "The Night They Drove Old Dixie Down" Joan Baez; 10 (22) "Cypriotes, Tramps, and Thieves" "The

Ballet

EAST MEETS WEST IN PARIS FESTIVAL

By FERNAU HALL

THIS year's International Dance Festival in Paris has included, alongside the programmes at the Théâtre des Champs Elysées, a programme of a new kind at the Théâtre de la Cité Internationale, bringing together three different companies.

Two were modern-dance companies from New York, the third was a traditional group of dancers and musicians from Java.

This mixture of East and West might have seemed very strange a few years ago but was clearly quite acceptable to the spectators of today.

Viola Farber, whose company danced first, made a name for herself as a dancer whilst performing with Merce Cunningham and established her own company in 1963. In contrast to Mr Cunningham, she seems to let her stress on dancing.

Her solo "Mildred" had real interest, showing her as a very strained dancer, perhaps a modern equivalent of the mad Nijinsky, performing in a desperate way to gentle music by Cherny that underlined the anguish of the movement.

"Survei," composed by her for five dancers, seemed to bring together fragments from many classes to sound effects by David Tudor that were rigorously unconnected with the dancing; this suffered from the repetitiveness of the dancing and lack of personality of the dancers.

The "Sunda" group from Jakarta proved very different from the magnificent Royal Javanese dancers who appeared at the Brighton Festival earlier this year. Most of the items lacked the richness and subtlety of the ancient Javanese classical traditions.

But two dances stood out very clearly, being beautiful examples of the type of classical dance which like the Balinese Rag-ging is performed by young girls. Here we saw a superbly polished, graceful and controlled artist of 11, Is Triasih. Kicking her scarves, moving her head through figures-of-eight and moving her hands with marvellous elegance through gestures derived from Indian dance.

Twyla Tharp, who belongs to the far-out fringe of American modern dance, was to be seen with her dancers in one item which showed her to rather better advantage than in the past. This was "True Confessions," given its world premiere in Paris.

With an accompaniment of popular music of the 20s, and then of a text by Miss Tharp giving her ideas on choreography, the dancers moved with dead-pan expressions and a deliberately banal quality of movement which was, somehow, at times, theatrically effective.

Miss Tharp twirled a baton with admirable slickness while Isabel Garcia-Loreta later moved through a blatantly corny rock-and-roll routine.

GILLESPIE IN SUPERB FORM

Any band which looks as promising on paper as the one led by the jazz trumpeter Dizzy Gillespie at the New Victoria must be worth a look. In some ways it would seem to have some faults if only minor.

This, it transpired, was not so, for Gillespie, a master musician, can rarely have enjoyed such superb form in recent years.

Gonny Sitt on alto and tenor saxophones incredibly won a standing ovation for his fine playing and Thelonious Monk, with his delightful stabbing piano phrases during his own masterwork "Blue Monk" drew massive and justified approbation.

Art Blakey drove the ensemble along with the power of any two other drummers. In all there was little to say about this magnificent band, which also included Kai Winding on trombone and Al McKibbon on bass, other than that it was exceptional from start to finish.

FINE PLAYING OF BARTOK

WITHOUT a doubt the highlight of the Hungarian String Quartet's recital at the Queen Elizabeth Hall was their brilliantly controlled performance of Bartok's Fifth Quartet.

It is so easy to strike an attitude in this work; to exaggerate the thrust of the opening movement or to introduce an extraneous caprice into the Scherzo.

Neither of these temptations was taken up. On the contrary, the opening movement was self-contained than one very often hears. And the Scherzo, that complex piece, was taken very much without licence of any kind.

Perhaps it was to be expected that this quartet led by Zoltan Szekely, a long-standing colleague and friend of Bartok's, should produce an idiomatic interpretation of one of his composer's quartets. But this was much more than merely idiomatic; it integrated so many layers of Bartok's thought.

Inevitably their playing of Haydn's Quartet in D, Opus 76, No. 3, seemed less memorable. Yet here too, their keen sense of balance—an attitude which can only finally be described as essentially courteous—was essentially itself felt. The Largo was suave and mellow in tone.

N.K.
* Reprinted from yesterday's later editions.

ONE-MAN SHOW OF STARTLING REALISM

By TERENCE MULLALLY

THERE have been good omen for the future of the arts in recent London exhibitions. Last week I wrote of an exceptional first one-man show at the Piccadilly Gallery.

Even more indicative was this year's exhibition of the work of Academy student and artist, best display of student work for many years.

Now there are two first West End one-man shows which reveal talents to be watched. Robert Young's work at the Redfern Gallery in Cork Street, until Nov. 25 is, by any standards, remarkable. It includes drawings, prints, and paintings, some of them very large.

What is of particular interest is that Young, like so many of a new generation of artists, is a meticulous craftsman. He makes extensive use of photographs, enlarging what he sees in life until, in some cases, it is life-sized and, at the same time, limiting the effects of photography.

Ordinary objects, an obsolete car or a horse, are presented with startling realism. Yet these objects are not quite ordinary. In all Young's work there is an obsessive quality, an element of strangeness.

It is not so much strangeness, as a certain mood of fantasy, even of mysticism that is to be found in the work of Robin Barling, who, until the end of the week, is having his first one-man show at the Crane Kalman Gallery, 176, Brompton Road.

His is a gentle world in which colours and shapes mean more than concrete images.

Kennedy throws his words about

By STEPHEN BARBER in Washington

SENATOR Edward Kennedy can deny that he is fighting for the Presidency of the United States until he is in the fact, but nobody is to believe him.

This is embarrassing, close to the point of being a scandal. Kennedy's candidly in 1972 has the effect of discouraging some of the Democrats from joining the campaign funds which he has already declared as Senator George McGovern, who are in need of

one of McGovern's top advisers, who is incidentally an old member of the Kennedy family, remarked: "If only we could get something that would give the moneybags that just isn't available this year. Maybe he ought to break it, or have a nice long illness. After all, he is young—easily in 1976."

The simple fact is that Kennedy never dies down at the last of the Kennedy years. Washingtonians point out that his brother, the late Bobby Kennedy, persistently maintained, almost up until the moment he came out openly

against President Johnson in the late spring of 1963, that he was a non-starter. Time and again he told reporters all the reasons why he shouldn't run; why it would destroy the Democratic party and how it would surely end in failure. Then he ran—and was assassinated.

Senator Edward Kennedy today repeats all the same arguments against seeking the Democratic Presidential nomination his brother used four years ago. He keeps saying: "I can't see myself reconsidering under any circumstances." He sounds totally sincere about it.

Nonetheless, Ted Kennedy has been heaping such abuse on President Nixon lately that many are convinced that he has at least subconsciously begun to campaign despite his claims of disinterest. An important factor here is the recent remarkable rise in his personal popularity in the opinion polls and his challenge to the ostensible front-runner, Senator Edmund Muskie of Maine.

Recent national polls show Senator Muskie steadily falling behind Mr. Nixon. One of the main features of the Muskie strategy has been to maintain his position as the leading contender without actually officially declaring himself a candidate.

The polls are having a considerable effect on Senator Hubert Humphrey's spirits. The Minnesota Democrat who almost beat Nixon in 1968 is obviously eager for another try. And there is a certain buoyancy in the camp of Senator Henry Jackson of Washington State who is now seriously considering challenging Senator Muskie in the early primaries next year.

But the Kennedy rebound is what really commands attention. Kennedy has been so far from getting re-elected to or not, he keeps uttering noises expected of a fighting Democrat who really hopes to bring down Mr. Nixon—a Nixon who presently still enjoys a commanding lead over all his potential opponents, even if he has suffered some severe setbacks in Congress lately to his economic and foreign policy programmes.

After the Chappaquiddick tragedy, Senator Kennedy's political fortunes were at such a low ebb that he could not even get re-elected to the post of Democratic whip in the Senate. He was humbled by his peers on this occasion. But he has now made a dramatic comeback.

Not only has he improved his overall standing in the opinion polls, but they show him to be far and away first favourite with America's young and especially the blacks, of whom there are going to be more eligible to vote next year than ever before.

In recent weeks Senator Kennedy has attracted attention to himself in Britain by calling for the withdrawal of British troops from Ulster and the unification of Ireland. But this created a very little stir in America. What attracted far greater attention were his attacks on Mr. Nixon on such issues as Pakistan, China, the United Nations, American prisoners of war in Vietnam, and the selection of supreme court



KENNEDY Fighting noises



MUSKIE Front runner

nominees—and he never minces his words.

He has accused Nixon of lacking leadership, and of "playing on the worst instincts in his party and the nation," during the recent uproar over the expulsion of Formosa from the United Nations.

He expressed doubts as to Nixon's good faith in going to Peking—sarcastically asking whether the forthcoming summit trip should be regarded as "a fixed star on the road to peace or a passing comet in an election year."

He charged Nixon with letting American prisoners "rot" in Vietnam while he proceeded with a "smokescreen" visit to China.

On Pakistan, Senator Kennedy accused Mr. Nixon of following a policy of rewarding dictators while condemning the murder of thousands of Bengalis by President Yahya Khan's Army.

His steady drum-beat against Mr. Nixon has generated a growing feeling among Democrats and Republicans alike that he aims to get into the "big race" next year somehow, even if he would sooner be "drafted" at the party's nominating convention at Miami than have to run the whole distance over the primaries route.

Senator Robert Dole of Kansas, Republican national chairman, is one who takes Senator Kennedy seriously enough to have started hitting back hard with counter-accusations. The Republicans are rolling out their heavy guns to hammer Kennedy now before he really gets moving. They call his hard—and low—as was shown in a recent issue of Monday, the party's weekly political broadsheet. The cover had a cartoon of Kennedy on it with the caption: "Forget the Presidency—Senator Edward Kennedy fit to be a Senator?"

The narrowing Channel

IN their latest meetings with Britain, Eire, Denmark and Norway, the Common Market Six have begun moving cautiously towards a loose form of political union. This could—if all goes well in the entry negotiations—become a forum for the 10 members of an enlarged Market to try to agree on common foreign policies.

West Germany's Herr Walter Scheel is prepared to begin laying the foundations of the union immediately. The Davignon Committee, in which the Foreign Ministers of Britain and the other nine now exchange views informally in the hope of narrowing their foreign policy differences, should the Germans propose, be transformed into a permanent, Brussels-based decision-making institution. Member States would be represented by diplomats empowered to negotiate.

This would lead to the forming of joint foreign policies to be approved by the Council of Foreign Ministers or by Heads of Government. It is widely advocated that common foreign policies, and to some extent common defence policies, are urgently needed if Western Europe is to exercise any influence on the proposed European security conference with the Russians.

When Herr Scheel aired his ideas at the meeting of the 10 Foreign Ministers in Bracciano, near Rome, they were opposed by the French, who accused the Germans of refusing to act on a French plan, put before the Davignon Committee some time

All roads leading to Brussels?

ONE of the first and most helpful changes, if Britain joins the Common Market, is expected to be a drastic reduction of the astonishing collection of European Council, Parliamentary Assemblies, administrative headquarters and committees scattered throughout the Continent.

They include the Foreign Affairs and Agricultural Councils of the Six, which meet alternately in Brussels and Luxembourg; the Finance Ministers of the Six, who prefer to meet in gayer places such as Venice, Paris and the French Riviera; four different Parliamentary centres, in Brussels (Common Market), Strasbourg (Council of Europe), Geneva (EFTA) and Luxembourg (European Parliament and Market statistics).

The latest Eurororganisation in the Davignon Committee, which consists of the Foreign Ministers of the Six plus British

ago, for bringing Israel and Egypt to the conference table. As the Germans could not make use of an existing body to agree common policies, there was, the French argued, no point in forming new institutions.

As in the field of economic and monetary union, the French maintain that basic policy differences between them and the Germans should be settled before creating political institutions. Most of France's partners argue that only by forming effective

A swift riposte to the Americans

THE clash between the Common Market and America over moves by the Six to establish stronger trading links with six of Britain's EFTA partners has emphasised the need for closer political links inside the Market.

When America protested in a Note to the Six about such links with EFTA countries not seeking Market membership, that is, Sweden, Switzerland, Portugal, Iceland and Finland, would gravely affect her exports, the Common Market Foreign Ministers quickly decided to issue a joint statement rejecting the protest. Although concerned mainly

with trade, this action was regarded as a major act of foreign policy. In view of the danger of a trade war with America it may prove to be one of the most important in the history of the Market.

Eurocrats claim that if a Community political committee had already existed as part of the Community institutions many of the misunderstandings between Brussels and Washington could have been avoided.

At the same meeting, Denmark, during her fisheries negotiations with the Six, made it clear that she wishes, when a member of the Common Market, to maintain full sovereignty

over her economic, monetary, social and political affairs. Although the Six have often said such things themselves over the years, the idea that a newcomer should dare to challenge the political aims of the Community infuriated Holland and Danish and Dutch diplomats exchanged insults.

The Six, who usually take weeks to react, took less than an hour to agree to scold the Danes. Some of the representatives saw the Danish move as confirmation of their fears that Britain, Denmark, Norway and Eire will, as members of the Market, do their best to transform it into an EFTA.

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Was Hirohito a warmonger?

MEDIATELY the Allied occupation of Japan began in 1945, a member of Japan's most powerful cantile family, the Mitsui, ehov attached himself to American news agency then employed me. He ingratiating, most helpful, clearly influential.

Within a few days he had urged me to an exclusive view with the Imperial Household Minister. I then ed how Army hotheds had to thwart the Emperor's nder broadcast a couple of earlier, assassinating al Japanese leaders in the

left the moated palace ds that day believing that Emperor was essentially a of peace. Now a fascinat- controversial book", pub- yesterday, forcibly names he was concerned deeply Japan's preparations for almost from the time scended the throne on mas Day, 1926.

author of the book, Mr mini, also says in effect, t was no accident that a of the House of Mitsui l find a job with our y. This was part of an te cover plan, evolved s the last year of the war, defeat was certain, to con- the Allies that there was justification for trying ror Hirohito as a war crim- is Australia, New Zealand hina wanted.

plan went farther. Thou- Japanese who feared ation changed their names many escaped justice, for Germany, Japan in defeat an undivided nation, her closed with magnificent line. Names and numbers combat units were altered, were caught, a huge for- in gold and platinum was in Tokyo Bay, and Govern- stockpiles worth \$4,000 n, which should have gone victors, were distributed populace.

elder statesman made an l lecture tour of the home s, preaching that Prime or Hideki Tojo alone was sible for the war (Tojo had throne he would take all i, and well-placed Japanese the young Mitsui were l to "help" the Allies. l who became advisers to r crimes prosecution were ously successful.

Dan's Imperial Conspiracy, Dan's Bergamini (Hic- n, 24-50).

One researcher is convinced that the Emperor was close to Japan's war plans

By FRANK ROBERTSON

As it happened their "advice" was not needed to save the Emperor, for the Americans had already decided to press the Throne in order to prevent anarchy—and not only Hirohito but all members of the Imperial family gained from this wholly political decision.

For example Prince Asaka, the Emperor's uncle, who controlled Japanese forces in the 1937-38, the rape of Nanking, was brought to trial, although during six horrible weeks his troops methodically butchered 220,000 men, women and children—more than double the number of the Germans with. Instead, Gen Matsui, a moderate who commanded all Japanese troops in Central China and visited Nanking only briefly, was hanged for the atrocities.

Quite a lot of Mr Bergamini's material has been documented elsewhere, but there will be central argument that far from being a secluded figurehead (and an intensely patriotic Japanese) Emperor Hirohito was a moderate and intelligent man, of the evidence he brings to prove this is circumstantial, or even hearsay.

Inquiries obstructed

The author spent six years in research, relying heavily on the accounts of former courtiers, armed forces intelligence officers and others who obviously did not want to be named. Apparently, too, Mr Bergamini was obstructed by authority when the purpose of his inquiries became known.

But the author does establish clearly that the Emperor was far different from the preoccupied biologist presented to the post-war world. A disciplined, abstemious and intelligent man, he rose at six each morning and spent most of every day at his desk, signing State papers, making decisions, and being briefed thoroughly on developments at home and abroad. Only Saturday mornings were reserved for his marine biology.

To the armed forces he was known as the Great Field Marshal on the Steps of Heaven, or more colloquially as the Centre of the Army. He dictated to Admiral Yamamoto Japan's policy line at the 1954 naval limitations conference in London, and his personal involve-

ment in military affairs only increased as the climax of war approached.

A few months after becoming Emperor, he transformed the Palace Meteorological Observatory into "a security-shrouded indoctrination centre for young men who wished to play a part in his dreams for Japan. It is a fact that every one of Japan's Class A war criminals tried in 1946-47 studied at this Social Problems Research Institute (the name later was changed to the less suggestive University Lodging House).

In trying to penetrate the secrecy and deception that still surrounded the throne 20 years and more after the war, Mr Bergamini had one lucky break. This was the almost furtive publication in 1967 of "The Sugiyama Memoranda," the secret, handwritten diaries of Gen Sugiyama Hajime for the years 1940-44 when the general, as Army Chief of Staff, was received regularly by the Emperor.

Some entries profess to be verbatim accounts of conversations with the throne. They reveal that the Emperor closely questioned Gen Sugiyama (who committed ritual suicide with his wife in 1946) about military and economic planning in the months before Pearl Harbour, including details of the projected attack. After the war the Emperor told Gen MacArthur that in 1941 he was ignorant of military affairs.

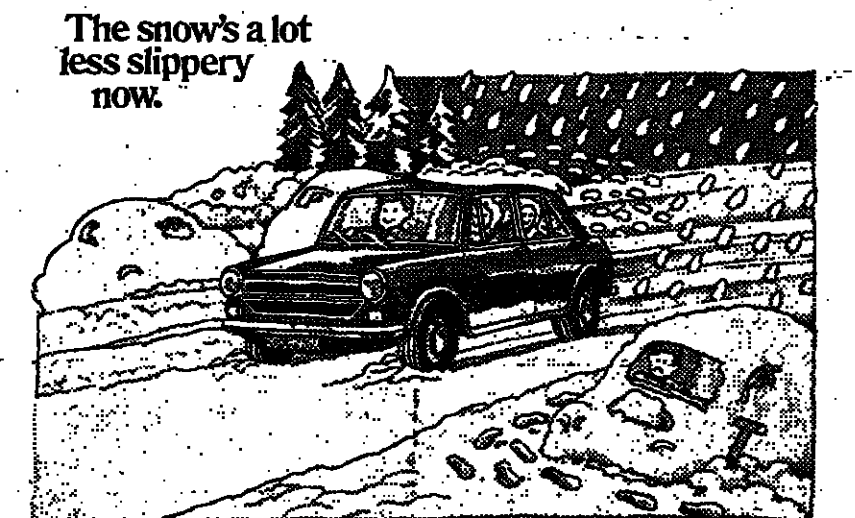
Whatever the merit (or, indeed, relevance) of Mr Bergamini's case against Emperor Hirohito, this book is most valuable for what it tells us about the Japanese: for example, his observation from Marquis Kido's blueprint for post-war Japan: "Looking over the future trend of the world," the adviser to the throne wrote as early as January, 1944. "I believe that we must preserve and cultivate our real power in the State for about 100 years (that is, before embarking on conquest again)."

I can only endorse the statement of Sir William Flood Webb, president of the tribunal which tried Japan's war criminals, who writes of Mr Bergamini at the end of his closely reasoned introduction: "I find his insights extraordinarily coherent and persuasive and can only say: 'Reader, read on.'"

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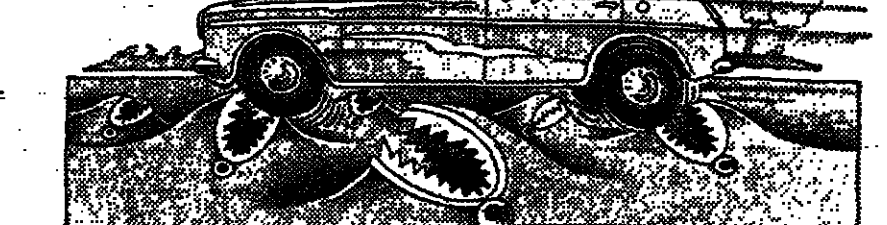
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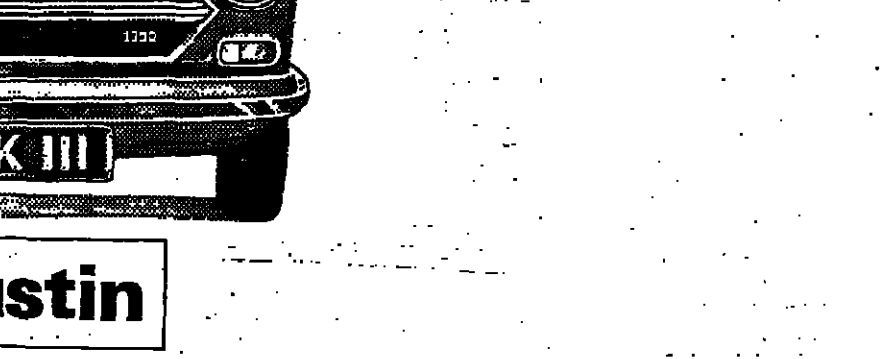


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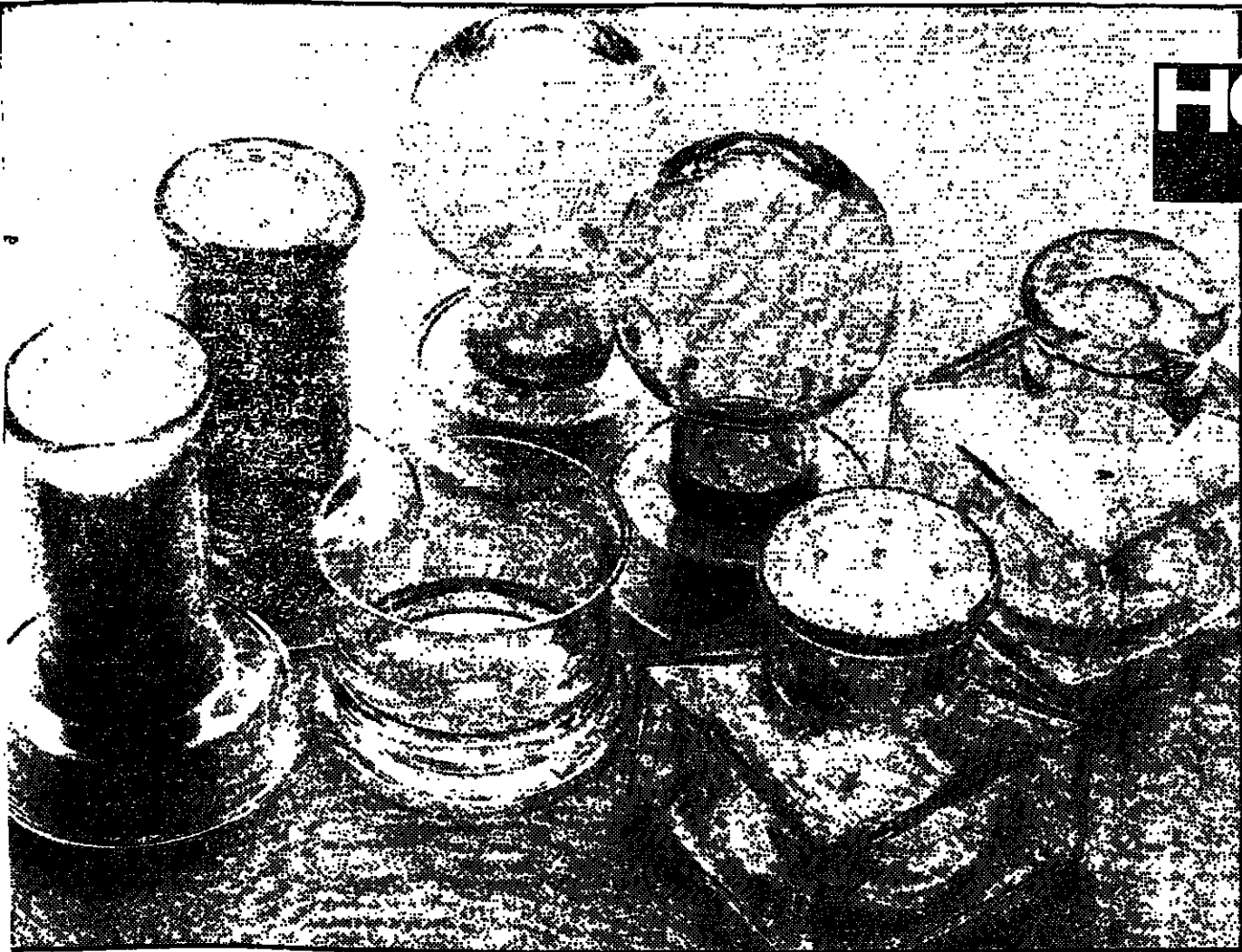
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LEFT: salt and pepper containers and mustard dish with matching base. Hand-made by Dartington, £1.75 for the set, which includes the glass spoon.

CENTRE back: balloon-shaped salt and pepper shakers by Dartington, £1.15 the pair.

RIGHT: unusual cube-shaped pepper and salt pots by Boda of Sweden, designed by Signe Persson-Melin, £2.50 the pair. All from Heals. Picture: PETER WILLIAMS.



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THROWING A NEW LIGHT ON FINE OLD OBJECTS

SMALL, blonde, very pretty, with an almost fragile femininity, Nita Miller looks totally unlike the usual idea of a successful business woman. Yet she has just become the first woman to receive the award of the International Export Association, from which she gets a gold medal.

Mrs Miller's business is making and selling lamps. The award, being presented tomorrow, is for having exported over 40 per cent of her total sales consistently every year for the last three years.

She sends her lamps to homes, embassies and consulates all over the world, and the Department of the Environment is repeatedly seeking her guidance and help for official residences.

A few weeks ago Mrs Miller's lampshades went to 10, Downing Street. She has renewed the shades on the candelabra and wall-lights and she chose a soft apricot silk to match the curtains in Mr Heath's official residence.

Nita Miller was left a widow with a small baby when she was only twenty. Back in 1948 there was a great dearth of pretty things like silk shades and decorative lamps and she started a small business in her flat in Knightsbridge, turning it into a workshop with sewing women to help her.

Twelve of them still work for her and the business has grown prodigiously since the days when they all used their clothing coupons to buy dress materials for the shades. Today, Mrs Miller travels all over the world in search of beautiful objects which she converts into lamps.

In the case of an especially rare object there is no need to drill a hole; but Mrs Miller believes that it is not necessarily wrong to convert something precious into a lamp base. By doing this, she points out, the object is not only in use, it is constantly seen and light is thrown on its colour and line.

When figures are used, Mrs Miller puts an inconspicuous bronze-plated rod at the back to take the wiring. This, she says, in the case of a jade figure, throws soft light on to



NITA MILLER: On her dressing table, samples of her highly exportable product

the piece, bringing out all its beauty.

Nita Miller has made a study of Chinese ceramic pieces and is an expert at identifying the dynasties. She travels widely in search of vases and urns; suitably-sized figures and all sorts of objects are converted. I even saw some copper tea-urns which are about to get the treatment.

Her own favourite bases are Famille Rose and she has the largest collection of these pretty porcelain vases in London. All of them are decorated with the familiar sprigs of blossom in gentle, clear colours.

These, however, are traditional bases for lamps which go on side tables, on console tables and on chests. Often Mrs Miller uses bases which are not so familiar.

In her showroom in Grosvenor Street, London, W.1, I saw 19th-century French mahogany wall-paper rollers which make handsome columns for her lamps.

Brass is back with us and a lot of brass candlesticks are now being converted into lamps. They are never polished—just lacquered so that they only need dusting. One pair of candlesticks which will not be lacquered are of brass with a thin, worn coating of silver—too rare to be covered with a film of lacquer.

Some of the most unusual lamps I saw are called "student lamps." They are similar to candelabra and often they have a little chain with a tiny brass "snuffer" which was used for extinguishing the oil light. One has a pair of miniature scissors for snipping the wick. Fitted for electric light, these rare objects will have soft silk shades.

Mrs Miller's daughter Lyn, who joined her in the business after graduating from Cambridge, now lives in the Far East and she, too, is always collecting pretty or rare bases.

At home Mrs Miller and her daughter together converted a row of five derelict cottages in Suffolk for their country home, and here Mrs Miller does a lot of gardening.

At her showroom she has windowboxes which have won her nine awards from the Westminster City Council.

Alice Hope



Left, foam upholstered 3-seat sofa by C. D. Hewson. Right, 1st prize-winning chair by Brian Long.

DESIGN AWARDS FOR FURNITURE IN FOAM

DESIGN anything you like, so long as it incorporates either latex or polyether flexible foam by Dunlop, was the brief given this year for the Dunlopillo Design Award. Previously, the award has been for special projects such as beds or chairs.

Over 100 designs came in; entries were received from 12 overseas countries. On the whole they were for furniture, but there was, for example, an "Agro-Board," a 6ft-square foam board that children (and adults, too) can punch to get rid of their aggressions.

Ronald Brookes, the designer, was a finalist and he said: "Aggressive instincts are harmlessly worked out of the system by punching a chosen portion with fists, head or feet. The cover should be made removable to provide for a decorative change and to suit whatever new target the current situation demands."

Another novelty was a "Bandy Sheet" for children, from Brian Encarnall, another finalist. This was a sandwich of foam and aluminium

sheet which can be bent into a number of shapes, including a wigwam or a tunnel, or simply used flat.

The award, however, was won by Brian Long, a senior lecturer in furniture design at Leicester Polytechnic and a freelance designer. He gets £1,000. He produced a sculptural, shell-shaped foam upholstered armchair in glass-reinforced plastic.

This is Mr Long's third win in the Dunlopillo competition; he will receive the prototypes of his winning design after they have been exhibited in this country and abroad.

In the section for students, a 24-year-old from the Royal College of Art won £200 for a three-seater sofa (pictured above). He is Mr C. D. Hewson.

Other finalists were Michael Cickman with a "Roll-Me-Over" sofa bed and J. R. Houghton with a life-saving buoyancy aid like a life-jacket.

A.H.

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PRESCRIPTION CHARGES

IT IS CLEAR THAT Sir Keith Joseph, in deciding to drop the proposal to bring in cost-related prescription charges, has given way to the virtually unanimous view of the medical, dental and pharmaceutical professions.

Such an increase would be, it is true, simple to operate, but if the long-term financing of the National Health Service is to be put on a satisfactory footing fundamental reforms are surely necessary.

In many ways the much discussed negative income tax would be the ideal solution, since it would permit market pricing without hardship over the whole range of social services.

THE NUCLEAR BALANCE

A TIME ELEMENT has entered into the strategic arms limitation talks (SALT) between America and Russia, the sixth round of which opened in Vienna yesterday.

Another factor injecting an element of time-pressure is the steadily decreasing size and nature of America's nuclear preponderance over Russia.

BERLIN SNAGS

ACUTE PROBLEMS are arising, as was to be expected, in the negotiations between East and West Germany on the implementation of the Four-Power agreement on West Berlin's communications through East Germany.

If, as agreed, vehicles entering and leaving East Germany are in general no longer to be searched, East Germans wishing to escape need no longer risk death, injury or arrest—a fate suffered by some almost daily.

PARDONG, NONG, COMPRONG

WITH APPROPRIATE FANFARES, the Department of Science (the word Education is omitted deliberately) has proclaimed that by the mid-seventies 50 per cent of primary and 70 per cent of secondary school children will be taught French.

Again with appropriate fanfares, the centenary of the Forster Education Act has just been celebrated. Throughout this last century, the amount of thought, talk, fuss and money devoted to education (so-called) has continuously mounted.

Brig. W. F. K. THOMPSON on the need for Greek and Turk

to unite against the Kremlin's old imperial aims

"FOR ME," said my companion in Istanbul, "the first genuine step towards détente will come when the Iron Curtain of barbed wire and minefields, erected by Russian orders to keep East Europeans from fleeing to the West, has been demolished."

Viewed from South-East Europe, statements by political leaders in Western European countries on improving East-West relations seem far too narrowly concerned with the particular problems of the central front.

Vice-President Agnew's recent visit to Ankara and Athens and his renewed pledge of continuing American support through Nato were intended to allay these misgivings.

While Russia seeks to have the western boundaries of her Empire recognised in Central Europe, she pursues an expansionist policy in the Eastern Mediterranean and Middle East. Her interest in gaining control of the Turkish Straits goes far back in history.

Yugoslavian enigma

The potential military threat to Turkey and Greece from Warsaw Pact forces is considerable, the part that Yugoslavia might play can only be surmised. The most sensitive area is undoubtedly Greek and Turkish Thrace, where only a narrow strip of land separates Bulgaria, Russia's most reliable and best-armed satellite, from the Mediterranean.

In a situation in which Warsaw Pact forces were primarily committed to the central front, it is estimated that Russia could spare 25 divisions for South-East Europe, with nearly as many East European divisions in addition.

Another factor injecting an element of time-pressure is the steadily decreasing size and nature of America's nuclear preponderance over Russia.

MP reproaches a Vice-Chancellor

JOHN BIGGS-DAVISON, Tory MP for Chigwell, yesterday addressed a reproachful letter to Canterbury University's Vice-Chancellor, Geoffrey Templeman, about his unhappy reception there last Friday.

Arriving to talk about "The Philosophy of the Monday Club"—the Bow Group are to be offered similar facilities—Biggs-Davison was confronted by familiar scenes and threats of violence.

Quoting another verse, Biggs-Davison declares the incitement to be implicit but unmistakable. The construction also leaves something to be desired. Activism is one thing, prosody of this order is deeply worrying.

Rules and numbers

THE merger announced yesterday between the Vehicle Builders Union and the giant Transport Union will give Jack Jones, the Left-wing Transport leader, a handsome lead over Labour's other "terrible twin," the Engineers' Hugh Scanlon.

Mr Scanlon's recent additions are associations within a federation and, as his union's tangle over registration demonstrated, the existence of several separate rulebooks can lead to complications.

Crafts as carrots

VICTOR MARGRIE, who has just been appointed the first organiser and secretary of the new Crafts



Advisory Committee, told me yesterday that he expects the commissioning of crafts by industrialists to "snowball" and show him looking round the furniture shop at the Crafts Shop, which opened yesterday at the Design

New Czars with old dreams

danger of any war in Europe turning nuclear, it is most unlikely that Russia would pursue her expansionist aims by military means so long as substantial American forces are involved.

The importance of the size of the potential military threat lies rather in its political effect, in the long term and at moments of local crisis.

Both Greece and Turkey have substantial military forces of good fighting quality. The Turkish Army is, among the allies, second in size only to the United States'.

Nowhere in Europe is a continuing and substantial American presence of more importance than in the Eastern Mediterranean. Co-ordinated defence in South-East Europe is made possible only by an allied land command at Izmir, under an American commander, while the Royal Hellenic and Turkish Air Forces are incorporated for war into the Sixth Allied Tactical Air Force.

Twice within the history of the alliance have Turkey and Greece been on the threshold of war, the last time in 1967, in both cases over Cyprus. Now with greater uncertainty about the future of East-West relations and of American policy, and with a military Government in Greece and a political situation in Turkey where the Government needs at least the tacit approval of the military, both Governments seem to have concluded that if they are not to hang separately, they must hang together.

But neither Ankara nor Athens can free itself from the partisan pressures in Cyprus. Their relations, and consequently the defence of South-East Europe, must remain precarious until a satisfactory settlement in Cyprus has been achieved.

Apart from its impact on Turkish relations, Cyprus has strategic importance in the role of an unshakable aircraft carrier off the coasts of Asia Minor, it is not, however, within the Nato area. Squadrons of RAF Near East

Command at Akrotiri are assigned to the support of C.E.N.T.O.

The nub of the Cyprus problem is the emotional desire of the Greek Cypriots for Enosis, or union with Greece. It was for this that Eoka fought the British and it was this that was denied them under the 1960 Zurich Agreements.

Most moderate Greek Cypriots realise that Enosis is not at present a practical policy—many would not welcome it if it were—but no political party, not even the Communist A.K.E.L. can afford to abjure it for all time.

Russia opposes both Enosis and double Enosis, ostensibly on the grounds that either would lead to Cyprus becoming a Nato base, but more realistically because the present situation presents her with opportunities for keeping Greece and Turkey at enmity.

Russia's declared policy is to bring about the withdrawal of the United States Sixth Fleet from the Mediterranean.

Though Russia has virtually no commerce with Cyprus, she has a very substantial diplomatic establishment. Well-informed opinion believes that, after Britain, Cyprus is Russia's most important intelligence-collecting centre in Europe.

Taking up the slack

If, with Britain's accession to the Common Market, Western Europe moves towards common foreign and defence policies, what should be the attitude towards the defence of South-East Europe?

Because in 1947 President Truman declared America's concern with the defence of Greece and Turkey, the area has remained one of predominantly American responsibility, with collaboration from Britain. The area is, however, of at least as great importance to Western European defence, so that E.E.C. countries must be prepared to take up any slackening of the American defence effort, for example in helping to re-equip the Turkish and Greek Armies, West Germany, for instance, having received large sums in foreign exchange for forces stationed on her soil and having historical ties with Turkey, might well be expected to help in this.

Greece is an associate of, and Turkey has special links with the E.E.C. If, as I hope, E.E.C. members develop common foreign and defence policies, these should cover a continuing and increasing interest in the defence of South-East Europe.

BRITISH 'HOSTILITY' TO U.S.

SIR—For the first time in our history citizens of the United States felt the sting of international humiliation recently over the admission of Communist China and the expulsion of Free China in the United Nations.

My purpose in writing is to advise you that, few if any, Americans felt embarrassment upon seeing the U.S. defeated by the Albanian resolution; on the contrary, the great majority of us were outraged upon observing the shameful conduct and unrestrained delight of you and other Communist-loving U.N. personnel when the voting results became apparent.

While the television cameras captured a concerted expression of "glee," as President Nixon termed it, most Americans agree with U.S. Ambassador Bush when he regarded the action as one of unrestrained "hostility" towards the United States.

I am inclined to agree with the feelings of both President Nixon and Ambassador Bush that there was a "gleeful hostility" apparent that night in the U.N. Chamber, but additionally, as an American veteran of World War II, it is with a great sense of personal disappointment that I view your Government's action and the conduct of your personnel when it was apparent that England and other of our long-time friends and allies had successfully defeated the U.S. over this issue.

Certainly no one believes Englishmen were that delighted over their victory in seating Red China or expelling Nationalist China, but I believe every American recognised the cheers and applause for their real meaning; that is, the mighty U.S. had finally been defeated and publicly disgraced in the U.N. While Englishmen, Italians, Frenchmen, Israelis, Canadians, Mexicans and other long-time friends of the U.S. may not feel this is of serious import or concern, you should be aware that we regard it so.

M. O. TURNER

San Antonio, Texas.

Schoolboy's four-letter word

From the Dancer Lady BIRDWOOD
SIR—It is incredible that six years and some thousands of broadcasts since Kenneth Tynan first electrified and outraged listeners with a four-letter word, Lord Hill is saying "he was unprepared for the number of Englishmen, Italians, Frenchmen, Israelis, Canadians, Mexicans and other long-time friends of the U.S. may not feel this is of serious import or concern, you should be aware that we regard it so."

It is not really true that the Chairman, Governors, Secretary-General and entire staff of the B.C. got the message we have continuously tried to get over to them, that the majority of viewers and listeners totally reject verbal and visual obscenities in all and any type of programme, whether used in complete or incomplete context?

There can be absolutely no excuse for this latest outrageous example of B.C. insensitivity to public taste, and those concerned certainly cannot plead ignorance.

JANE BIRDWOOD

London, S.W.5.

Obscenity obsolete?

SIR—In our uncensored age is there anything that is obscene any longer?
ALLINSON D. G. WALTER
Cambridge.

MPs please note

SIR—In The Daily Telegraph is a headline "Justices seek more protection from all politicians."
Good! Let us all seek more protection from all politicians.
C. W. CHAPMAN
Winchelsea, Sussex.

Teachers' pay

SIR—Your leader on "Top Pay for Top Teachers" (Nov. 2) presents a completely distorted picture of the present situation with regard to teachers' salaries in general and the salary policy of the National Union of Teachers in particular.

It is quite wrong to say that "the predominantly younger membership of the NUT includes many who have little or no intention of staying in teaching." In the first place, the age range of the NUT reflects the fact that it represents the majority of the teaching profession.

In common with all growing populations, the age range is weighted in favour of the lower end; but the idea that the teaching profession is largely composed of young teachers—presumably young women—who will be in and out again within a few years is erroneous. Of women teachers, 52 per cent are over the age of 35. Of men teachers, 40 per cent are under 35. The teaching of the 15-year-olds who will be affected by the raising of the school-leaving age will certainly not be restricted to the over 55s.

The NUT executive recommended a straightforward £250 a year claim to a Special Salaries Conference on Nov. 8 because they believe

Sacred cow of Rhodesia majority rule

From Sir H INTRINGHAM STABLE
SIR—It appears that the obstacle to putting an end to the lamentable, costly and, as I think unnecessary impasse with Rhodesia is that Her Majesty's Government insists that the new Constitution must be framed so as to bring about African majority rule in some indefinite but fairly immediate future.

Majority rule—one man one vote, one vote one value—so far from being a "principle," is simply a form of political machinery and, in Africa, "man" includes both sexes, an absurdity.

It has come, however, to be regarded by its worshippers as a sacred cow to which every sacrifice must be made, regardless of the cost and to whom, and in this case to the Africans themselves.

That the outcome of it all will be Rhodesia as a sovereign independent state is inevitable as well as being in accordance with international law. The future alone will disclose in which direction the African will move. Perhaps some one way, some the other.

The sacred cow has been rejected and it should be rejected by every African State to which independence has recently been granted. Whether

that this is a reasonable demand which can lead to an early settlement. Those most in need—the lower-paid teachers, who are most hard hit by increases in the cost of living—receive more in proportion to their exiguous salaries, and the higher paid teachers receive a good increase. This is not a levelling down, but providing most help to those most in need.

Instead of rushing in to reform new salary scales which have been imposed on the teaching profession, the union proposes to examine the scales in detail and produce full proposals for their revision in 1973. This is surely a wise and statesman-like policy.

EDWARD BRITTON
Gen. Sec., Nat. Union of Teachers,
London, W.C.I.

On the life assurance scapheap

SIR—The case of Asa Hartford, the footballer found to have a hole in his heart, interests me particularly as I have recently been thrown on the life assurance scapheap.

I was examined by a medical practitioner so that I could procure simple life assurance. I am a widow, 20 years older than Mr Hartford but with three comparatively young children to make provision for.

I knew that I had a heart "murmur," the result of a childhood illness but discovered during a routine check only three years ago. A consultant at one of the south's leading teaching hospitals told me that the murmur was infinitesimal and that it would be "many years before it troubled me." (I have also a chronic nervous affliction about which I rarely think, which has never incapacitated me, and for which I take a modicum of drugs).

I have led a full life, played strenuous games strenuously, held down a job requiring great physical stamina as well as mental alertness, produced three healthy vigorous children, and suffered only an occasional head cold. I feel well and full of strength.

I can have life cover now on "special" terms—so special that only a rich man, or a desperate one, could afford them. I was told nothing of the medical findings of the examination, but may have them if I write to the insurance company. Presumably if they discovered I was in a dangerous condition, urgently needing treatment, they would keep this information to themselves. And all insurance companies will have this one doctor's report available to them from their common computer data bank of information.

Asa Hartford, mercifully, has the verdict he wanted. What of all the others whose dependants' futures are in the hands of insurance company doctors?

MARJORIE WALKER
London, W.I.

Ibiza hotel reply

SIR—I am writing to you with reference to your report entitled "Hotel had mice and cockroaches, say Ibiza tourists" in your publication of Oct. 18.

I feel very strongly that this report gives a very misleading impression of the situation of the hotel and of the tourist industry in Ibiza.

The hotel has a contract with "Establecimientos Pervill" a firm who call monthly to inspect every department of the hotel, including every bedroom, to ensure that mice, cockroaches, etc. are not present. I enclose a photo copy of the last report submitted by the firm after their inspection on Oct. 1.

We have contracts with not only English, but German, French and Dutch agencies, and so our food must be of international appeal, not catering only for the British taste. We have an important factor pertaining to the allegations was the rare occurrence of a fierce storm, with torrential rain causing water to enter some bedrooms. This was, of course, removed immediately.

The category of the hotel is one star, and therefore the services provided cannot be equivalent to those offered at higher grade hotels where the cost is higher.

ANTONIO NOGUERA
Proprietor, Hotel Ibiza,
Sta. Eulalia, Ibiza.

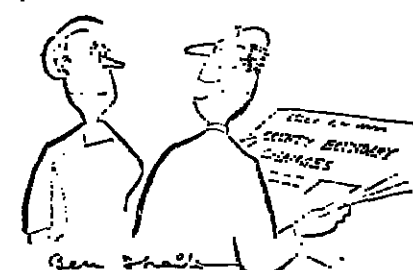
"The photo copy report, referred to above, is from a Bilbao pest control firm stating that the hotel was found to be vermin-free on Oct. 1, this year."

'Hair' cast at St. Paul's

SIR—Have Sir Cyril Black (Nov. 11) and his fellow-Christians who condemn the proposed Communion at St Paul's to celebrate the third anniversary of "Hair" been to see the musical? They should, before passing judgment.

They might then discover that, most of the nudity, which is a very minor part of the production, and the obscenities, which are meant to shock the older generation out of its complacency, "Hair" is a violent denunciation of wars and the running of wars, and of all the means to man, and it preaches love and tolerance more powerfully than many a sermon from the pulpit.

(Mrs) G. M. DUBERLEY
Hereford.



"Brace yourself for grave tidings. We're losing the University of Essex."

LONDON DAY BY DAY

Centre, Haymarket. He pointed out that they would make attractive office decorations or incentive prizes.

Mr Margrie, who is 41, will take up his new job at the end of the year after 15 years at the Harrow School of Art, where he is senior tutor in ceramics. He was picked from 225 candidates. His salary will rise to £4,085 and he will have a staff of six.

Not political animal
SIR—Looking remarkably young for 58, Danny Kaye nonetheless seemed tired at UNICEF headquarters in London yesterday, as well he might after a month-long tour through seven Asian countries making "Reassignment Children," a sequel to the successful film he made about a similar trip 17 years ago.

He parried the inevitable political questions. "One of the reasons I spend the time I do with UNICEF is that it transcends politics," he explained.

His philosophy after 17 years watching UNICEF trying to keep pace with its problem was: "You can't win but you don't have to lose right away." His immediate need was "sleep" and then, he added with a puckish grin, "to see London Bridge."

Though no Radcliffe Music Award was made this year because the competing works "were not of the same stature as the prize winners in 1969," the judges, headed by Sir Michael Tippett, have given the prize money of £500 to the two contestants, Jennifer Fowler and Nicola LeFanu, to encourage their undoubted talents. Their quintets will be given a London première in January.

Non-citizens

IT may surprise some who have read how Lady Fleming, a Greek national by birth, has been deprived of her Greek nationality that Britain can also deprive people of British citizenship.

The Home Office tell me it may be done by Act of Parliament, or by order of the Home Secretary when it involves someone who has been naturalised or registered as a British citizen.

But the Home Office last night could not recall a case in which the Home Secretary had used this power.

When is new?

WITH this year's Beaujolais released officially from the négociants' cellars only at midnight on Sunday, yesterday saw a rush of tastings in London as the first rushed car-loads arrived.

At the Easton office of Coleman's of Norwich conversation turned on whether what we were drinking should properly be termed Beaujolais, Beaujolais primeur, or Beaujolais de l'année. Gilbert Nikons, the firm's managing director, plumped firmly for the last.

From that morning, he said, the 1971 wine had the official appellation "Beaujolais de l'année," and both

Vanished glories

EVEN at 85 A. E. Haswell-Miller, the painter of military uniforms, has lost none of his eye for colour or his concern for meticulous accuracy. His current project, commissioned by the Army, is a watercolour record of 19 variations of the regiment's full-dress uniforms up to 1914.

The picture, about half-completed, hangs in an exhibition of his work at the Imperial War Museum to the end of the year.

Under the title "Vanished Armies," one group of his paintings recaptures the resplendent pre-First World War uniforms of Belgium, Austro-Hungary, France, Russia and Germany. Mr Haswell-Miller studied in Europe during that period; many of the uniforms he is the only artist of today to have recorded from life.

Where we came in

IF metrication is well managed it will lead to increased efficiency, which should result in prices being lower than they otherwise would have been. The director of the Metrication Board, reported yesterday.

The "should" is particularly well chosen.

PETERBOROUGH

GUN STICK FOUND NEAR MAN SHOT IN ROTTEN ROW

By T. A. SANDROCK, Crime Correspondent
DETECTIVES were trying last night to establish how a 21-year-old man was shot dead in Hyde Park. He was found on a footpath between the bank of the Serpentine and Rotten Row with a wound in the chest.

Police have little doubt that a gun stick, which was found by the body, was the weapon which fired the fatal shot. But they have not been able to establish whether it was murder.

MARINER TO RECORD END OF 'STORM'

By ALEX FAULKNER
in New York

THE first series of over-60 television pictures of Mars sent back by America's Mariner 9 yesterday showed disappointingly few details because of the "dust storm."

But scientists at the Jet Propulsion Laboratory in Pasadena, California, were quite hoopy. One said that it was "a fantastic stroke of luck" that Mariner 9 would be able to observe the "face of one of the greatest of such 'storms'."

Mariner 9 is to continue observations for at least 90 days, so there will be plenty of opportunity later to obtain unobstructed views of its surface. The nature of the "storm" remains a mystery. One theory is that it is really a yellow haze caused by some by-product of solar heating of the Martian atmosphere. While Mars is close to the Sun.

Some of the pictures transmitted appear to show the south polar cap covered with frozen dioxide, in which there appears to be a series of ridges. In the equatorial region there appears to be a huge crater with streaks of sand dunes radiating outwards. But all the apparent features could be caused by streaks in the clouds.

One problem causing concern is that of "ghost images" in one of the two television cameras. These are left behind by prior pictures, and can be removed by computers. Attempts are being made to correct this fault.

LORD SNOWDON

The Earl of Snowdon, 41, left the London Clinic yesterday after an operation last Friday—the second in a year—for a "minor ailment." No details were disclosed.

Last night Det. Chief Supt James Neville, in charge of the investigation, believed he had an identity for the young man, but was having difficulty in tracing witnesses.

The dead man is known to live in the provinces but is thought to have been staying in London for a few days.

The body was found shortly after 6 a.m. at a spot only 300 yards from where Mayfair hairdresser Andre Mizelas was found shot dead in his car about a year ago. His murder remains unsolved but there is nothing to indicate a connection with yesterday's death.

Addresses visited

Several addresses in London were visited by detectives trying to trace where the dead man had been staying. Late last night nothing had come of these inquiries.

Police from Hyde Park police station were called when the body was found. They shrouded it in a canvas shelter and horsemen exercising their animals in Rotten Row were turned away and people walking were kept well clear of the area.

When police first began their search of the area there was nothing to indicate any sign of a struggle.

The police have not overlooked the possibility that after an accidental discharge of the weapon, the man dropped it, staggered back and fell.

A post mortem examination was held and although this established that the cause of death was the gunshot wound, it did not establish from what distance the shot had been fired.

EIGHT KILLED IN BEACH CRASH

Eight people were killed and more than 40 injured as burning wreckage from two crashed Uruguayan helicopters scattered among 5,000 people on a beach near Central Montevideo at the weekend, police said yesterday.

The crash occurred as one of the helicopters lifted a Jeep off the ground. The Jeep apparently stuck among rocks on the beach, bringing the helicopter crashing down on to another parked on the ground.—Reuter.



PICTURE: SROJA DIJUKANOVIC

STREET GUITARIST JAILED

By MICHAEL FIELD
in Paris

A BRITON was sentenced to a week's imprisonment yesterday for playing his guitar in a Paris street.

Frank Brown, 29, of Shawcross Street, Stockport, Lancs, and his wife, Ann, 21, were arrested on Saturday on the grounds that they were "begging on a public thoroughfare."

Long honeymoon

The couple, who were married on Sept. 5, were returning home from a long honeymoon on the Continent. By the time they reached Paris they had run out of money and decided to earn their fare home by singing English folk songs outside a cinema in the Boulevard des Italiens.

Mrs Brown, a former secretary, was given a suspended sentence of one week.

Mrs Patricia Wolfson (right) 32, whose dispute over jewellery and property with Mr Ralph Stolk, 53, an American multi-millionaire, was settled out of court 10 days ago, selling jewellery at the Christmas fair of the Westminster branch of the Red Cross in Piccadilly yesterday.

Free speech denied by students, says MP

By ROWLAND SUMMERSCALES, Political Staff

A PROTEST about an alleged denial of freedom of speech to a MP at the University of Kent by a "lawless group of political extremists" has been made by Mr Biggs-Davison, Conservative MP for Chigwell, the university's vice-chancellor.

The incident occurred last Friday. Mr Biggs-Davison has also written to Mrs Thatcher, Education Secretary.

In his letter to Mr Templeman, Mr Biggs-Davison, a member of the Right-wing Monday Club, said:

1—The Rutherford Lecture Hall, booked by the university Conservative Association for his lecture on "The philosophy of the Monday Club," and locked, was broken into and occupied by hundreds of students.

2—When he arrived he was met by the Master of the College and a porter and courteously requested not to enter as the fire regulations on attendance precluded the lecture from being held.

3—There was mention of danger from smoke bombs and fireworks and because "Irish extremists have become active in student politics."

"Maoist" picket
4—One of the student "pickets" described himself as a "Marxist of Mao tendency."

5—He was asked by the master not to attempt to go into the hall. In deference to college and university authority, and public safety, he withdrew. The meeting was held elsewhere in the university.

Mr Biggs-Davison wrote to Dr Templeman: "Free speech has been denied... they achieved this by forcible entry and defiance of regulations which the authorities showed themselves unable to enforce."

"Elsewhere, and now at the University of Kent, free speech has been the price paid by weak authority to Left extremism."

Dr Geoffrey Templeman said last night he had not received a letter from Mr Biggs-Davison. "The contents have been released before the letter has reached me and I am not prepared to discuss a letter I have not seen."

Peterborough—P19

SEPTEMBER ROAD INJURIES DOWN 8 pc

Road casualties in September, at 28,500, were eight per cent fewer than in the previous September, according to provisional figures from the Environment Department.

The number killed rose by two per cent to 610, but serious casualties dropped by eight per cent to 7,400 and slight casualties by nine per cent to 20,000. Total casualties in the first nine months of the year were 255,000, or about three per cent fewer than in the corresponding period last year.

POP FANS RIOT IN YUGOSLAVIA

Yugoslav troops moved in to quell rampaging pop fans who wrecked a concert hall at Novi Sad at the weekend after the British pop group The Equals failed to give a performance.

Fifty youths were detained briefly and scores of people, including two policemen, were injured. The Equals—three West Indians and two Englishmen—cut short their Yugoslav tour because of a dispute about payment.—Reuter.

LONG-HAIR BOYS MAY QUIT RING

LONG-HAIRED young boxers may have to give up the sport to stay in fashion. Ringside medical officers banned several from an amateur tournament at Bingham, Notts.

Eventually they relented in some cases, on the understanding that this was a final warning.

Mr Brian Middlemiss, secretary of the Bingham club and member of the Midlands Counties Amateur Boxing Association, said yesterday: "There is going to be trouble if this isn't handled carefully."

"The boys won't stand for tampering with their hair-dos, but we could easily lose the support of the doctors if their rulings are ignored."

The ABA has ruled that hair must not come below the nape of the neck, the ear lobes, or the eyebrows. Hairbands are not allowed.

Rescue team attacks 'poor clothing' worn by Scouts

DAILY TELEGRAPH REPORTER

AN ARGUMENT over the clothing of eight Scouts missing for 18 hours on the Pennine moors developed last night between Scout leaders and rescuers.

Rescuers said they were inadequately dressed "even for a daylight walk."

Mr Joseph Buchanan, scoutmaster of the 25th Manchester (Birch) troop, said he understood his boys had "strong footwear, anoraks, blankets and a bivouac."

The eight Scouts, aged 11 to 18, were found soon after daylight yesterday after more than 250 police and other rescue teams had searched. The boys were lifted off the moors by an RAF helicopter and following a check-up at Ashton Hospital, Cheshire, went home.

'One had plimsolls'

Later Mr Ken Drabble, head warden of the Peak District National Park, who co-ordinated the search, said: "Some of the boys broke down crying when they were rescued. They just did not have the right clothing. One had plimsolls and others only had shoes."

A police spokesman said: "No body has the right up there without the correct tackle."

The scouts from Rusholme, Longsight and Moss Side, were walking on Kinder Scout—2,088ft high and known as the Peak—with four older scouts and Mr Anthony Smethurst, their assistant scoutmaster. They split up into two groups with David Lowe, 16, in charge of seven boys. It is understood they were without food, maps or compasses.

David of Rusholme Grove, Rusholme, said darkness fell quickly.

"The ground went up and down and we did not know just what to do. We knew where we were and that if we had carried on walking down we would have got back but I decided the best thing was to stay where we were."

"We got a tent out and we put our feet in our bags. I did my best to make sure we kept warm and didn't fall asleep."

They took turns in the two-man bivouac to shelter from drizzling rain. David added: "We had proper boots on and we are all trained scouts or we would not have been up there."

Mr Buchanan said the hike was made with parents' permission. Mr Smethurst was not available to comment.

JAIL ATTACK ON 'BESTIAL' RAPISTS

Daily Telegraph Reporter
EIGHT youths starting sentences of up to seven years for "bestial" rape were set on by other prisoners when they walked into the dining room for their first breakfast at Walton Jail, Liverpool, it was disclosed yesterday.

At their trial on Nov. 5 in Leeds Mr Justice Cusack told them the girl, aged 16, was now in a mental hospital and threatening suicide for what she suffered at their hands in a field. It was one of the most bestial cases of rape he had known.

Five of the eight were fairly badly hurt in the jail attack. One, Dennis Hall, 17, wrote home: "Excuse the writing. I have only one eye to see out of. My face is black and blue." Three stitches were inserted in a head wound.

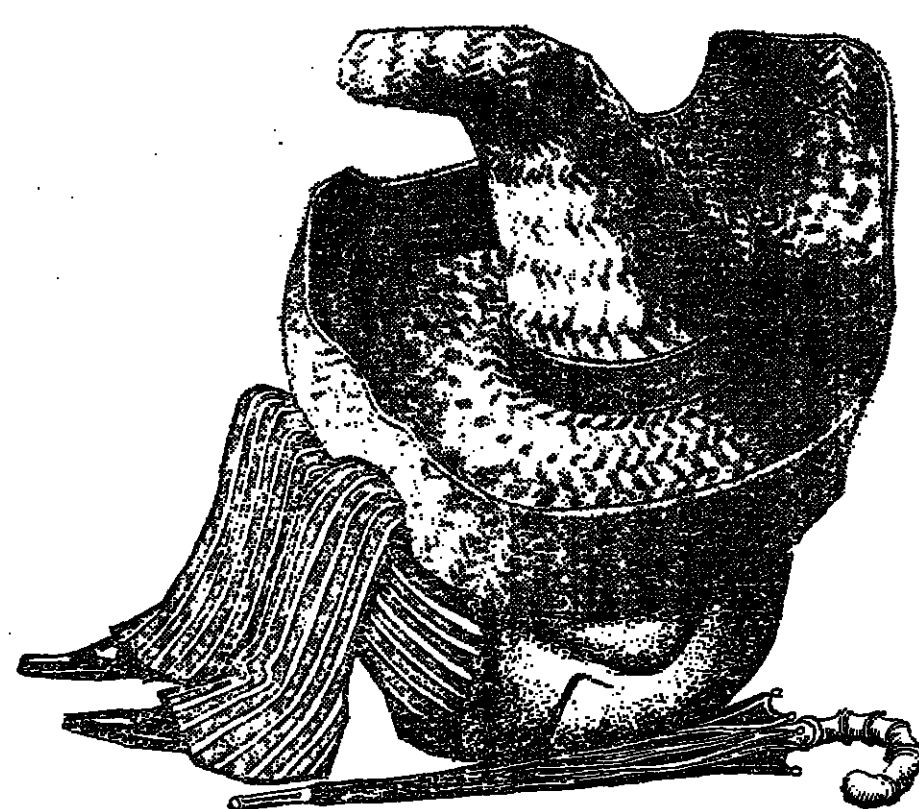
'Knocked unconscious'

Angry parents of the eight, who are demanding a Home Office inquiry through their MP, Mr Prescott (Lab., Hull East) alleged that in other scuffles two of the youths were knocked unconscious. One had hot tea and porridge poured over him, another was kicked in the face and others were punched.

They are claiming prison officers did not take preventive action quickly enough to segregate their sons after the first attack. It is understood the Home Office will receive the governor's report as a matter of normal procedure.

Yesterday all eight, aged between 17 and 18, were kept in cells for 23 hours for their own safety.

The youths jailed for seven years each were Paul Hume, 18, Gary Philip Wilson, Michael Hume, Dennis Hall, Gordon Hardy, David John Henry and Stuart Brian Ablett, all 17. Patrick Lewis, 18, was jailed for six years. All are appealing against sentence.



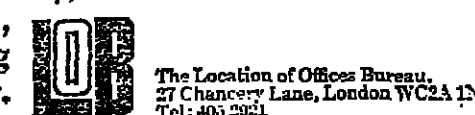
Do you suffer from inertia?

Recent research indicates that inertia among top management is one of the primary reasons for not moving out of London. But doesn't it worry you that your London office costs you an extra £1,000 a year per employee? Doesn't it hurt—the thought of all those premium rents, rates, wages? You can of course ignore the cost and take comfort from murmuring any of the following spells. They're guaranteed to restore you to sweet inertia.

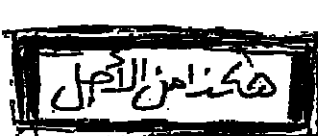
Moving offices from London would save us a small fortune but...

- 1 ... but ours is a special case. (This one's very comforting, because every case is special.)
- 2 ... but we are in a service industry. (Try to forget the merchant banks, insurance companies, solicitors' firms, that have moved in large part, if not in whole.)
- 3 ... but the City, after all, is the City. (Never mind the sense, just feel the sound.)
- 4 ... but we can't give up a prestige address. (Try to forget that you don't have to move all the staff. You could just move some, and still keep your prestige address.)
- 5 ... but London's handy because it's so central. (Try to forget that you don't have to move all the staff. You could just move the ones who don't have to be central.)
- 6 ... but we couldn't move all the staff, so we can't move any. (Don't worry about logic, just say it.)
- 7 ... but key staff won't move. (Wouldn't they, wouldn't you?)

If the pain still won't go away, call LOB. LOB can help you move, and you won't feel a thing except richer.



DAKS suit—with a difference
The cut of this DAKS three-piece suit has all the familiar excellence—the difference is the new textured look of the cloth, and the distinctive saddle-stitching.
The material: Trevira and worsted crepe weave.
The colours: aubergine, black, bitter chocolate. £45.00.
DAKS + Simpson
PICCADILLY
and at other fine shops. Or write to 34 Jermyn Street, London, SW1Y 6HS



LONDON STOCK EXCHANGE

Account: Nov. 15-Nov. 26. Pay Day: Dec. 7. Bargains Marked: 11,705

Rises: 579. Falls: 342. Unchanged: 1,178. Dollar Premium: 18 1/2 p.c. (+ 1/2 p.c.)

F.T. STOCK INDICES, NOV. 15 1971

Table with columns: Index, Change, High, Low. Includes values for Industrials, Govt. Secs, Gold Mines, Fixed Int., and Earn. Yd.

FINANCIAL TRUSTS

Table listing various financial trusts with columns for Stock Price and Change.

INVESTMENT TRUSTS

Table listing investment trusts with columns for Stock Price and Change.

TEXTILES

Table listing textile companies with columns for Stock Price and Change.

PAPERS & PUBLISHERS

Table listing paper and publishing companies with columns for Stock Price and Change.

MOTORS & AIRCRAFT

Table listing motor and aircraft companies with columns for Stock Price and Change.

INSURANCE

Table listing insurance companies with columns for Stock Price and Change.

SHOES & LEATHERS

Table listing shoe and leather companies with columns for Stock Price and Change.

OIL SHARES

Table listing oil shares with columns for Stock Price and Change.

TOBACCOS

Table listing tobacco companies with columns for Stock Price and Change.

TV & CINEMAS

Table listing TV and cinema companies with columns for Stock Price and Change.

Table: BRITISH FUNDS. Lists various fund names, stock prices, and changes.

Table: CORPORATION STOCK. Lists various corporation stocks, prices, and changes.

Table: DOMINION STOCKS. Lists various dominion stocks, prices, and changes.

Table: FOREIGN STOCKS. Lists various foreign stocks, prices, and changes.

Table: DOLLAR STOCKS. Lists various dollar stocks, prices, and changes.

Table: CHEMICALS & PLASTICS. Lists various chemical and plastic stocks, prices, and changes.

Table: BANKS, DISCOUNT, H P. Lists various bank and discount stocks, prices, and changes.

Table: FOOD & CATERING. Lists various food and catering stocks, prices, and changes.

Table: BREWERIES. Lists various brewery stocks, prices, and changes.

THE industrial sections of London stock markets greeted the new account on a brighter note yesterday. Encouraged by favourable company news, including the high level of activity on the takeover front, buyers became a little bolder and prices were quick to respond. The Financial Times Ordinary share index was 2.7 up at 406.5.

Despite last week's takeover denial, Cullen's Stores made further good progress on persistent bid gossip, and a further denial from the company failed to dampen speculative enthusiasm. The Ordinary closed 22 up, at 100p, and the "A" 16 higher, at 76p.

British Government securities seemed to be taking a breather after last week's strong advance. Dealers reporting that trading at the opening and prices showed fairly widespread losses of 1/2, but the subsequent reappearance of small buyers brought the market back on an even keel and final quotations had little net alteration. United War Loan 2 1/2 p.c. was 4 1/2 easier, at 24 1/2. Southern Rhodesian bonds were 2 1/2 to 3 1/2 higher on hopes in connection with the talks in Salisbury.

Trust Houses Forte hardened to 140p against a background of vague suggestions that Trafalgar House Investments might be preparing a bid, but talking to The Daily Telegraph last night, Mr Victor Matthews, managing director of Trafalgar House, was emphatic in denying 12 up, at 315p, after 325p, on further consideration of the offer from J. Coral. The latter company's shares closed 3 easier, at 212p, after strength at 220p on the increased interim dividend.

Impressed with the Mercury argument in favour of Phoenix Timber as an investment and takeover prospect, buyers left the shares 5 better, at 76p. Other Mercury recommendations to attract interest were Campari, at 202p,

Equity buyers give sparkle to start of new account

and Permali, at 16 1/2p, while Questor's reference to Pauls and Whites left these shares 4 1/2 better, at 50p.

Recommendations in the financial Press found the market short of Willows Francis, 20 higher, at 75p, and R. H. Lowe, 14 to the good, at 88p. Favourable mentions were also responsible for gains in Lloyds and Scottish, at 115p; Essex Michels, at 43 1/2p; London and Northern Securities, at 67p; and Berkeley Property, at 142p.

Banks moved narrowly in quiet trading, but Barclays managed a small net gain, at 54 1/2p. Elsewhere in the financial group, Dalton Barton attracted attention with a rise of 15 to 470p, while buyers were also nibbling at Burston Group, 4 better, at 106p. Breweries were mainly firm, with Boddington's 5 up, at 115p, on talk of a possible offer from Whitbread, and after Friday's advance on the good interim figures. Redland came back 7 to 116p on profit-taking. Furler Brothers, the subject of a bid from Redland, lost 12 to 340p in sympathy. Other building issues were better for choice. Richard Costain advanced to 214p before closing 7 up on the day, at 209p, while W. Crowther gained 4 to 75p on the increased dividend and profits.

Imperial Chemical Industries ended 2 better, at 271p, after 275p, on demand encouraged by the company's discoveries of inexpensive catalysts for car exhaust systems. Other leaders to make headway included Beecham Group, at 315p; British American Tobacco, at 302p; G. C. at 149p; and Joseph Lucas, at 33 1/2p.

The good interim report and proposed scrip issue left J. Dykes (Holdings) 5 1/2 up, at 212p, in a thin market. Hemdale held firm at 68p, after 69p, on vague takeover suggestions, while other bright spots included Avon Rubber, at 53p; Dundee, Perth and London Securities, at 128p; Stonehill Holdings, at 126p; and Wm. Hill Organisation, at 149p.

Hopes of early moves to start the proposed Channel Tunnel project left Channel Tunnel shares 7 higher, at 7 1/2p. K. Shoes advanced to 218p; Tremlett to 151p; and Macanie (London) to 50p. 15p, but disappointing company statements left losses in Thornburs, at 20p, and Aquazum, at 27 1/2p. J. Loveys, a favourite of the "Shell" operation followers, moved up 5 1/2p more to 62p.

Renewed gossip that Thorn Electrical may appear as a counter-bidder for Allen West left the shares, already the subject of an offer from Drax and Cubitts, 3 better, at 56p. Duffield rose, at 15 1/2p, on the takeover situation, while buyers also came in for Ward and Goldstone, 7 up, at 162p, and Decca "A", 9 higher, at 224p.

Dealings started in Land Securities Investment Trust 9 p.c. debentures, which established a good premium at 27. 235 paid. There was renewed activity in Oddenino's 15 to the good, at 315p. Among insurances, Royal were 4 better, at 408p, ahead of Thursday's interim figures.

Great Universal Stores were quoted ex scrip issue, the "A" closing a shade firmer, at 275p. In shipping, buying was reported in British and Commonwealth, at 208p, and P and O Dred, at 158p.

Firmer opening advices on Wall Street helped the final tone in London quotations for leading oil shares. Net gains of 6 were seen in British Petroleum, at 556p; Burmah, at 568p; and Ultramar, at 252p. "Shell" closed unchanged, at 317p, after 319p. Plantation shares were notable for weakness in Ceylon Tea Plantations, 3 1/2 down, at 145p, on selling in a restricted market.

Brighter conditions in gold shares were maintained in late dealings and St Helena were particularly strong at 355p, a rise of 30. Other prime movers were F. S. Geduld, at 345p; West Dries, at 57p; and Vaal Reefs, at 385p.

Keen market interest will centre on today's debut of Orme Developments, the building company that is the latest vehicle for the talents of Mr Peter Whitfield and Mr Bob Tanner.

Suggestions that some City institutions harbour animosity against Whitfield and Tanner following their sale of Mecca shares issued in connection with that company's bid for Clubman's Club may have some substance, but the fact that the offer of Orme Developments was about 34 times over-subscribed points to a fair degree of public confidence in the Whitfield and Tanner business acumen.

Dealers expect a premium of around 10p per share when trading opens this morning.

ELECTRICAL & RADIO

Table listing electrical and radio stocks with columns for Stock Price and Change.

DRAPERY & STORES

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INDUSTRIALS

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COMPANY HIGHLIGHTS
Coral
lays out
jackpot

CE's a hefty 20-point interim dividend on the way and holders soon to become the largest betting and gambling group with its 28 million plus shares of Curzon House Investments. With both turnover and profits having continued to rise since August, Coral, which is expected to rise in total dividend this time from 85 p.c. to 105 p.c. on Dec 1.

Power opens strongly
AS been a more profitable 15 half this time for Amey Power Engineering, in which chairman R. F. Batty's pre-tax profits are up 25,000 to £200,000. The firm's share price has risen in both the 1969 and 1970 interim dividends is again payable on Dec 31.

More's 'round-up'
LAN goes the dividend pay from 10 to 12 p.c. This textile firm's specialist is rounding up 10 p.c. from 85 p.c. to 95 p.c. on Dec 21. Backing is a 10 p.c. increase in first-half pre-tax profits from £504,000 to £600,000 on a 24 p.c. rise in sales to 48 million.

Is rejects Portsea
THE shares standing at 62p are against the bid price of 10 p.c. It is not clear why the Portsea is advising a bid to accept the Portsea offer. The company recently bought a 50 share in the existing clothing firm, but also to inject into company other available assets with a view to backing the offer for the rest of the shares to be completed with the City code.

Stock for savers
TREASURY has added to its list of National Savings Bonds. From Nov. 22, Treasury Loan 1987-90 is available in nominal amounts of up to £10,000. It is a savings bank and post-1971 there is no limit to the amount of stock which may be bought.

LP tops target
ITS 1970-71 pre-tax profits topped the forecast made time of the Sterling Homes, Allied London Properties and its dividend for the year. Final takes this up from 25 p.c. Pre-tax profits up to £431,795 (£378,760) - 21 p.c. increase on the forecast.

Eng. hits record
Final dividend on Jan. 15. Engineering Group that shareholders are getting 10 p.c. for 1970-71, against 15 p.c. for 1969-70. The 1969-70 dividend was increased from 10 p.c. to a record 24.8 p.c.

Equity Trust ahead
XX profits of Montagu & Co. improved further the opening half of the financial year from 100 to £1,715,000. The firm's interests, with a total of £1,450,000 to £1,581,000, are profitable for the first half of 1971.

Y in list again
VTO the interim dividend of a five-year absence and R. Massey and Sons 3 p.c. payment on Jan. 6. This move lies a continuation of the profit recovery that will be through in the opening half of the financial year, which has a 15 p.c. rise in sales against 1970.

for Spredkley
RESD bid from Charles Y. Industries, the electrical and engineering firm, at £1-16 million. The firm's pre-tax profits of £1,100,000 in 1970, but which is expected to be 1971. It passed its interim dividend but this was waiting for the Rolls-Royce where it is a creditor.

ACTUARIES INDICES
Group 165-25 (+0-34)
..... 176-71 (+0-38)
..... 173-85 (+0-39)

INVESTMENT & BUSINESS

DAILY TELEGRAPH CITY OFFICE
City Editor KENNETH FLEET
112 Queen Victoria Street, London EC4P 4BS Telephone 01-236 8925/9

Carlton poised to counter-bid for Oldham

By ROLAND CRIBBEN

CARLTON INDUSTRIES, spurred a year ago, is poised to make a counter-bid for Oldham International. An announcement that an offer may be on the way came last night soon after the Government gave the go-ahead for Chloride Electrical's takeover of Oldham—subject to eight conditions.

An approach has already been made and Mr Leon Roydon, Carlton's chairman, said that "subject to certain information being received from Oldham, a bid was likely. But Oldham is believed to have been given a gentle prod by the City Take-over Panel after complaints from Carlton about difficulties in getting the information it needs."

Carlton, the industrial offshoot of Sir Max Rayne's London Merchant Securities group, has an estimated 25 p.c. stake in Oldham but in the last years in association with its parent. Its abortive takeover bid last year, which valued Oldham at an equivalent of 181p a share and was worth £5-75 million, has left sour taste, while Mr Orlando Giam, chairman, has turned to Chloride.

The offer document from Chloride last night valued Oldham at £10-67 million and taking Chloride Ordinary at 153p and Chloride loan at 147 p.c. it is worth just over 51p a share. The market Oldham rose 2p to 51p.

The formal offer was coupled with an improved profits forecast for Oldham this year. Chloride is sticking to its projection of £8 million pre-tax (£5-3 million at the half-way stage) for the year to March 31, while Oldham is now forecasting £600,000 for 1970-71. It was originally talking in terms of around £560,000.

The terms are seven Chloride ordinary plus £8-70 of 7½ p.c. convertible loan stock, 1986-91, for every 40 Oldham, 75p in cash



Sir Max Rayne, chairman of London Merchant Securities, the parent of Carlton Industries. Carlton already has an estimated 25 p.c. stake in Oldham International.

City of London offers 7½ p.c. on £5m issue

HARD ON the heels of the Greater London Council's sale of £50 million worth of ten-year stock the Corporation of London has come to the market for £5 million. The issue has a 7½ p.c. coupon dated 1978-81 and is offered at 298 per £100. Applications open on Thursday and must be accompanied by £25 p.c., with the remaining £75 payable on March 20 next year.

The running yield on the new stock will be 7-65 p.c. and the gross yield to redemption 7-78 p.c. This is about 1½ p.c. more than a comparable gilt, but perhaps 1½ p.c. less than most other corporation stocks would have to offer.

The giant G.L.C. issue offered with a 7½ p.c. coupon 1978-81 at par and with 41 p.c. left with the underwriters last month. Now it stands at 1½ p.c. premium, £10 paid, where it gives a running yield of 7-81 and a redemption yield of 7-87 p.c. The Corporation of London's issue is a more manageable one.

BP stake in £45m Norwegian refinery

By MICHAEL BECKET

NORWAY is exploiting its crude oil from the North Sea with British help. Norsk Hydro, the Norwegian chemicals concern, as part of the Phillips consortium, has a share in the giant Ekofisk oil field under the North Sea and is now building a £45 million refinery in which British Petroleum will have a 20 p.c. share.

BP's half-owned subsidiary, Norsk Braendse Sloje, is to have a 40 p.c. stake in the new refinery near Bergen, running partly on North Sea oil and partly on crudes from the Middle East and Africa. The balance will depend on availability of crude to N.H. and demand for the products, with each partner refining its own crude and marketing its own share of the output.

Most of the 4 million tons-a-year output will be consumed within Norway but there will be a surplus for export to northern Europe. It is unlikely that any will come to Britain as the United Kingdom will have ample refinery capacity by the time the refinery comes on stream in 1975.

Shell and Esso already have refineries in Norway, but till now BP had only a marketing operation there.

U.K. trade talks with Czechs

TALKS ON a new long-term trade agreement between Britain and Czechoslovakia will start in the next fortnight. Last year total trade came to more than £43 million. In the first nine months of this year Britain imported goods worth £19-5 million from Czechoslovakia and exported goods worth £14 million.

Further development of trade will still be possible when Britain enters the Common Market. Mr Ivan Peter, Czech Deputy Minister for Trade, said at the Czechoslovakian Embassy in London yesterday.

New car sales climb 35pc in third quarter

By JOHN PETTY

CAR MAKERS remain jubilant at high sales, but the index of motor trades turnover from the Department of Trade and Industry today shows a 14-point drop from the record level of August, putting the September figure only one point above the June level.

It still represents a 23 p.c. increase over September of last year and makes an average rise of 22 p.c. in the third quarter of this year compared with the corresponding three months of depressed 1970.

The statistics are at current prices, so reflecting both price rises in the past year and the purchase tax cut in July. Sales of new cars in the third quarter were up by 35 p.c. in value over the similar period of last year, with used-car sales up by 27 p.c. In each case the rise was roughly double the average increase of a year earlier in the first half of 1971.

The sector which kept down the rate of increase in turnover was that covering sales of petrol, oil, accessories along with charges for repairs and servicing. Here the third-quarter up-13 p.c. was 12 p.c. up only a little above the first half of the year. About half of this came from increased charges, leaving a true increase of about 6 p.c. in volume of trade.

Taking new cars, used cars and garage bills together, the rate of turnover (1967-100) was 134 in September as against 168 in August, 144 in July and 153 in June.

IMF backs up Barber on SDRs

By ALAN OSBORN in Washington

THE DESIRE of the International Monetary Fund for an early return to a system of fixed parities—though with important changes, especially in the area of convertibility—was expressed in considerable detail and frankness by the Fund's deputy managing director, Mr Frank Southard, yesterday.

His outline of the events leading up to the crisis and the fund's official prescription for the short and long term was the most exhaustive to date and contained a number of fresh items—one of the most significant being his recognition of the strong support now existing for a big increase in special drawing rights in Barber.

Strike fears hit copper price

THREE-MONTHS copper wire prices fell a further 24p, a ton yesterday to £414, reflecting fears that the West German metal workers will go on strike and bring the German metal fabricating industry to a virtual standstill. The 1971 low for three months copper is £409-75. In the last six trading days, three months copper has fallen £10, a ton.

A long and bitter strike is expected by a number of metal traders and merchants, although some others are looking for a fairly quick settlement after a token strike. German demand for copper and other base metals is expected to fall off quite sharply during the strike.

Frizzell House at phase two

WORK has now started on phase two of Frizzell House, the revolutionary office building in Poole designed on the open plan concept. When the £300 sq. ft. extension is completed next year, the building will include 115,000 sq. ft. of air-conditioned offices.

Strike fears hit copper price

Analysis indicated that the new realignment should be sufficient to bring about an \$8,000 million improvement in the United States balance of payments compared to the \$13,000 million the Americans want.

Such a realignment, he said, would have to be negotiated—it could not arise as a result of the present float.

He then noted with evident approval "fairly general agreement" on wider bands of fluctuation but added that whether this should be "2 p.c., 2½ p.c. or 3 p.c. either side of parity is still a subject for discussion."

City won't dominate the European scene

BY THE CITY EDITOR

IF the vote on October 23 in favour of United Kingdom membership of the European Economic Community has resolved neither the uncertainties of industry nor of the Stock Exchange it has at least released a flow of wise and timely words from Sir Kenneth Keith, chairman of Hill Samuel. In his Dallas lecture in Glasgow last night he foresaw no swift short-term advantages for the City of London and asserted that the long-term benefits would have to be earned.

In other words the notion of the City's becoming overnight the financial centre of the E.E.C. is a myth: the idea of there being one financial centre, a madness; and the assumption of cross-frontier mergers passing profitably through the parlours of London's merchant banks, a mistake.

Here is real Mooregate medicine. For the City's shipbroking and merchanting activities "there is unlikely to be any major impact on earnings in the early years." The same is true of the London Stock Exchange. And unless we are determined to sell the advantages of London as a capital market from the outset, we shall not be in a position to exploit our opportunities when they do come.

Rationalisation within the E.E.C. so far has been disappointing. Between 1961 and mid-1969 only 267 cross-frontier mergers and takeovers took place. "It is vital," said Sir Kenneth, "that British firms should seek to develop both by acquisition and also by association in Europe and they should lose as little time as possible in doing this."

An excellent cue for International Mergers Services, which Singer and Friedlander are launching today as a means for companies anywhere in the world to initiate commercial ventures with organisations in other countries, whether joint operating, licensing agreements or complete mergers.

This S and F initiative serves to emphasise Sir Kenneth Keith's argument that the City will have to earn its Continental loaf. London will not dominate the E.E.C. financial scene, but at least the opportunities are "enormous."

"The square mile is presented with the opportunity to become *primus inter pares* of European banking centres: not the banking centre, for in this age of fast technological communication there will be several such centres."

Well said.

ten weeks of the financial year given by Mr Barber's refractory measures are the reason.

British Leyland flashed the first signs of recovery. In its interim report, pre-tax profits were up from a comparable £1-1 million to £2-5 million following a relatively trouble-free labour run. The customary better second-half should have produced around £21 million against the £2-83 million.

British Leyland—and Lord Stokes—are halfway through a recovery programme that was expected to take two years to complete. The Government's "Spend, Spend, Spend" invitation to car buyers has made the task a little easier.

Sales are running well ahead of last year's levels, both in volume and value. British Leyland had a 41-4 p.c. share of the car business in the first nine months of this year and with prices up, earnings are rising fast.

The damaging Ford strike has also helped the turnaround in the troublesome Austin-Morris volume car division which lost £16 million last year and is now in better shape though still with fat to lose, and making some money.

The overdrafts and borrowings that kept Lord Stokes and Leyland on the road last year are still at a punishing level and while the "lame duck" image is disappearing, there are holes in the road.

The costly switching from piecework to measured day rates still has to be made at the Longbridge Works and at Triumph the initial agreement at Cowley falls due for renegotiation early next year when the price of peace will again be high.

The Coventry tool-room dispute could take an ugly turn and with Ford finally shaking off the effects of its losses, consumers will have to continue spending at their present rate for the British Leyland improvement to gather pace.

Giro deserves fighting chance

MR CHATAWAY may well decide he needs more time to consider the Cooper Brothers report on the Post Office Giro before he makes a statement, and the Parliamentary questions he has to answer in the House tomorrow may not elicit much more information on its future. This is a pity because Giro is suffering severely as a result of the uncertainty about its future: the rate at which new accounts are being opened has fallen to about 2,000 a week compared with 5,000 a week when the shadow first fell after the 1970 election and a peak of 12,000 a week when Mercantile Credit announced its personal loan scheme for Giro account holders.

If Giro is to be killed off for losing £6 million a year it should be slain in a fair fight and not weakened to the point of death first.



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Branches in London (8 Park Lane, 29-30 High Holborn and 877 Finchley Road, Golders Green), Banstead, Birmingham, Bournemouth, Brighton, Bristol, Bromley, Cambridge, Cardiff, Cardiff, Eastbourne, East Grinstead, Falmouth, Folkestone, Guildford, Hereford, Horsham, Hove, Ilford, Kingston-upon-Thames, Leicester, Loughborough, Maidstone, Norwich, Nottingham, Nuneaton, Oxford, Pigeon, Plymouth, Portsmouth, Southampton, Southend-on-Sea, Swansea, Tannock, Tonbridge, Torquay, Truro, Weston-super-Mare, Worthing. Other Branches and Agents throughout the country.

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By the establishment of this International Mergers Service U.K. companies in registering with Singer & Friedlander will have access to international facilities, and provide their businesses with the opportunities to

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Informal arrangements have been made in Sweden and Norway.

The International Mergers Service has been initiated by Singer & Friedlander. It follows the establishment in 1967 of their Companies Register merger service through which numerous successful United Kingdom mergers have been carried out. This register now contains the requirements of 1,200 companies as either buyers or sellers and about 60 companies on the Register are currently negotiating mergers and sales negotiations.

For full explanatory details of International Mergers Service please write or telephone any of the following directors:—

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 B. H. Buckley, *Managing Director*, Westminster House, Park Row, Leeds LS1 5BQ. STD 0532-38073
 L. A. Coppel, *Local Director*, 38 Bridlesmith Gate, Nottingham NG1 2GQ. STD 0602-51376
 A. G. O. Walker, *Local Director*, 14 St. Vincent Place, Glasgow G1 2EU. STD 041-221 9996

UNIT TRUST PRICES

Table of Unit Trust Prices with columns for Name, Bid, Offer, and various sub-sections like ARACUS UNIT MANAGEMENT, G.T. UNIT MANAGERS, etc.

COMMERCIAL PROPERTY

Amendment to extend Office Development Permits

By DAVID BREWERTON

OFFICE DEVELOPMENT Permits are to be extended for a further five years from August 5, 1972.

planners said in a paper last May that their target for space in Central London for the next five years was only 12 million sq ft.

For the whole of the GLC area the five-year target was 29 million sq ft.

The power battle now raging between the GLC and the Department of the Environment over who should have control has now reached the surface.

Earlier this year the GLC refused to grant planning permission for British Rail to erect a 300,000 sq ft office complex at Euston.

British Rail, which has always been a bit behind the times when it comes to property matters, had already secured an ODP.

Further trials of strength will occur if the consumer's detriment when it comes to making planning applications for such big schemes as the Hay's Wharf redevelopment and even MEPC's proposals for Buckingham Palace Road.

Either the GLC will have to acknowledge that its target will be exceeded by various planning applications for such big schemes as the Hay's Wharf redevelopment and even MEPC's proposals for Buckingham Palace Road.

The extent to which the two authorities are at present at odds is illustrated by the increasing number of ODPs granted for Central London schemes which have been refused planning permission.

Most tenant-supported applications for ODPs are now granted, and the property world has been wrongly assuming that this easing of the flow was because the restrictions were to be removed next year.

This easing runs directly counter to GLC policy, and the council's planners have been arguing that to have two restrictive strategic planning authorities working in opposite directions is nonsense.

The position is further complicated by the fact that on appeal the ban is thrown back to the Department of the Environment, which has the final Governmental say in matters of planning.

In the first half of this year, the latest period for which ODP statistics are available, permits were granted for 7.25 million sq ft of office space in Central London. Against this, the Greater London Council



For sale at £80,000, this is the Sailors' Home, a well-known landmark in the centre of Liverpool. Outline planning consent has been given for the erection of 37,000 sq. ft. of office space on the fresh Designated by John Cunningham in 1846, the building was a

S. London pilot project by JBL

JBL Consolidated, the New Zealand-based property and investment management group, has set up shop in Britain to undertake property development.

It already has several major deals in the pipeline, and will soon be announcing that its first deal, a small commercial project in South London, has been signed.

The public, but unquoted, JBL empire, which started in Auckland 20 years ago, has gradually spread its activities throughout Australasia, Japan and Hong Kong.

Its move into Britain, through a new subsidiary, JBL Europe, makes it one of the very few overseas groups to test the water here.

Property development expertise has hitherto been a one-way business, with British developers seldom facing outside challenge in their own back yard.

The company is now building up a team to manage the United Kingdom operation, and has recruited Mr John V. Ferrit, former personal assistant to Mr Sydney Mason of Hammonds, as property development manager.

The managing director of JBL Europe, Mr Clyde Male, said yesterday that the operation would be two-way, offering some of the group's Australian property investments to British buyers, as well as developing investments here for Australian consumption.

These range in size from about £250,000 to £1 million. The deals are mainly in industrial projects, though there are some commercial ventures.

Mr Male also revealed there was a possibility that syndicates of getting off the ground is already a multi-million industry in Australia.

In Britain, JBL will concentrate on property management, and there will be a degree of trading with cash flow and portfolio. It has not formalised funding plans yet, but it that Australasian investors with money to spend in water here.

Mr Male also revealed there was a possibility that syndicates of getting off the ground is already a multi-million industry in Australia.

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MONEY AND EXCHANGES

THE DOLLAR was slightly stronger ahead of today's statement by United States Treasury Secretary Mr Connally.

The dollar regained its opening levels in most Continental centres and closed at 5-33/32 marks, 3-99/4 Swiss francs and 5-53/32 French francs on the commercial market.

The London gold price edged up 10 cents to 412-85 an ounce at the morning fixing and held that level at the afternoon fixing.

Silver eased 0-5p to 52-20 an ounce spot and 53-6p for three months.

The discount market met heavy calling and paid 4 1/2 p.c. for most of the day.

The market remained tight to the close with rates never falling below 4 1/2 p.c.

OTHER MARKET RATES: 1st Ft Dollar 42.85, 2nd Ft Dollar 42.85, 3rd Ft Dollar 42.85.

EURO DOLLARS: 1st month 51-50, 3 months 51-50, 6 months 51-50.

LOAN RATES: 3 months 4 1/2-5, 6 months 4 1/2-5, 9 months 4 1/2-5.

FINANCE HOUSE BASE RATE: 6 p.c. from November 1, 6 p.c. from November 2.

TRADE BILLS: 3 months 5-6, 6 months 5-6, 9 months 5-6.

LOCAL AUTHORITY LOANS: Two days 4 1/2-4, Seven days 4 1/2-4, Three months 4 1/2-4.

COMMODITIES

LONDON METAL MARKETS: COPPER: Metal, Wire, Cath. OR. 2400-2410, 2400-2410.

SILVER: Standard, Spot, 50-80, 50-80, 50-80.

PLATINUM: Official 520, Free 520, 520, 520.

LONDON COMMODITY MARKETS: BOMEX: 23-10, 23-10, 23-10.

COGNAC: OR: 2100, 2100, 2100.

SMELT: 20-20, 20-20, 20-20.

WHEAT: 20-20, 20-20, 20-20.

BARLEY: 20-20, 20-20, 20-20.

RYE: 20-20, 20-20, 20-20.

MAIZE: 20-20, 20-20, 20-20.

SUGAR: 20-20, 20-20, 20-20.

COTTON: 20-20, 20-20, 20-20.

WOLLY: 20-20, 20-20, 20-20.

WHEAT: 20-20, 20-20, 20-20.

BARLEY: 20-20, 20-20, 20-20.

RYE: 20-20, 20-20, 20-20.

Cophall let at Bristol

CORNWALL Property subsidiary Cophall Holdings has let its 66,000 sq. ft. office block at Bristol, Barton House, to the television licensing records organisation.

The seven-storey building, the largest currently under way in Bristol, will eventually house 600 staff. It is expected to become fully operational in about four years.

Broos and Parham of Bristol, and Lane, Saville, Mark Wilks, of London, acted for Cophall.

Beazer putting £2m. into Brussels

THE private Bath-based building and development group, C. H. Beazer and Sons (Holdings) is moving into Europe with two schemes costing about £2 million.

Chairman Mr C. H. Beazer was in Brussels yesterday to lay a foundation stone for a 21,500 sq ft office project in Avenue Plasky. At the same time, I am told, he was instructing architects for a much bigger block on the popular Avenue des Arts.

This second project is on a prime site in the city centre, and will cover some 60,000 sq ft. Construction will start next April.

The company started to diversify into development some years ago and has projects under way in Britain, mainly in the West Country but also in Bedford.

Mr C. H. Beazer says the decision to enter Europe was taken after a study of the potential market. Both schemes were founded by the Brussels office of London agents Jones Lang Wootton, and they have been negotiating with the Brussels authorities.

I understand that preliminary negotiations are already under way for letting the two blocks. The smaller in Avenue Plasky, which will cost £500,000, is being

ing looked at by a British party. The Avenue scheme is the subject of discussions with a foreign company.

I understand that preliminary negotiations are already under way for letting the two blocks. The smaller in Avenue Plasky, which will cost £500,000, is being

NAPO for new group

THE National Association of Property Owners has formed a new group to cater for the interests of the younger generation in national matters.

The group, named the NAPRO Group, is aimed at the involvement of the younger generation in national matters.

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SITUATIONS VACANT

Continued from Page 10, Col. 5

ACCOUNTANCY: STUDENT ACCOUNTANT: 120-1, needed by American Oil Co. an experienced professional accountant.

COMPUTER STAFF: 100-1, needed by American Oil Co. an experienced professional computer staff.

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QUALITY CONTROL MANAGER: 100-1, needed by American Oil Co. an experienced professional quality control manager.

COMMERCIAL VEHICLE: 100-1, needed by American Oil Co. an experienced professional commercial vehicle.

EXTRA INCOME: 100-1, needed by American Oil Co. an experienced professional extra income.

MANAGEMENT & EXEC.: 100-1, needed by American Oil Co. an experienced professional management & exec.

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INSURANCE BROKERS: 100-1, needed by American Oil Co. an experienced professional insurance brokers.

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FIELD SALES EXECUTIVE: 100-1, needed by American Oil Co. an experienced professional field sales executive.

PERSONNEL OFFICER: 100-1, needed by American Oil Co. an experienced professional personnel officer.

QUALITY CONTROL MANAGER: 100-1, needed by American Oil Co. an experienced professional quality control manager.

KAY-BEVAN LTD: 100-1, needed by American Oil Co. an experienced professional kay-bevan ltd.

MARKETING SERVICE ASSISTANT: 100-1, needed by American Oil Co. an experienced professional marketing service assistant.

REGIONAL/DIVISIONAL MANAGER: 100-1, needed by American Oil Co. an experienced professional regional/divisional manager.

WORKS MANAGER: 100-1, needed by American Oil Co. an experienced professional works manager.

U.K. SALES MANAGER: 100-1, needed by American Oil Co. an experienced professional u.k. sales manager.

WORKS MANAGERS (3): 100-1, needed by American Oil Co. an experienced professional works managers.

U.S. INDEPENDENT: 100-1, needed by American Oil Co. an experienced professional u.s. independent.

ENGINEERS AND DRAUGHTSMEN: 100-1, needed by American Oil Co. an experienced professional engineers and draughtsmen.

QUALITY CONTROL MANAGER: 100-1, needed by American Oil Co. an experienced professional quality control manager.

A BACKGROUND: 100-1, needed by American Oil Co. an experienced professional background.

AN ATTRACTIVE: 100-1, needed by American Oil Co. an experienced professional attractive.

CIVIL ENGINEER: 100-1, needed by American Oil Co. an experienced professional civil engineer.

ARABIAN YOUR SEARCH: 100-1, needed by American Oil Co. an experienced professional arabian your search.

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For further particulars apply to **MACARTHUR STRATTON & CO. LTD., 10, Abchurch Lane, London EC4N 3DF. Tel: 01-493 3488.**

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PERSONNEL OFFICE
Applications are invited from graduates for the post of ADMINISTRATIVE ASSISTANT in the Personnel Office of the Registry.

UNIVERSITIES, COLLEGES, ETC.

UNIVERSITY OF BRISTOL
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Applications are invited from qualified medical practitioners for the post of Senior Lecturer in Medicine.

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Applications are invited from graduates for the post of Assistant to the Vice-Chancellor's Office.

FLUID MECHANICS

Senior Lecturer
Applications are invited from graduates for the post of Senior Lecturer in Fluid Mechanics.

THE UNIVERSITY COLLEGE COLEGE PHYSICS DEPARTMENT SENIOR CAREERS ADVISER

Applications are invited from graduates for the post of Senior Careers Adviser in the Physics Department.

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Borough of Leigh
Deputy Town Clerk
Applications are invited from graduates for the post of Deputy Town Clerk.

OVERSEAS

KITVE CITY COUNCIL
Vacancies
Applications are invited from graduates for various vacancies in the Kitve City Council.

BOROUGH OF BEKILL

Deputy Town Clerk and Solicitor
Applications are invited from graduates for the posts of Deputy Town Clerk and Solicitor.

C. SARGINSON

Applications are invited from graduates for various vacancies in the C. Sarginson firm.

SITUATIONS VACANT

Continued from Page 22, Col. 10

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Chief Estimator
A successful company of electrical and electronic engineers seeks a Chief Estimator.

CONSULTING ENGINEERS

With large programme of international and general work, consulting engineers seek experienced staff.

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An experienced heating and ventilation contracts engineer is sought for a major project.

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Well experienced in electrical and electronic work, sought for a major project.

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A vacancy exists for an Electronic Engineer in the Southampton area.

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Marine electronic equipment specialist sought for a major project.

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Best suited to a man who is a permanent senior position in a major project.

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Experienced R.C. detailer sought for a major project.

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Air Products Limited seeks a Gas Sales Engineer for its South West Area.

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Imperial College seeks a Graduate Control Engineer for its Physics Department.

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Wide range of professional equipment available for hire or purchase.

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A service engineer is required to cover the North London area.

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An excellent opportunity exists for an industrial building project.

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Excellent opportunities exist for inspecting engineers and surveyors.

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Structural engineer sought for a major project.

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Work study engineer sought for a major project.

A BETTER CHANCE FOR AMBITIOUS SALESMAN

A better chance for an ambitious salesman in a major project.

OSBORNE-GRANT LTD.

Osborne-Grant Ltd. seeks a Sales Engineer for its Midlands Region.

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Work study engineer with contracts experience sought for a major project.

INTERNAL SALES ENGINEER

Internal sales engineer sought for a major project.

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Project engineer with civil engineering experience sought for a major project.

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Senior mechanical engineer/team leader sought for a major project.

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Experienced cardiological technician sought for a major project.

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Plastics engineer sought for a major project.

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Agents freelance reps. sought for a major project.

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Continued from Preceding Page

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DIRECTOR OF ENGINEERING
PLANNING AND TRANSPORTATION
£6,297 to £7,041 per annum

Applications are invited for this appointment from Chartered Engineers or Chartered Town Planners...

The Director will be a member of the Chief Officers Group which gives corporate advice on overall strategy to the Policy Sub-Committee.

Car allowance of £294 per annum. Application forms and further particulars may be obtained from the Town Clerk, Tabernacle House, Croydon, Surrey, CR9 3JG. (Tel: 01-886 4432, extension 2505). Closing date 8th December 1971.

Applicants who responded to the original advertisement are advised that their applications remain under consideration.

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THE COMPANY ISI, a world leader in computer-based scientific information services, has offices in Paris and Heidelberg. The Company indexes the world's prime scientific literature...

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Wates Limited, leaders in the field of developing and building quality private housing for men and women who are professionals in selling.

We require: Positive, self-motivated people. Experience in 'selling'—preferably a consumer product to retail outlets. At least four 'O' levels. Age 24 to 35. Resident, or prepared to reside, in or near South London.

We offer: A progressive career in a challenging environment. Realistic salary (negotiable) related to effort and results. Company car. Contributory Pension and free Life Assurance. Subsidised BUPA scheme. Re-location assistance.

Write or phone for an application form to: DAVID NEWBERY. Wates Limited, 265 London Road, Northbury London SW16 4EG. Tel: 01-874 8000.

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The BUSINESS RESEARCH DEPARTMENT OF BICC has a vacancy for an experienced INDUSTRIAL MARKET RESEARCH EXECUTIVE. BICC has extensive manufacturing and engineering interests in copper, aluminium, plastics, steel fabrication, cable making, civil and electrical contracting.

The scope for research is varied and stimulating. Research is under your control. It is an integral part of planning by management. Opportunity is given to further the action suggested by research. Library services and technical advice are available. Promotion openings exist either as a specialist or into line management. Travel in the U.K. or overseas is associated with most projects. (Fluent French or German would be an asset).

If you are currently carrying out research either as a consultant or within an Industrial Company and would like to be considered, applications should include an outline of your career and should be addressed to: Personnel Relations Manager, (Group Head Office), British Insulated Callender's Cables Ltd., 21 Bloomsbury Street, London WC1B 3ON.

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Michelin has vacancies at its Stoke-on-Trent headquarters factory for additional members in its team of translators. The work involves both technical and general translations from French to English and English to French, plus some Italian to English. Technical translations are of detailed engineering drawings, specifications and related documents.

The essential requirements are: Fluency in French and English. Experience of translation in an industrial or technological organisation, plus for one of the posts, ability to read engineering drawings. Candidates who can also offer Italian will be at an advantage. These are permanent appointments offering a secure and progressive career. Salary will be determined on an individual basis dependent on competence and experience. Assistance with re-location will be available where necessary. Write for an application form to: D. C. Jeffery, (M.405/DT), MICHELIN TYRE CO. LTD., Stoke-on-Trent, ST4 4EY, Staffs.

Senior Engineering Inspector

Unit Inspection Company, Swansea. The Unit Inspection Company in a progressive nationwide organisation providing a Non-Destructive Testing Service to industry, with headquarters in Swansea. Due to the rapid growth of the Engineering Inspection Department, we are seeking a Senior Engineering Inspector to join our team. The ideal candidate will be a Chartered Mechanical Engineer or a Graduate Engineer with a thorough knowledge of inspecting boiler and pressure vessels and also lifting equipment. He will have good general engineering background and preferably have had some supervisory experience. The main duties will be the co-ordination and control of a number of Engineering Inspectors throughout England, Wales and Scotland, who currently provide a service to British Steel Corporation works. He will also be required to work in liaison with the various works and Divisional Engineering personnel and there will be a considerable responsibility for selling this service both through the BSC and other channels. Please write for an application form, quoting ref. T.S.3, to: Manager, Staff Recruitment and Development, British Steel Corporation, 21 Colonna House, Birmingham 4 6DN.

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An International Company marketing consumer products which are brand leaders through grocery and chemist outlets, invites applications from graduates who are seeking their first position in Sales and Marketing. Initially, the successful candidates will be appointed as representatives to gain experience of the Company's products, methods of distribution, trade environment, etc. It is intended that these appointments will lead to early promotions into Brand Management, Sales Management or administration. A starting salary of £1,500 per annum, plus car and expenses is offered. There is an attractive pension and life assurance scheme in operation. Please reply, giving full details, to: Box No. K540, WALTER JUDD LIMITED, (Incorporated Practitioners in Advertising), 1, Bow Lane, London, E.C.4.

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REQUIREMENT IMMEDIATELY. HENLEY AREA. Caretaker/groundsman and wife to be based at Henley on Thames. The job involves the maintenance of the grounds and the care of the house. The salary is £2,500 per annum. Please apply to: Mrs. J. H. Smith, Henley on Thames, Oxfordshire. Tel: Henley 2571.

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NEW BUSINESS CLERK. A company is seeking a new business clerk to assist in the processing of orders. The job involves the processing of orders and the care of the customers. The salary is £1,500 per annum. Please apply to: Mrs. J. H. Smith, Henley on Thames, Oxfordshire. Tel: Henley 2571.

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Has your firm forgotten you have a degree? Use it fully as an Instructor Officer in the Royal Navy.

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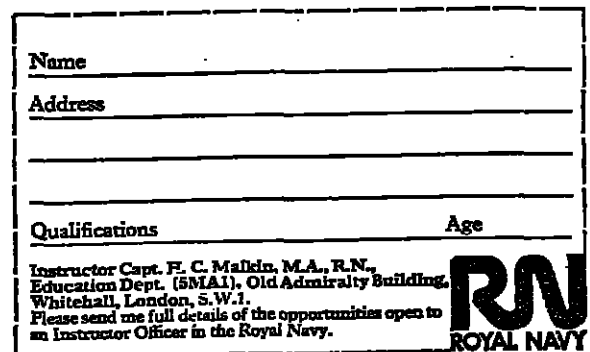
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Interviews are held throughout the year and entries are in January, May and September.

If you would like more information, write to the address below, giving details of your age and qualifications or fill in the attached coupon.

Name _____
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Senior Lecturer Accountancy Hong Kong

Applications are invited for this appointment. In addition to the salary quoted, free family passages, paid leave, children's education allowances, subsidised accommodation and a terminal gratuity of 17% are provided; income tax is at low local rates. Entry into the salary scale is calculated on the basis of one year of post-qualification experience. Appointments are on contract to the Government of Hong Kong for an initial period of 3 years.

The selected candidate will be required to lecture in Accountancy Subjects to Higher Diploma classes in the Department of Accountancy at the Hong Kong Technical College, Kowloon. Applicants, men or single women preferably under 35, must be Corporate Members of an approved professional accountancy body, preferably Associate Members of the Association of Certified and Corporate Accountants, by examination. Salary in scale £1,913-3,354 p.a. (a slightly lower salary scale applies to women officers).

For full details together with an application form and booklet about Hong Kong please apply giving brief details of age, qualifications and experience, to:

Appointments Officer, Room 444, Eland House, Stag Place, London, SW1E 5DH.

GRADUATES

If people interest you, become a Probation Officer and...

- provide a professional social service to the community
- face the challenge of helping offenders and their families
- use your initiative, and exercise personal responsibility

The work is demanding but satisfying. It covers a wide range of social work including prison welfare and after-care; and as the normal career progresses, it affords scope for work connected with training, research and administration. There are vacancies for probation officers in most parts of England and Wales.

Training. Courses of academic and practical work vary in length from 17 months to two years, but if your degree is, or will be, in social studies you could complete training in less than a year.

Pay and prospects. During training you will be treated as a trainee employee of the probation and after-care service and paid a salary of not less than £1194. After training graduates enter the probation officer salary scale at not less than £1545 increasing to £2078 (£2150 from 1st April 1972) Officers working in the London area receive an additional £90 a year. The salary scales for Senior Probation Officers rise to £2618. New salary scales for higher grades have yet to be determined but at present range up to £4200 according to the probation area (£4950 in Inner London).

Send a postcard now for our booklet 'The Probation and After-Care Service as a Career', to: Probation and After-Care Department, (F4), Home Office, Room 446, Romney House, Marsham Street, London, S.W.1, or contact your local Principal Probation Officer (address in telephone book).

Financial Controller/ Company Secretary Contracting/Construction Industry

LAGOS £4500 p.a. + Car + Accommodation

Our Client, an International Contracting Group, wishes to appoint a Financial Controller/Company Secretary for its Mechanical/Electrical engineering services company in Lagos.

He will be responsible to the local Board for the commercial control of the operation in accordance with Group financial policy. He will initiate and implement decisions on a variety of accounting matters and will be expected to contribute and provide effective advice as part of the Management team.

He will be a qualified accountant. Practical in-depth experience of the construction/contracting industry is almost essential. He will also be experienced in fully integrated accounting systems and be able to produce information to deadlines by his own efforts and the effective management of his department.

The successful candidate will be employed by the U.K. Company on a tour agreement. Pension and Life Assurance Schemes are in operation. Career prospects are good.

Please write giving full details of age, education, qualifications, career to date and present salary, to Position No. ASF 2965, Austin Knight Limited, London W1A 1DS. Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Position Number Supervisor.

AK ADVERTISING

Chief Internal Auditor

We require an unashamedly ambitious accountant, suitably qualified by examination and relevant experience to take over from our Chief Internal Auditor who has recently achieved a substantial promotion.

Controlling a department of some 10 people, he will be responsible to the Director of Finance for all internal audit functions of a multi-million pound marketing and distribution organisation. The audit responsibilities extend well beyond accounting and present an opportunity to become familiar with all operating aspects of the Company. The successful applicant will be aged at least 26, since he will already have good accounting or internal audit experience in a large consumer-orientated company, together with knowledge of computer-based systems. This position will offer an excellent opportunity to a man with both the desire and the ability to progress within the organisation.

We offer a salary to interest those currently earning around £3,000 p.a. together with excellent non-contributory benefits, including B.U.P.A. Relocation expenses will be paid.

Please send personal and career details, or telephone for an application form to:—
D. J. Upton, Personnel Manager, Avon Cosmetics Ltd., Nunn Mills Road, Northampton. Telephone: Northampton (0604) 34722—Ext. 258

AVON

earn £2,000 £3,000 £4,000 £5,000

per annum or even more as a 'Royal' Life Consultant

The Royal is about to extend its new Life Branch organisation. Applications are invited from Inspectors and Life Salesmen with a proven first-class sales record through brokers and other professional men for positions as Life Consultants at Life Branches in:

Central London Croydon Bristol Glasgow Liverpool Newcastle

And in other cities and towns including:

Blackburn	Burnley	Darley	Hull	Northampton	Wakefield
Blackpool	Bury	Hallifax	Huddersfield	Nottingham	Wolverhampton
Bolton	Coventry	Leeds	Sheff. Hallam	Preston	Worcester
Bradford	Derby	Leigh	Sheff. Central	Shrewsbury	York

The Royal has strong agency connections and this is an outstanding opportunity to join a leading company now establishing a new specialist Life Branch organisation.

Write to: The Staff Manager, Royal Insurance, 1 North John Street, Liverpool L69 2AS. Or call at any branch named above.

Royal Insurance

GROUP ACCOUNTANT

South Yorkshire to £3,500 + car

If you are a bright young (25-30) Chartered Accountant with a modern outlook and a real desire to succeed then this position will interest you. This is a new appointment with a substantial investment Holding Company who are about to embark upon a policy of rapid expansion by way of investment and acquisition. The new man will be deeply involved with expansion and will be responsible to the Managing Director. Candidates who come from a professional or commercial firm will find the prospects exceptional and unlimited. Ref. 3405/DT.

Apply to J. R. Featherstone, F.C.A., Reed Executive, Yorkshire House, East Parade, Leeds LS1 5UA. Robophone Leeds 32000.

MANAGEMENT ACCOUNTANT

South Lancs. to £3,250

A nationally known public company who manufacture and distribute their own products from a number of sales depots to the consumer market require a young accountant who has some years' good post-qualification experience. This is a tough job as budgetary control, period accounts, responsibility accounting and all management information systems require urgent development. However, for a hard working, constructive and well organised man the rewards and opportunities could be great as the company is at the start of a period of rapid growth under new and energetic management. Ref. 1939/DT. Apply to R. D. Howgate, F.C.A., Reed Executive, 15 Piccadilly, Manchester M1 1LT. Robophone: 061-832 6633.

REED EXECUTIVE

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PA ADVERTISING

Commercial Manager

London/Midlands

This is a challenging opportunity for a commercially orientated accountant or administrator aged 25-35 to control a large office complex including sub units (turnover £7m. approximately) in a very successful Company in the Building industry. The man appointed will join a small and enthusiastic young management team responsible for profitable administration, staff control, management information, computer data control and transmission and general business matters. Although based to the South of London or in the Midlands, the post involves travelling and a company car will be provided.

Salary negotiable, but suitable candidates are likely to be earning at least £2,750 p.a. at present. A bonus on achievement is payable and other benefits will include four weeks holiday, a first class pension scheme and assistance with removal expenses if required.

(Ref. K7232/DT Manager)

REPLIES will be forwarded direct, unopened and in confidence to the client unless addressed to our security Manager listing companies to which they may not be sent. They should include details of career to date and salaries earned, not refer to previous correspondence with PA and quote the reference on the envelope.

PA Advertising Limited, 2 Albert Gate, London, SW1X 7JU. Tel: 01-235 6060.

YOUNG MANAGER - TECHNICIAN

A foreign company, intending to start a small subsidiary in England during the spring/summer 1972, are looking for a man aged 20-25 with a distinct desire to take responsibility and initiative. The new activity, being accommodated in the Windsor/Slough area, will consist of assembling of mechanical and electrical machines. It is planned that the parts for the products will come from the parent company during the first few years.

At present the products are imported complete and are sold via a distributor to approx. 200 customers. The new company will, however, take over the marketing as soon as the production is satisfactorily in progress.

Initially the organisation will consist of approximately six people (General Manager, salesman, clerk and three fitters) but is expected to increase to approx. 25 persons within a few years. The main reason for this is that the product range for the English market will be widened.

The right person to lead the new activity should have distinct managerial qualities, good financial judgment and wish to grow with the company. Furthermore, a technical education with the ability to interpret drawings is required. Some years' experience in tool manufacturing and production planning would also be valuable.

Interested applicants should apply in writing to Mr. C. J. West, IMR Ltd., 17, Buckingham Gate, London, S.W.1, phone 01-534 7814. The application must be submitted not later than December 1st, 1971.

wings

A position as Deputy to the Managing Director will shortly be vacant, and applications for it are invited. It will carry a salary with a minimum of £5,000 per annum, dependent on experience, which should cover the whole field of inclusive tour operation. The successful applicant will be directly responsible to the Managing Director and may be in charge of one or more sections of the company's activities, as well as general administrative responsibilities.

Written replies, which will be treated as confidential, should be addressed to Managing Director, "Winged Personnel", Wings Ltd., 124, Finchley Road, London, NW3 5JA.

CAN YOU SELL SUPERB FINE ART REPRODUCTIONS?

Representatives are required throughout the British Isles to sell reproductions of fine art. The range of framed line art reproductions by Master Artists whose original works are sold at auction for up to £10,000. These are priced at £100-£200. Write for first instance to the address below, but after a successful trial, you will be offered a territory.

ALBERTABLE ARTS LTD., 13 Silverdale Street, London, W1A 3AA.

INSTRUMENT ENGINEER

required at QUINCOAT POWER STATION Near Accrington, Lancs.

The successful candidate will join the Instrument and Electrical Section under the Electrical Engineer. He will be responsible, initially, for the Instrument Maintenance Staff currently working under a bonus scheme and the early part of his work will involve the commissioning of a Hybrid Boiler Automatic Control Equipment. On the satisfactory completion of this work he will be required to undertake Assistant Engineer's responsibilities in Electrical Maintenance.

The post will, therefore, suit an Instrument Engineer with enthusiasm for new work in the instrument field and a willingness to extend his interests in other spheres beyond instrument work. Applicants should possess, or be actively studying for, H.N.C. (Electrical). Salary will be within the range of £1,926-£2,412 per annum in accordance with the National Joint Board Agreement for the Electricity Supply Industry (Provisional salary range pending implementation of a revised salary structure.)

Applications in writing, stating age, experience, qualifications, etc., to the Personnel Manager, CENTRAL ELECTRICITY GENERATING BOARD, 825, Wilmslow Road, East Didsbury, Manchester M20 8RU, to arrive not later than 23rd November, 1971. It is essential to quote Vacancy No. E361/317/T.

Friction Materials Product Design and Development

An expanding company who are leading manufacturers of automobile components in the U.K. seek additional staff to undertake research and development into new and existing friction materials for automobile brakes and clutches. Applicants should have a Science degree or an equivalent professional qualification. A background knowledge of resin chemistry and/or rubber technology and experience in the manufacture of friction materials would be an advantage.

Excellent start conditions exist including superannuation and the successful applicants can expect generous salaries to be negotiated in accordance with their qualifications and experience. Assistance with re-location expenses will be given. Applications, giving brief relevant details, should be addressed to Ref. 6800.

Severn-Smith Advertising Limited, Personnel Chambers, 3 The Parsonage, Manchester M3 2JD. Who are acting on behalf of their client.

Companies to which you do not wish to apply should be listed in a covering letter.

severn TECHNICAL SALES REPRESENTATIVE

A junior sales representative, age 24-30, is required by the OGDEN SMITHS & HUSSEY DIVISION to cover northern England. The products are glass reinforced plastic chiefly in the form of tubes, rods and other profiles selling into the electrical industry.

Experience of industrial selling and a technical background in electrical engineering are required.

Total remuneration will be in the range £1,500-£2,000. A company car and superannuation scheme are available.

Apply in writing giving details of previous experience to the General Personnel Officer, Fothergill & Harvey Ltd., Summit, Littleborough, Lancs.

Chief buyer

A multi-million pound factory of over a quarter of a million square feet, scheduled to commence producing colour T.V. tubes on a shift basis in May, 1972, is nearing completion at Belmont, on the eastern outskirts of Durham City.

A Chief Buyer is required to set up and manage the Purchasing Department and to take responsibility for the acquisition of production and ancillary materials and equipment. Applicants between 25 and 40 years of age should preferably have had previous supervisory experience in a purchasing function. Membership of the Institute of Purchasing and Supplies would be an advantage.

Applications, providing brief details of previous experience, qualifications and present salary, should be sent in confidence to: Mr. R. I. Wright, Personnel Manager, Mullard Durham, Belmont Industrial Estate, Belmont, Durham.

Mullard Durham

BOWATERS UNITED KINGDOM PAPER MILL

SALES REPRESENTATIVE

Heating Industry

Sales Engineers possessing ability, personality and enthusiasm are invited to apply for the post of Technical Representative covering the West Midlands and East Midlands Gas Board Areas.

Bowater Flexpipe is an expanding Company within the Bowater Organisation and is the market leader in Flexible Flue Liners and other allied products.

Applicants should be aged 25-40, qualified to O.N.C. standard, resident in the West Midlands area with a knowledge of the heating industry and plumbers' merchants within the two gas board areas.

Normal large company conditions of service plus Company car.

Applications to Bowater Flexpipe Limited, Lever Street, Bolton, Lancashire. Envelope to be marked Ref. W.M.

ASSOCIATED WEAVERS LIMITED

EXPORT SALES EXECUTIVE

AXMINSTER AND PRINTED CARPETS

He will be responsible for profitable development of sales in specific European markets. Regular overseas travel is envisaged, while during periods at home and in the absence of the Export Sales Manager he will assume the smooth running of the export office effort at our Bradford factory.

The man we are looking for will be in the 25/35 bracket, fluent in two European languages other than English. Sales experience in the textile trade, ideally carpets, would be an advantage.

Above all, however, we are looking for a man who will make his name within our organization—substantial salary is negotiable.

Write and tell us about yourself and why you believe you could be the man for us, to:

C. M. J. Moore, Personnel Manager, Associated Weavers Ltd., P.O. Box No. 11, Tuffshaw Lane, Bradford BD 6QW.

FOTHERGILL & HARVEY GROUP

TECHNICAL SALES REPRESENTATIVE

A junior sales representative, age 24-30, is required by the OGDEN SMITHS & HUSSEY DIVISION to cover northern England. The products are glass reinforced plastic chiefly in the form of tubes, rods and other profiles selling into the electrical industry.

Experience of industrial selling and a technical background in electrical engineering are required.

Total remuneration will be in the range £1,500-£2,000. A company car and superannuation scheme are available.

Apply in writing giving details of previous experience to the General Personnel Officer, Fothergill & Harvey Ltd., Summit, Littleborough, Lancs.

Are you of the Rare Breed?

Like our bright young man throughout the country who just won't work for a salary; who delight in being their own boss; whose satisfaction runs deep because their achievement and income relates to their efforts. If you are of the rare breed and can prove it, telephone Peter Collins 01-493 1906

سويكنا من الاجل

Taxation Specialist

As a result of further developments within British Leyland's Taxation Department we now wish to recruit a specialist to assist the Taxation Manager. He will be involved in developing policies and procedures to ensure the optimum conduct of the Corporation's taxation and related affairs (including Value Added Tax, investment grants, purchase tax, SET and customs and excise duties).

Initially he will be concerned with U.K. tax matters, but eventually he may also be involved in the international field. The successful candidate will be in his mid-twenties and either be a qualified accountant or have undergone appropriate training with the Inland Revenue. At least two years' experience of U.K. corporate tax matters in a large organisation is desirable.

Please write with sufficient details to make an application form unnecessary and using reference DT 1, to Rodney Hill, Recruitment Officer, British Leyland Motor Corporation, Berkeley Square House, Berkeley Square, London W1X 6DL.



Only Good Salesmen Need Applied.

We are a National Company with a leading position in the field of Chemical Cleaning Products and Equipment, selling direct to the user. Experienced salesmen are required in the London and Greater London area. Garage and Transport outlets and to Hotels and Restaurants. Applicants must live in the area and be aged between 25/30. Promotion prospects are good and always from within the company. Guaranteed income plus overriding commission, plus all the usual benefits are available to the right man. Write with brief details to:

APPLYING CHEMICALS
LONDON
Ref. AE 154
Industrial Estate,
Uxbridge, Middlesex.

CONVEYANCER

Established firm of City Solicitors seek able Conveyancer, admitted or unadmitted, aged between 30/40, for general conveyancing work including work for commercial clients. The applicant must have first-class experience and be capable of a high output. The salary offered is up to £4,000 p.a. according to age and experience. Telephone: Mr. T. Curtis, 01-880 3989.

SALES EXECUTIVE

A leading U.K. Label Specialist requires an Executive to sell its products. The successful candidate will be a graduate with a degree in Business Administration or Marketing. Salary is £3,000 p.a. plus commission. Reply to: Mr. A. Wootley, Harlands of Hull Ltd., 100, Collyer Quay, London, E.C.4.

CREDIT CONTROLLER

Credit Control Supervisor for a leading U.K. Label Specialist. The successful candidate will be a graduate with a degree in Business Administration or Marketing. Salary is £3,000 p.a. plus commission. Reply to: Mr. A. Wootley, Harlands of Hull Ltd., 100, Collyer Quay, London, E.C.4.

Where will your qualifications take you?

Here are opportunities to travel, widen your experience, and direct your skills towards the needs of developing countries. Opportunities to earn an excellent salary often with considerable tax concessions. Paid leave with free passages. Educational allowances and subsidised housing. In some cases a tax-free grant of up to £200 on first appointment and an interest-free loan for purchase of a car. Generous gratuity after 2 to 3 years service. Overseas governments and administrations channel a wide variety of such opportunities through the Crown Agents and currently these include—

Zambia RESEARCH ASSISTANTS Up to £2,786 + Gratuity

Required by the Ministry of Rural Development—
RESEARCH ASSISTANT—FARM MACHINERY required as a member of a Unit to assist in supervising the building of workshops and sheds and of plant and equipment. Candidates must have a National Certificate in Agriculture and City and Guilds Farm Machinery operation and care, or similar qualifications, and preferably some experience in a developing country. (Reference M3F/710925/DA)

RESEARCH ASSISTANT—HORTICULTURE required to organise an experimental programme of field trials on horticultural crops. Candidates must have a Diploma in Horticulture or similar subject, and experience preferably on a horticultural research station, preferably with subtropical horticultural crops. (Reference M3F/710926/DA) Gratuity 25% of total salary drawn (normally TAX FREE).

Malawi SENIOR FINANCE OFFICER Up to £3,135 + Gratuity

Required by the Ministry of Works and Supplies to advise on every financial aspect of the Ministry's activities. Candidates must have an internationally recognised qualification in accountancy plus cost and management experience. Previous government experience advantageous. Gratuity 25% of total salary drawn. (Reference M3A/710509/DA)

Malta ORTHOPTIST Up to £1,723

Department of Health for service in St. Luke's Hospital, Għadira. Candidates must hold the Diploma of the British Orthoptic Board. Appointment is on contract for two years. (Reference M3E/710937/DA)

Zambia PRACTICAL INSTRUCTORS Up to £2,786 + Gratuity

Required by the Ministry of Rural Development, Natural Resources Development College, to assist Training Officers with their classes and set up and run practical demonstrations to groups of students in the inter-tropical agricultural zone and an interest and aptitude in teaching students would be a distinct advantage—

PRACTICAL INSTRUCTOR (ANIMAL HEALTH) Candidates must have a Diploma in Animal Husbandry. (Reference M3F/711011/DA)

PRACTICAL INSTRUCTOR (ENGINEERING AND WATER DEVELOPMENT) Candidates must have a Diploma in either Irrigation or Agricultural Engineering. (Reference M3F/711012/DA)

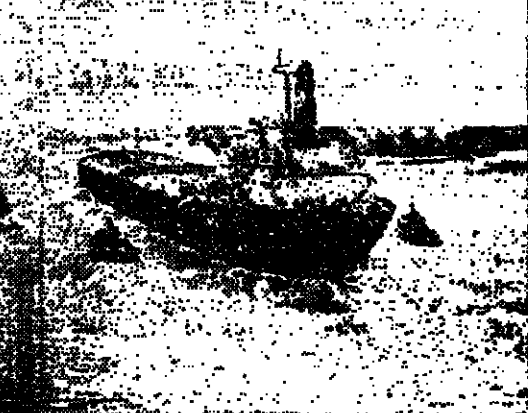
PRACTICAL INSTRUCTOR (ANIMAL AND CROP HUSBANDRY) Candidates must have a Diploma in Animal Husbandry with a bias towards crop husbandry. (Reference M3F/711014/DA) Gratuity 25% of total salary drawn (normally TAX FREE).

Zambia METEOROLOGICAL OFFICERS Grade II and III

Required by the METEOROLOGY DEPARTMENT Grade II (up to £3,261 + Gratuity) required for aviation and general forecasting service at Lusaka International Airport with a possibility of posting as Officer-in-Charge to other main airfields. Candidates must have good secondary education with "A" level or equivalent in Physics and Mathematics; a sound knowledge of English; have had training as a forecaster up to AFC standard; and be a recognised independent forecaster with at least four years' experience in an Aviation Weather Service with, if possible, some administrative experience and knowledge of weather in the inter-tropical zone. (Reference M3F/710612/DA)

Grade III (up to £2,786 + Gratuity) required for forecasting, aviation forecasting and briefing, and supervision of subordinate staff. Candidates must have good secondary education with "A" level or equivalent in Physics and Mathematics; a sound knowledge of English; have had training as a forecaster up to AFC standard; and be a recognised independent forecaster with at least five years' experience as an Aviation Briefing Officer in a large national Meteorological Service with, if possible, familiarity with weather conditions in the inter-tropical zone. (Reference M3F/710618/DA) Gratuity 25% of total salary drawn (normally TAX FREE).

Why follow the leaders?



You know where you are when you sail with a great fleet and a flag that is respected the world over. You're sailing with the leaders. Modern ships. First-class equipment. Superb officers. If you're an Engineer or Navigating Officer with your Certificate you could be one of the Shell Fleet Officers. Depending on your rank and experience, salaries in the Shell Fleet range from £1,962 for junior Third Officers to well over £6,000 for the top positions. You'll get generous leave, 12 days a month for junior officers and 13 days a month for senior officers at about six-monthly intervals. All Certificated Officers can take their wives to sea whenever they wish. There's help with housing loans as well. As a point of departure from your present berth, write now for more information, or telephone 01-934 4179/3968 reversing the charges.

BE A SHELL FLEET OFFICER

SHELL TANKERS (U.K.) LIMITED, STP's (DT), Shell Centre, London SE1 7PQ

ATTENTION ALL SALESMEN

The Office Equipment business is one of the fastest growth industries in the world today. And expansion means that Romeo Vickers, one of the largest Office Equipment Groups in Europe, can offer you a place in this industry.

We need experienced salesmen aged between 22 and 45 years to fill vacancies in each of our divisions in the Northern Region. Experience in the office equipment business is preferable, but not essential.

- Consider the benefits:
- * You will be part of a world wide organisation with 40 sales and service centres throughout the U.K.
- * You are given a sound training and most important you earn while you learn.
- * You have the backing of a nation-wide advertising and direct mail campaign, start each week with a nice batch of leads.
- * You qualify for sound career progression to management.
- * A company car or travel allowance goes with the job.
- * A pension and life assurance scheme is in operation.
- * If you want to earn a top grade salary and commission then why not come over to Romeo Vickers.

Apply in writing to: Mr. F. Candlin, ROMEO VICKERS, 131/133 Portland St., Manchester 1

Sales Manager

c/o T. M. Mann, BARTLETT RECRUITMENT SERVICES, 35, Red Lion Square, London, WC1R 4EP.

will be passed UNOPENED to our client and dealt with in the strictest confidence. All applications will be acknowledged. Companies which do not wish their to be forwarded, should be listed and addressed to the Security Manager.

WOODWORM

Surveyors experienced in woodworm dry rot eradication are invited to apply for the position of manager in the Birmingham office of a lively and expanding national mission.

Applicants aged 25-40 with management ability should have a sound educational background. A successful sales record would be an advantage.

Initial salary will be negotiable. A company car and usual fringe benefits will be added. Write in complete confidence to the: Managing Director, PETER COX LIMITED, 11, Wates Way, Mitcham, Surrey, CR4 4HR.

Medical Information Scientist

Well-known pharmaceutical and chemical organisation has head offices in the Midlands and is now recruiting a man to assist in the provision of centralised information services to our United Kingdom and European companies. The Technical Information Department plays a vital role in monitoring and evaluation of medical information relating to the development, marketing and promotion of the Group's ethical and proprietary products.

Applicants should have recently graduated in a biological science; a reading knowledge of German would be an advantage. We offer a good salary with generous fringe benefits. Please send brief details of qualifications and experience to: Mrs. D. R. Pugh, Personnel Officer, Well-known Pharmaceutical Group Limited, Inthorp House, Sherburn-on-Tees, Surrey.

ACCOUNTANT

Company controlling a group of Ladies' shops seeks a Chartered Accountant to their internal accounting system and to the office administration. Applicants based in London—aged 30/35. Company salary £5,500 p.a. Giving previous experience, to: 35 Curzon Street, London W1Y 7AE.

CRENDON CONCRETE CO. LTD.

Technical Representative LIVERPOOL

Applicants must have experience in the construction industry, a sound knowledge of building techniques, proved selling ability, and established contacts with architects and contractors in the area. Good basic salary plus commission, company car and pension scheme.

Write for application form and enclose brief details to: Sales Director, Crendon Concrete Co. Ltd., Thame Road, Long Crendon, Aylesbury, Bucks.

ARMSTRONG

REGIONAL SALES REPRESENTATIVE

Armstrong Patent Co. Ltd., besides being Europe's largest shock absorber manufacturer, also produce other automotive components, garage service equipment, industrial fastenings and architectural ironmongery. With five plants in the U.K. and others throughout the world, they have thriving Home and Export markets and are actively selling in over a hundred countries.

The Company, now fast expanding into the garage equipment field, selling through motor factors, wishes to obtain the services of a representative to cover the Midlands area. The appointment offers plenty of scope to a keen and lively applicant, who should be between 25 and 35 years of age. Salary, plus commission, will be commensurate with experience and responsibility, together with Company car and usual expenses plus attendant staff benefits.

Applications, giving all relevant details, should be marked "Confidential" and addressed to: Group Personnel & Industrial Relations Manager, Armstrong Patent Co. Ltd., Gibson Lane, Melton North Ferry, East Yorkshire.

General Manager

Pneumatic/Hydraulic Engineering Components Berkshire

To succeed the present incumbent, who is shortly to retire, in one of the Divisions in the major subsidiary of a substantial British Engineering Group. The Division has a recognised share of its market in a range of couplings, valves and fittings. This is a profit-accountable position reporting to the company's Managing Director. Following recent reorganisation, a fresh impetus has been given to sales and marketing practice, and future growth is envisaged in new product developments and other, possibly diverse, commercial activities at home and overseas. Supported by divisional marketing, sales and engineering managers, the G.M. will be responsible for all aspects of profitable growth. As a member of the senior management team he will also contribute to corporate policy and development. Starting salary negotiable but not less than £4,000 p.a., with car, excellent pension benefits, etc. The company seeks a Chartered Mechanical Engineer with early practical experience in product design and development. Aged 37-43, he will have several years' commercial experience and will now be holding a sales or marketing management position in a company which manufactures engineering products for industry. He must be accustomed to working in a company which uses modern financial and administrative control and accounting practices.

Please write in confidence with brief relevant career details to H. C. Holmes, Managing Director, Bull, Edington & Partners (Management Selection) Limited, 25/27 Oxford Street, London W1R 1RF, quoting reference 989.

Bull Edington

Junior Private Secretary

located near St. Pauls and within easy reach of Holborn Viaduct, Cannon Street and Liverpool Street Stations.

This post offers an excellent opportunity to young ladies who have recently completed a full time secretarial course to gain experience in a Board Member's office. Applicants should have a good educational background, a lively intelligence and be capable of working on their own initiative. Accurate and fast shorthand typing speeds are essential.

Salary rising to £1428 p.a. Staff Restaurant, Sports and Social Club. Applications starting full relevant details and present salary to the Personnel Officer (Headquarters), Central Electricity Generating Board, Sudbury House, 15 Newgate Street, London EC1A 7AL, by 24 November 1971. Quote Ref. DT/283. CENTRAL ELECTRICITY GENERATING BOARD.

SALES REPRESENTATIVE

CORRUGATED CONTAINERS SOUTH YORKS/ NORTH LINCOLNSHIRE Our clients are among the leading makers of corrugated and fibreglass containers at one of Britain's most modern plants. They require a sales representative for a well-established sales area covering South Yorkshire and North Lincolnshire.

Applicants must have successful sales experience in the packaging industry, and should not be less than 25 years old. A first-class starting salary will be paid dependent upon experience and ability. Service conditions are excellent, including company car, non-contributory pension and life assurance scheme. Applications, giving full details of experience, may be accompanied by a covering note listing organisations to whom you do not wish your name to be forwarded, and should be sent in strict confidence to: I. Deacon, Ref. 44/A, Senior Appointments Officer, Promark Management Confidential Reply Service, Old Colony House, South King Street, Manchester M2 6DU.

Promark Management Confidential Reply Service

Bakelite Xylonite Limited Overseas Division sales correspondent

The Overseas Division in London requires a Sales Correspondent to provide an efficient office back-up to the overseas sales effort. The person appointed will be primarily concerned with our Decorative Laminated Materials and will be in direct communication with overseas customers by letter, telex and telephone. Some knowledge of French and German is desirable. Applicants, aged up to 40 years, should have good education to "A" level standard with previous experience of similar work. Salary according to experience and qualifications.

Please write or telephone for full job description and application form to: The Personnel Manager, Bakelite Xylonite Limited, Enford House, 139, Marylebone Road, London, NW1 5QE. Telephone: 01-402 4255.

DIRECTOR - CIVIL ENGINEERING

A nationally known Group in the Construction Industry seeks a Director to join the Board of its Civil Engineering Subsidiary Company. He will be responsible to the Managing Director for the direction of current contracts, improving the organisational efficiency, and in negotiating future contracts.

The Company is engaged on a wide range of civil engineering work in the United Kingdom and overseas. This is a challenging appointment for a qualified Civil Engineer aged between 37 and 45 years. It is essential that he should have extensive and successful experience as a Manager of large contracts, and a thorough knowledge of financial and other management controls.

A minimum salary of £8,000 is envisaged; a Company Car is provided together with other fringe benefits. If you fulfil the above requirements, please apply to: R. Keane, 3, Temple Gardens, Middle Temple Lane, London, E.C.4. and mark the envelope "Civil Engineering."

Alan White

Married with two children. Interests include weight training, cricket, handicrafts, past treasurer British Legion and Cancer Relief Society. 5 years in RAF. Then various jobs including Electrical Engineer, Credit Supervisor and Cashier with Lloyds Bank. Joined Save and Prosper in March '70. Now District Manager, Bristol, earning £5,000+car+ expenses. Wonders why he didn't join two years earlier. SAVE AND PROSPER The finest move a man can make.

Senior Technical Representative

The Permutit Company Limited is the largest manufacturer of both Water Treatment Plant and Ion Exchange Resins in the United Kingdom.

The immediate requirement is for a Senior Technical Representative to liaise with prospective clients in the Chemical, Petrochemical and Shipbuilding fields as well as with Consultants and Equipment Manufacturers.

Applicants should be in the age group 30 to 35 years, educated to degree or Higher National Certificate standard in Chemical Engineering. Previous experience in the use or application of Precast Filters would be an advantage.

This is an ideal opportunity for a man, resident in the Midlands area, who is a self-starter with the energy, personality and sales expertise to generate business on a large scale. Salary is negotiable and all the usual benefits associated with a large organisation are offered. A Company car will be provided.

Please write fully, in strict confidence, giving experience, qualifications and current address. The Personnel Manager, The Permutit Company Limited, Pemberton House, 632/652 London Road, Isleworth, Middlesex.

PERMUTIT a member of the Portals Group

SEGAS SPORTS ASSOCIATION - SECRETARY

With the agreement of the various Sports and Social Clubs operating in the Board's area, a Segas Sports Association is being set up and a full time Secretary is required to carry out duties in connection with the formation and subsequent operation of the Association. This is a challenging post and applicants should have experience in those duties preferably in a similar position in a large industrial sports organisation.

The salary will be not less than £2,300 per annum. Applications giving full details and quoting reference 17221/B should be sent within seven days to the: Director of Personnel, SOUTH EASTERN GAS BOARD, Katharine Street, Croydon, CR9 1JU.

SOUTH EASTERN GAS

SENIOR ELECTRONICS ENGINEERS

An independent, vigorous young Company manufacturing industrial control instrumentation requires business minded electronic engineers at least of degree status, who wish to broaden their commercial experience. We are looking for really outstanding young men who have already been successful in their own sphere of engineering and now feel motivated towards a business career where their knowledge of electronic circuitry and control techniques will play an important part. Successful applicants will be provided with a company car and a salary commensurate with the importance of the position.

Write to S.E.18724, Daily Telegraph, E.C.4.

BUSINESS MANAGER

Small International Company in Kensington requires fast, hardworking person with substantial bookkeeping experience to run accounts department and supervise secretarial staff of 10. Suitable for chartered or other with similar management experience. Salary from £5,800 p.a. Write B.M.18716, Daily Telegraph, E.C.4.

Classified Advertising can be submitted by TELEX No. 22874

NITRIGIN EIREANN TEORANTA

require
**ASSISTANT
ACCOUNTANT**
for their CHEMICAL FERTILIZER COMPLEX at
ARKLOW

N.E.T. is a state-sponsored company whose output has more than doubled since it commenced in 1965 and now employs 800 people, with a turnover approaching £10m. This vacancy arises because of the company's continued expansion.

The Company operates advanced accounting techniques involving an integrated system of standard costing and budgeting control and financial planning. The position affords challenge and experience to the man who wishes to find or further his career in the process industry. Knowledge of E.D.P. while not necessary would be an advantage.

Salary and conditions of employment are consistent with those expected of a progressive organisation, and assistance with removal expenses will be provided. The successful applicant is likely to hold a professional qualification and be aged between 27 and 40.

Applications, which will be treated in confidence, should give full details of career to date and should be sent to:-

The Personnel Manager,
P.O. Box 4,
Arklow,
Co. Wicklow.

GRADUATES FOR APPLIED RESEARCH

are required by the Scientific Services Department of the North Western Region of the Central Electricity Generating Board to be based in South Manchester. The Department will be located initially at Didsbury and will be moving to new premises at Wythenshawe in 1973.

The Scientific Services Department carries out scientific and engineering research and applies the results to improving the operation of power plant in the Region. The Department is seeking to make the following appointments.

ELECTRONICS/INSTRUMENTATION
An engineer or physicist with an interest in electronic circuitry is required. The work involves the design of instrumentation for unconventional measurements under unusual or exciting circumstances. Beyond a knowledge of electronics the successful applicant will also have a firm understanding of basic physics.

FLUID MECHANICS
A mechanical or chemical engineer with an interest in fluid mechanics is required. Problems are expected to centre around boilers, two phase flow, evaporation (for water and solutions), pumps, gas flows in nuclear reactors with possibly problems in meteorology. Candidates should have an appropriate degree and be capable of doing scientific work of high quality. Imagination and the ability to master new techniques are prime requirements. Relevant experience while valuable, is not essential.

Starting salaries will be within the range £1350-2250 or £2178-2745 depending upon age, qualifications, experience, etc. (Provisional grading pending implementation of a revised salary structure.)
Applications to be on Standard Forms obtainable from Personnel Manager, CENTRAL ELECTRICITY GENERATING BOARD, 825, Wilmslow Road, East Didsbury, Manchester M20 8RU. Please quote Vacancy No. E362/319/D. Closing date for applications 16th November, 1971.

Work Measurement

... have you got ideas
of your own?
Starting salary around £2,000

One of the biggest industrial organisations in Britain is building up a special team to undertake a separate line of investigation within its major O & M unit.

These are Head Office appointments (the location is very conveniently placed in Central London). The projected team will be involved in the use of work measurement techniques appropriate to an office environment. If this is an area in which you are already employed you will probably have the original and critical viewpoint for which we are looking since you will be given the opportunity for individual work.

The right candidates for this new team will probably have reached A level standard, have had two or three years' experience actually using work measurement techniques in the office and ideally be in their 20's or early 30's.

Starting salaries will be around £2,000 p.a. and the conditions of employment and career prospects are excellent.

Everetts Recruitment Service

Your application should be sent to the address below for forwarding to our clients. The reference number must be put on the envelope.

Enclose separately a note of any company to which you do not wish to apply.
Mr. A. P. Gouge,
Recruitment Manager,
(Ref. 101), Everetts Limited,
10 Greycoat Place, London, SW1P 1SE.

MEDICAL REPRESENTATIVES

The Company Eli Lilly, one of the world's largest pharmaceutical companies, well established in this country for over thirty-five years.

The Job Promoting our research based products, mainly antibiotics, to doctors and pharmacists in the Canterbury and East London areas. Thorough progressive training will be given.

The Men Preferably experienced in detailing ethical pharmaceuticals to doctors, and selling to pharmacists and wholesalers. Men with relevant scientific backgrounds and qualifications will be considered. Age range 22-36.

The Rewards One of the best salary scales in the industry, a company Corntina L. exchanged annually, luncheon and garage allowances, non-contributory pension and life assurance schemes and all working expenses paid.

Ring - reverse charges - or write to: R. Charlton, Personnel Officer, Eli Lilly & Company Limited, Basingstoke, Hants. Telephone Basingstoke 3241.

Getting a good job isn't getting any easier. Maybe this could help.

Spend 3 years as a Short Service Army Officer. After that, getting a good job shouldn't be difficult.

Because in that time you'll get the experience that employers are looking for.

That's why they are keen to take on ex-Short Service Officers as executives. And why the joint Army/Confederation of British Industry Scheme has been set up. Giving you the chance to join any one of over 140 leading companies when you leave.

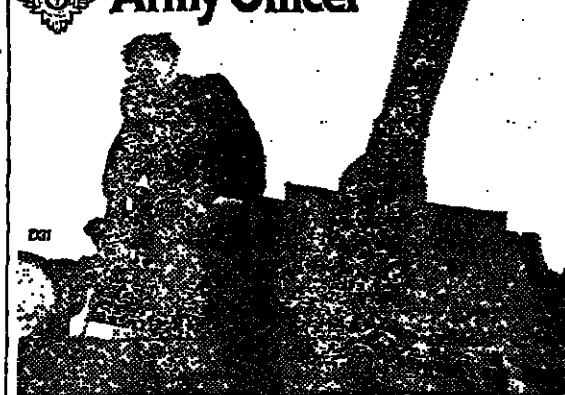
If you can prove to us you're the kind of man we need, we'll pay you £1719 gross p.a. as a 2nd Lieutenant.

If you want to know more about the life and about our selection procedure write for more facts.

Include your age (max. 26), and academic qualifications. You need to have a minimum of 5 GCE 'O' levels, or equivalent. If you have higher qualifications so much the better.

And if you're at or about to go to University, state which one. Write to:

Major R. T. T. Gurdon, Army Officer Entry, Dept. 2189, Lansdowne House, Berkeley Square, London, W1X 6AA.



THOUGHT OF CATERING SELLING?

Are you in the wrong business? Do you need some new encouragement—like the boost of one of the fastest growing markets around?

Our sophisticated training methods are the key to success in the catering field. We give you the background, the technique, plus a range of products second to none—Caterplan, Knorr, Brown & Polson, Frank Cooper. We need salesmen in: London, Bristol and North East England.

You'll be aged between 22-35, with O-level qualifications. Preferably you'll have either catering experience, consumer selling experience, or a well founded conviction that you have the qualities to succeed in a selling career.

Write or phone for an application form to:
Charles Aiken, Sales Training Manager,
020 (United Kingdom) Limited,
Brown & Polson Division, Harsenden Lane South,
Parslo, Greatmouddie, Middlesex.
Tel: 01-898 2200.

EPC/United Kingdom

Young Financial Accountant South-East London

Our client, an expanding manufacturing company, requires a Financial Accountant to join its head office in South-East London.

Reporting to the Chief Accountant, the successful candidate will be responsible for the efficient operation of the Accounting function and the production of monthly and annual accounts, together with associated management control returns. He must be capable of making a positive contribution to the development of the existing accountancy, budgetary and reporting systems. Further responsibility includes carrying out special investigations and deputising on occasion for the Chief Accountant.

It is likely that he will have recently qualified and have experience gained in an industrial environment. This is an important appointment and the salary and fringe benefits offered will underline the importance attached to it. It is a first class career opportunity which would suit an ambitious accountant seeking to gain responsibility.

Please write, in strictest confidence, with details of career to date and stating any companies in which you are not interested, to:
B. J. Gurney, (Ref. 171/73),
Leo Burnett Recruitment Advertising,
48 St. Martin's Lane, London WC2N 4EP.

Leo Burnett Recruitment Advertising



Instrument Technicians North Sea

To help with the increasing demand for North Sea gas, Shell U.K. Exploration and Production need Instrument Technicians who will be based at their Bacton Terminal in Norfolk. Situated on the East coast, Bacton is only 20 miles from the county town of Norwich.

The job involves responsibility for the operation, maintenance and repair of electronic control systems, both on and off-shore on a shift rotational basis. While the men we need must have an instrument background, an ONC/HNC or equivalent in a relevant discipline would be an advantage.

Attractive salaries are offered, together with shift allowances. A contributory pension scheme is in operation and assistance towards resettlement is given where appropriate. The valuable experience you will gain in the expanding gas industry could lead to opportunities for promotion.

Please write, stating age, qualifications and experience, to: Personnel Department (A), Shell U.K. Exploration and Production Limited, P.O. Box 4, Lowestoft, Suffolk.

BURNDIPT

MOBILE RADIO

Burndipt are expanding their activities in the MOBILE RADIO field, and require the following personnel to join a young and enthusiastic team:

**SALES OFFICE
MANAGER** Will be responsible for the organisation and administration of our sales office, the organisation of Market Research and provision of marketing information.

**AREA SALES
MANAGERS** Responsible for our selling activities in the Birmingham, West London and Manchester areas. Company car and commission.

Applicants should preferably have experience in VHF/UHF communications. They will have the opportunity to make a real contribution to the Company's expansion programme. Salaries will be commensurate with qualifications and experience. Assistance will be given with removal expenses if necessary.

Please write or telephone for an application form to: Mrs. L. Dyne, Burndipt Electronics (UK) Limited, St. Fidelis Road, Erith, Kent. ER13 2JL.

RESEARCH MANAGER

(PRODUCT DESIGN & DEVELOPMENT)

1. His primary function will be the development of new friction materials for automotive and industrial purposes up to the state at which an engineering development team can take over. Laboratory and testing facilities are available and these, with their staffs, will come under the control of the Research Manager.
2. A good honours or post graduate degree in Science or Engineering is considered to be essential for this post.
3. Experience with friction materials will obviously be a considerable advantage and research experience is the basic requirement. The company recognises the importance of this position and offers a generous salary in accordance with past experience and qualifications together with substantial benefits in addition to a company car and contributory pension scheme. Assistance with relocation expenses will be given. Please apply giving brief relevant details to Ref. 6864.

SOVERA

Sovera-Smith Advertising Limited, Paragon Chambers, 3 The Paragon, Manchester M3 2JD. Who are acting on behalf of their client.

Candidates to which you do not wish to apply should be listed in a covering letter.

Bostik PERSONNEL MANAGER

Bostik Limited are seeking an experienced Manager to take over an existing Personnel function. He will be responsible to the Director of Administration for:

- the usual Personnel functions
- training
- safety and security
- industrial relations, involving General and Staff Unions
- job grading and personnel assessment

He will probably be at least 35 years old with three to four years' experience especially in industrial relations.

The salary is negotiable and will reflect the importance of the position. The conditions of employment are attractive and assistance with relocation expenses will be given if necessary. Please write, giving full details of education, experience and present salary, to: A. A. Bea, Bostik Ltd., Uiverscroft Road, Leicester, LE4 6BW.

ELECTRONICS SALES MANAGER

LOCATION—WEST OF SCOTLAND
SCIENTIFIC & INDUSTRIAL

A company engaged in the electronics industry, established 15 years ago and employing approximately 350-400 employees in the design and manufacture of electronic equipment and in electrical sub-contract work for international organisations, seeks an aggressive and dynamic young sales manager of good appearance and with a proven record of success in selling.

A candidate meeting these requirements will be rewarded with a salary commensurate for the high degree of responsibility inherent in this position.

A contributory pension scheme is in operation. A company car will be provided. Relocation expenses in the West of Scotland will be paid. Write to A.C.18710, Daily Telegraph, E.C.4.

CIBA-GEIGY

CIBA-GEIGY (UK) Limited

Translator/Editor

We require an additional Translator/Editor for the Information Section of the Publicity Department in Macclesfield, Cheshire.

Applicants should be preferably graduates, but the main requirements are a first-class knowledge of German and the ability to write clear and concise English. The successful candidate will work in co-operation with Technical and Sales Staff in this country and with the parent company in Basle, Switzerland, in producing technical and non-technical literature for publication.

Attractive conditions of service are consistent with the international reputation of the Company and include an excellent contributory pension scheme and assistance with re-location expenses where appropriate.

Letters of application, quoting Ref. GM.26/D, giving brief details of qualifications, age and previous experience should be addressed initially to:
The Personnel Manager,
Ciba-Geigy (UK) Limited,
Simonsway,
Manchester M22 5LB

National Sales Manager/ Director

We sell our Nationally known household products to the grocery and allied trades.

We require a man to head the Sales operation who can quickly demonstrate his knowledge and ability and justify a Directorship.

The man we are looking for is between 35 and 40 years of age with a sound educational background, a dynamic personality and a high I.Q. He will bring with him a record of personal selling to the top buyers, the experience of Management and control of a National sales force—selling to grocery outlets.

The task ahead demands a clean bill of health and the determination and ability to maintain our present business and develop new markets. Having been appointed, the successful applicant will need to move home—assistance given—and to justify a salary of £5,000 p.a. with car and other benefits and exceptional prospects for future personal growth.

Write to N.S.18708, Daily Telegraph, E.C.4

Laboratory Superintendent

Applications are invited for the above position.

The successful candidate will be responsible to the Managing Director for the efficient running of the Laboratory, routine testing of paper and converted products and special projects.

It is essential that candidates have a sound experience in both the Papermaking and Converting Industries and are also experienced in the procedures to government contracts. A minimum qualification of H.N.C. is required. A contributory Pension and Life Assurance Scheme is in operation and assistance with accommodation will be available. Salary will be appropriate to this important post within a vigorous management team.

Applications in writing to The Personnel Manager,

JOHN ROSTRON & SONS LTD, Selby, Yorkshire.

ROSTRONS Paper & Board Mills



CELANESE BUILDING COMPONENTS LIMITED

A Member of the Courtaulds Group

SALESMEN

You know the range of C.B.C. Plastics Plumbing Products—names like Centurion and Series Ten—names that the trade know and trust.

We want the best salesmen in the plumbing trade to sell the range in Greater London area, Kent, Surrey, Sussex & Hampshire. We want experienced men with good contacts in the trade who are truly professional salesmen but who have the technical knowledge to be able to talk on equal terms with their customers.

We expect a lot but we're willing to pay for it. You'll receive a generous salary plus commission, a company car and many other fringe benefits. If you think you can measure up to this exciting and progressive job write with full details of experience and stating which area you want to work in to:-

Peter Lewis, Personnel Manager,

Celane Building Components Ltd.,
Avenue Works,
Walthamstow Avenue,
London E4 8SY.

MANAGER

A Manager is required for a Distribution Depot based at High Wycombe, Buckinghamshire. This will be the major Southern region distribution depot for a national company covering the area south of a line from King's Lynn to Pembroke. An output of 14 warehousemen, drivers, etc. operating a 10,000 square feet warehouse.

The successful applicant will have proved experience in running a depot handling non-durable consumer products and should be fully conversant with the current transport regulations. Preferred age 35 to 45. Salary up to £3,500 per annum, use of company car, three weeks holiday, contributory pension scheme and free life cover.

Apply in writing to M.A.18738, Daily Telegraph, E.C.4.

ASSISTANT ACCOUNTANT

Merchant Bankers, situated in the West End and currently embarking on a programme of rapid expansion, require Young Qualified Accountant, age about 25, to assist the Chief Accountant and Company Secretary.

A salary of up to £2,500 p.a. together with fringe benefits will be available to the right person. Background and experience to date, should be addressed to:
A.A.18736, Daily Telegraph, E.C.4.

A chance to join the largest 370 installation in Europe

We are looking for a number of Trainee Computer Operators and Microfilm Operators, to join our expanding Operations Department. You will receive extensive training in the use of IBM 370/155 computers or Datagraphix 4440 microfilming equipment. The job will involve working shifts to cover 24 hours a day, 7 days a week.

Trainee Computer Operator Salary approximately £1,000
Age: 18-23 years
Education: 2 GCE A-levels

Trainee Microfilm Operator Salary approximately £1,000
Age: 18-30 years
Education: 4 GCE O-levels

If you are interested please telephone for an application form 01-638 6161, and ask for Mrs. Diane Macleod (Personnel Officer).

Centre-file Limited

Lowndes House, 1-9 City Road, London, EC1Y 1BJ.

Internal Auditor

Avis International Division—Rome

We want a young man, preferably single, for this challenging position. Based in Rome, his responsibilities will involve the checking of office procedures, accounting documents and aspects of customer service. Some accounting experience is required. Duties will include extensive travel both in Italy and neighbouring countries, and it is essential that applicants be fluent in written and spoken English and Italian.

This is a permanent position offering the right man excellent prospects within this rapidly expanding international company. Salary is negotiable.

Written applications, giving brief details of experience, age and qualifications, should be addressed to:
Rodney Deslandes, Personnel Manager—Europe, International Division, AVIS RENT A CAR LIMITED, Trident House, Station Road, Hayes, Middlesex.

Avis—we rent cars

REGIONAL SALES MANAGER

(London & Home Counties)

This is an opportunity for a lively and creative Sales Manager with the sort of professional "Get up and go" in the field that leads a sales team to success. The man who joins our progressive and professional group will enjoy:-

- * The opportunity to further his career in an international organisation.
- * A basic commencing salary of around £2,100 p.a. which with our incentive scheme can lead to £3,000 p.a. in the first 2 years.
- * A latest model, comfortable Company car for business and personal use.
- * The usual "Big Company" benefits associated with training and management development, job satisfaction, a challenging environment of lively intelligent people and with contributory pension and life assurance schemes.

We are the largest public group of companies in the business of providing industrial cleaning and maintenance services to Industry and Government. The vacancy is with one of our largest subsidiaries that also has a turnover of several million pounds. If you think you will suit us and have experience of managing a successful industrial field selling team, aged 27-40 and know what professional sales leadership involves, then first write in a short, concise, brief details of experience, age and education to:

H. Oberman, B.Sc.,
Group Personnel Manager,
Pritchard Cleaners (Holdings) Ltd.,
1-3, Clapham Lane, London, WC2A 1LG.

Internal Auditor

Up to £3,800 per annum

required to take charge of a substantial section of London Transport's Audit Office at 280, Old Marylebone Road, N.W.1, covering the internal audit of revenue and capital expenditure, stocks of stores and materials, incentive bonus schemes, time records and payrolls, many of which involve computerised systems. He will also be required to collaborate in the development of further computer based systems.

The person appointed will be a qualified accountant with considerable initiative and a wide practical knowledge and experience of auditing, accounting and costing methods, preferably in large undertakings. The ability to organise and control staff is essential. Salary will depend on the quality of skill and experience offered. There are valuable fringe benefits, including free travel on London Transport services at all times. Applications to: Personnel and Welfare Officer (Ref. 134/DT), London Transport, 55, Broadway, S.W.1, stating age, qualifications and experience.

London Transport

PRINTED CIRCUIT COMPANY

have a vacancy for a

TECHNICAL REPRESENTATIVE

fully experienced with good contacts in the electronic industry. Should be willing to travel to south-west and south-east of England and work on own initiative. Excellent prospects with company matching printed circuit boards and rapidly becoming a national name. Car supplied. Salary according to experience. Company pension scheme. Salary according to experience and salary required to P.C.18744, Daily Telegraph, E.C.4. All enquiries will be treated in strict confidence.

NOTTINGHAM 'TRIAL' O REAL TEST F CRISP'S STAMINA

By HOTSPUR (Peter Scott)
ISP has his first English test beyond two miles in Nottingham's Colwick Cup 'Chase' but very weak opposition will provide a guide to the ex-Australian star's stamina for next month's King George VI Stakes.

Fred Winter, his trainer, found some compensation in the fact that his charge shamed as if longer races would prove an advantage rather than a disadvantage.

Among many valuable broodmares on offer. They are being offered to Crepello and Blakeney respectively.

Irish Ball's future
Irish Ball, winner of this year's Irish Sweepstakes Derby third in Mill Reef's Derby at Epsom and second to Run the Gantlet when representing France at Laurel last month, has ended his racing career.

This colt will become a stallion next spring at the Leawoods Stud, near Newmarket. Shares in him are available through the British Bloodstock Agency.

Today's Nottingham Selections
HOTSPUR COURSE CORR. FORM
HOTSPUR COURSE CORR. FORM

Hotspur's Nap—Astbury (3.15, Chepstow)
SPURS DOUBLE—Astbury and The Wooster (3.45, Chepstow)

but three miles proved too long for Astbury that day and now 1412 better off.

National third
Astbury's close Grand National victory at Aintree remains vividly in the memory of those who saw the Pinfold Chase as now a legend.

Winter, hesitating between the two, opted for the former.

Queen's good stayer Charibon, who was fourth in the Derby, is also a smart flat-racer and is being offered for sale at the Newmarket sales in a fortnight.

OTTINGHAM JACKPOT
WARDS: Mr W. Sims, Mr J. Rose, Major H. Peacock, Brig T. Cooper, Col S. Derry, Mr D. North.

Advance official going: GOOD TO FIRM.

1.00-ORIENT WAR (nsp) 1.00-Dumbarton (nsp)
2.0-Dashing (nsp) 2.0-Dashing (nsp)
3.0-Mayflower IV 3.0-Crisp
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Jarcot (Graham Thorne), winner of yesterday's Trent Handicap 'Chase' at Nottingham, leading Mr Vimy (third) over the final fence.

ORIENT WAR IS BEST Retieme appreciates switch to hurdling

By Our Course Correspondent
ORIENT WAR, no match for Inch Arran at Newbury, tackles less formidable opposition today in the Bingham Handicap 'Chase' (1.30) at Nottingham and should win this time.

Head Light and Goldy's Boy, both of whom receive jumps of weight from Orient War, are capable of running well, but if Fulke Walwyn's horse can produce anything like his best form he should be good enough.

Dashing has yet to win a race this season, but it could be his turn in the Clifton Handicap Hurdle (2.0).

Mayflower IV and Ma's Pal look the best of an undistinguished field for the Mansfield Novices' 'Chase' (3.0). Mayflower IV is the favourite in the Clifton Handicap Hurdle (2.0).

Our Arthur never looked like seriously extending Royal Mark at Wolverhampton, but did enough, perhaps, to justify his support in Division II of the Thames Novices' Hurdle (3.30).

215,789 IN JACKPOT
The Total Jackpot at Nottingham yesterday was not won and the pool of 215,789 carried over to today. Consolation dividend of 2705-15 paid on two tickets nominating first five winners.

HOTSPUR'S "TWELVE"
Only one horse, Nottingham's Twelve, to follow on today.

STATE OF GOING
Advance official going for tomorrow's races: "Good to Firm."

Retieme, who cost Newark owner Mr Arthur Snipe 10,000gns as a yearling but only managed to win two small races on the flat, clearly appreciates the switch to hurdles. The colt gained his second successive victory over timber when landing the Merit Three-Year-Old Hurdle at Nottingham yesterday.

Paddy Broderick made every yard of the running on Retieme, who ran on stoutly from the final flight to resist the challenges of Zarib and Salviati by a length and a half and half a length.

Artoyan, representing the powerful combination of Tom Jones and Stan Mellor, started 3-4 favourite, but after being third into the straight weakened to finish in the final two flights and finished fifth.

Terry Biddlecombe, who wanted to ride Zarib at 10.12h, did not feel well when starting. Emperor Jade, beaten four lengths by Vivace in the Woodlands Novices' 'Chase' (3.0) at Wolverhampton, in the Trent Handicap 'Chase'.

Biddlecombe was later found to be suffering from an ailment and is unlikely to ride at Chepstow today.

Jarcot's fourth
Ken White took Biddlecombe's place on Chepstow, but the 10-year-old, having only his second race for more than 12 months, finished last behind Jarcot, who was recording his fourth victory at Nottingham for Wolverhampton owner-trainer Brian Platt.

Graham Thorne, who kept Jarcot going in fine style to hold the lead, was a half length behind on Friday for America where he will ride Tingle Creek in the Colonial Cup 'Chase' at Camden, South Carolina. He hopes to return in time for racing next Monday.

However, Jones and Mellor whose Colonial Cup runner, Clever Sol, is already at Camden, leave today and the jockey plans to school his mount on Thursday in preparation for Saturday's race.

They did not leave Nottingham empty handed yesterday for Main Hill made a useful debut over fences when capturing the Woodlands Novices' 'Chase' (Div. 1).

As with the Ryder Cup, where there are also no financial rewards, it can only be for the good of the game that the world's best golfers are still genuinely keen to play for their country. Honour still means something.

It is something, too, for Dumitru Munteanu, of Rumania, to have been in the same field as these gladiators, but it is something, too, that his rounds were 102, 87, 85 and 85 for a 73-hole total of 358-118 strokes behind Nicklaus.

For the little man from Singapore, Alvin Lau, who took 18 at the third round with six successive shanks into the water, it is something a little different to remember.

The weakness of the tournament in the United States, anyway, is that too much attention is paid to the individual winner and the exclusion of the main event.

The ideal arrangement would be to make it a foursomes tournament, but that really would be a serious event, but such an idea would surely be laughed out of court.

The trouble with four-ball play is that it takes such an eternity—no less than six hours on the first day and never less than five thereafter, but such progress.

The British performance, overall, was disappointing, with England, who had the best chance, dropping back into sixth place with four shippings. But, as Peter Oosterhuis said as he hurried to catch a flight to South Africa: "It is difficult to see any one of our men who you know you are out of it."

The best British performances came from Brian Huggett, joint sixth in the individual, and Robert Shute, who finished fourth back on 288. Shute's caddy could not speak highly enough of him.

"All he needs to do," he said, "is to go for the hole in a hole, go for the hole." Come to think of it, the same could be said of a good many British golfers. Final totals:

TEAM
1-10-11-12-13-14-15-16-17-18-19-20-21-22-23-24-25-26-27-28-29-30-31-32-33-34-35-36-37-38-39-40-41-42-43-44-45-46-47-48-49-50-51-52-53-54-55-56-57-58-59-60-61-62-63-64-65-66-67-68-69-70-71-72-73-74-75-76-77-78-79-80-81-82-83-84-85-86-87-88-89-90-91-92-93-94-95-96-97-98-99-100

INDIVIDUAL
1-10-11-12-13-14-15-16-17-18-19-20-21-22-23-24-25-26-27-28-29-30-31-32-33-34-35-36-37-38-39-40-41-42-43-44-45-46-47-48-49-50-51-52-53-54-55-56-57-58-59-60-61-62-63-64-65-66-67-68-69-70-71-72-73-74-75-76-77-78-79-80-81-82-83-84-85-86-87-88-89-90-91-92-93-94-95-96-97-98-99-100

Greyhound Racing
TRACK TROPHY FOR LEEDS
By NOEL BLUNT
Leeds was Duke of Edinburgh Trophy when beating Clapton 11-10 in the second leg of the Greyhound Inter-track Championship last night. The overall points score favoured the Yorkshire track by 25-18.

Camira Story (4-7) made all the running in the first leg, over 500 yards by two lengths from the Leeds second-string Rustic Girl (7-1) in 28.98sec. But it needed a photograph to decide the vital third place which went to Caergwily by a short head to give Leeds victory.

GENEVA SHOW
PRIZE DE L'ARVE: Sine (G. W. Williams) 1-10-11-12-13-14-15-16-17-18-19-20-21-22-23-24-25-26-27-28-29-30-31-32-33-34-35-36-37-38-39-40-41-42-43-44-45-46-47-48-49-50-51-52-53-54-55-56-57-58-59-60-61-62-63-64-65-66-67-68-69-70-71-72-73-74-75-76-77-78-79-80-81-82-83-84-85-86-87-88-89-90-91-92-93-94-95-96-97-98-99-100

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HARRY LIKELY TO WE BODELL INFUL 10 ROUNDS

By DONALD SAUNDERS

Boxers who recently had won the European, British and Commonwealth weight titles, and, for the first time, public in at the relatively advanced age of 31, he anxious to exploit their popularity at risking damage to prestige.



Jack Bodeli.



Jerry Quarry.

though he is to rule the European British and Commonwealth divisions.

On record Quarry, a tough Californian of Irish descent, was a little better than that I use the past tense advisedly because

Hard schools If that means Quarry has begun to slip, then by 10 o'clock

the British champion has proved over and over again that only the best are good enough to beat him.

Should Quarry box as difficultly as he did when Jimmy Ellis outsmarted him, cut as readily as he did during three

Sharp in training In training, Quarry has looked very sharp indeed, both with his

used confidence s confidence, a quality s never been short, d since he burst the

confidence, a quality s never been short, d since he burst the

Australia rely on McKenzie's speed

By RAY ROBINSON in Sydney

AUSTRALIA'S selectors have recalled Graham McKenzie to open the bowling in the first contest against The World XI starting in Brisbane on Nov. 26, but the absence of W. M. Lawry's name probably portends the end of the former captain's Test career at 34.

Bruce Francis, 23, the New South Wales right-hand batsman who opened for Essex last season, is the only newcomer and will probably go in first with Stackpole.

Lawry, captain 25 times before he was dropped last February, has been practising



Bruce Francis.

diligently in the hope of re-selection leading to a fourth tour of England next summer.

As he is Australia's third highest scorer in Test cricket and acknowledged to be their safest opening batsman, his omission signifies the selectors' lasting dissatisfaction with the left-hander's approach to the

Of the 11 beaten by England last February, the selectors retain all except Queensland batsman bowler Tony Dell, whose strained

Leg-spinner Terry Jenner holds his place despite John Gleeson's successful bowling against a World XI in the match played

McKenzie, 30, regains the place he lost last season through the last series against England. His opening

The connection will be strengthened by the appearance on Thursday of The Dave Bedford Story (Pentia Publications, in paperback, 10s. 6d.)

Bedford sees his 10,000 metres quest as a gradual preparation for one race and one only. The development of this conviction

is to help young athletes. I was not surprised when he told me that the days of his time as a future administrator. The establishment can breathe more easily

Table Tennis

CHINA TO SEND TOP TEAM

By GEOFFREY HARROWER

ALTHOUGH the Chinese table tennis team which will tour Britain and Ireland next month have not yet been named, I understand that Lin Hui-Ching, the women's triple champion is included.

Also expected to be in the party are Cheng Min-Chih, the women's singles runner-up, and at least three of the men's team which won the Swaythling Cup in Japan last April.

The party of five men, five women and five officials will not arrive in England until Dec. 6, but there is still hope that Teesside will stage an international match.

The official itinerary shows the first international at Belle Vue, Manchester, on Dec. 7, followed by matches in Dublin (13th), Birmingham (16th) and Crystal Palace (18th).

Urgent representations are being made in the Chinese to split their party so that while some travel Edinburgh, others would go to Thornaby-on-Tees to play the match originally arranged for Dec. 6.

Women's Hockey

Notts and Staffs thrive at expense of holders Leics

By RACHAEL FLINT

LEICESTERSHIRE'S hopes of retaining the Midland Counties Championship received a setback at the weekend when in their opening match on Saturday, they were beaten 1-0 by Nottinghamshire and on Sunday defeated 3-2 by Staffordshire, although they led 2-1 until well into the second half.

Both Nottinghamshire and Staffordshire won their other Championship games at the weekend. Nottinghamshire trounced Shropshire 7-0 on Sunday and their new inside-forward, Lesley Moore, scored 3 goals.

Staffordshire on Saturday got the better of Worcestershire, winning 2-1, with their right inner, Susan Holland, getting both the goals.

Bedfordshire were the only other Midlands county to win both their games. They overcame the enthusiastic Bedford College of Physical Education team on Saturday and on Sunday they beat Warwickshire by the same score.

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Motor Racing

FITIPALDI CLINCHES IT

CARLOS REUTEMANN, of Argentina, drove a Brabham BT-56 to victory in Sunday's international Formula II Grand Prix on the Taruma Track at Porto Alegre, Brazil, reports Reuter.

Completing the two 15-lap heats in one hour, three minutes, 42 seconds. But Brazil's Emerson Fittipaldi, in a Lotus 68, clinched the three-event Grande Premio series by taking the second lap after being third to Reutemann in the opening lap.

Fittipaldi finished the series with 44 points, followed by Reutemann with 18 and Fittipaldi's brother, Wilson, on the 11-points mark. The earlier races were held at Interlagos and Sao Paulo.

British drivers Peter Westbury and Graham Hill, both in Brabham BT-56s, finished fifth and sixth respectively in the Porto Alegre race.

Formula II G.P. (Porto Alegre, Brazil) (Continued from p. 80) 1st, Carlos Reutemann (Argentina) Brabham BT-56, 2:04.50; 2nd, Emerson Fittipaldi (Brazil) Lotus 68, 2:05.50; 3rd, Wilson Fittipaldi (Brazil) Lotus 68, 2:06.50; 4th, Peter Westbury (Great Britain) Brabham BT-56, 2:07.50; 5th, Graham Hill (Great Britain) Brabham BT-56, 2:08.50; 6th, John Surtees (Great Britain) Brabham BT-56, 2:09.50; 7th, Tony Brindley (Great Britain) Brabham BT-56, 2:10.50; 8th, Tony Brindley (Great Britain) Brabham BT-56, 2:11.50; 9th, Tony Brindley (Great Britain) Brabham BT-56, 2:12.50; 10th, Tony Brindley (Great Britain) Brabham BT-56, 2:13.50; 11th, Tony Brindley (Great Britain) Brabham BT-56, 2:14.50; 12th, Tony Brindley (Great Britain) Brabham BT-56, 2:15.50; 13th, Tony Brindley (Great Britain) Brabham BT-56, 2:16.50; 14th, Tony Brindley (Great Britain) Brabham BT-56, 2:17.50; 15th, Tony Brindley (Great Britain) Brabham BT-56, 2:18.50; 16th, Tony Brindley (Great Britain) Brabham BT-56, 2:19.50; 17th, Tony Brindley (Great Britain) Brabham BT-56, 2:20.50; 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Specialists In Reinforced Concrete Design and Suppliers of Reinforcement

SURPRISE U.S. SPEECH WELCOMES CHINA TO U.N.

By HENRY MILLER at the United Nations COMMUNIST CHINA took its seat at the United Nations yesterday after 22 years in controversial isolation.

Peking's Mao-suited delegation, far from inscrutable, listened with approving nods to a succession of welcoming speeches including a surprise one from Mr George Bush, chief American delegate.

DEATHS (Continued)

ANDERSON—On Nov. 12, suddenly at home, aged 80, Mrs. M. Anderson, nee ...

MARRIAGES

MURPHY—On Nov. 12, at St. Peter's, ...

SILVER WEDDINGS

OLDFIELD—On Nov. 12, at St. Peter's, ...

GOLDEN WEDDING

CONRILL—On Nov. 12, at St. Peter's, ...

IN MEMORIAM

THEIR NAME LIVETH FOR EVERMORE ...

DEATHS

ALBURY—On Nov. 14, 1971, at ...

DOWN

1 Multifaceted royalty payment? ...

QUICK CROSSWORD

1 Received 2 A bit 3 Accurate 4 Ventilated 5 Old man 6 Instrument 7 Stiff combs 8 On 9 Peas 10 Facial 11 Container 12 Acrostic 13 Rabbit-tail 14 Funeral 15 Bell-toll 16 Bitterness 17 A wish 18 Sweet food 19 Part of a ship 20 A mistake 21 Garden tools 22 Dish-towel 23 Brownish crimson 24 Knotty 25 Cornish 26 Floor of a building 27 Taper 28 Bird 29 Linear measure

SOLUTION NO. 14, 281

Yesterday's Quick Solution ...

IRAQ PROMISES WOMEN EQUALITY

President Al Bakr of Iraq announced a national charter last night guaranteeing the freedom of the Press and of political parties.

NIXON'S LINKS

OUR WASHINGTON STAFF cabled: President Nixon would continue to maintain contact with Peking through secret diplomatic channels.

Limiting councils

Where he did score well was on the point of local independence.

Respect for colleagues

A spokesman emphasised that Britain's "respect for, and welcome to, our new Chinese colleagues" had been demonstrated.

Crowe's greeting

Among those who welcomed them informally—in Chinese—was Sir Colin Crowe.

Practical socialism

It was Mr Crosland who spoke of the Englishman's home as his castle.

Crosland's council house castles

By ANDREW ALEXANDER

LOOKING at the chief speakers in the Commons yesterday, casual visitors may have found it hard to decide who was who and which was what.

On one side there was a rather elegant chap with a saucy voice and a way of looking down his nose at things.

Another principal speaker was a chap (well, more of a bloke, really) with a forceful manner and an accent which sounded very commonplace compared to Mr Crosland's.

He turned out to be Mr Peter Walker, Conservative Secretary for the Environment.

It was Mr Walker who dubbed the Bill "a remarkable piece of practical socialism."

The Bill, which compels all local authorities to operate rent rebate schemes, will involve council properties being assessed under the "fair rents" system.

But the Opposition protested that it was a completely unsuitable system for council houses.

Mr Crosland, who dismissed the Bill angrily as "reactionary and divisive," regretted that the proposed rent rebates for private tenants did not extend to those in furnished properties.

"What did you do when you were in office?" shouted Tory M.P.s. Mr Crosland dealt with this and several other interruptions by replying steadily on.

Exploring possibilities

The City of London, Mr Heath continued, had never been slow to seize its opportunities.

The fact that London had established a leading role in the Euro-dollar market showed the City was just as capable of providing financial services in other currencies as it was in sterling.

For many banks and financial houses which already had close connections in Europe it was a matter of building on existing contacts.

Those who dealt in the markets of all kinds which provided diversity in the unity of the Square Mile were already, he hoped, exploring the possibilities of the Market and adapting rapidly to them.

Some of our large-scale industries are already active in Europe. But for others, and for many individual firms, the prospect of an opening in Europe will be strange.

They may be tempted to wait and see how things develop after we are in. But by then it will already be too late.

Two questions Mr Heath said he would like to see the directors of every company in Britain meeting this week to ask themselves two questions:

- 1-What does going into Europe mean for our company? 2-What does our company need to do now to take the most of the opportunity?

Arguing that "now is the time" to plan the renewal and expansion of capacity, construction and new factory buildings, and order new plant and equipment.

There was spare capacity in the building and construction industries and the machine-tool industry, and there were unemployed men and women waiting to fill the jobs which an expansion would provide.

"And we have the spare resources readily available for the additional investment without strain on the economy."

"The opportunity this present will be lost if we wait for the demand to build up. Then everybody will be trying to create new capacity together."

"We have seen it happen before. The wise businessmen will not allow it to happen this time," Mr Heath predicted.

HEATH

By H. B. BOYNE

Continued from Page 1 and express that desire in the appropriate constitutional manner. Do not believe any British Government would stand in the way.

"But that is not what the majority want today. Ought it not to be possible, therefore, for all reasonable men and women in Northern Ireland to accept this reality?"

"Surely it is now the duty of all responsible people in Northern Ireland to put on one side for the time being their differences over their ultimate aims."

"Is it not their duty to work together on the immediate task of making Northern Ireland once again a place in which all the people, whatever their religion or political views, can live and work together in peace and prosperity?"

Political initiative

That was the object Mr Heath continued. He was making a political initiative in inviting all concerned to take part in discussions with him.

"The British Government do not go into these consultations with any preconception about the means by which a solution is to be achieved."

"The Northern Ireland Government, for their part, have put forward a series of proposals for discussion. The proposals may not go far enough for some people."

"But the Northern Ireland Government are surely justified in expecting that their willingness to go so far should be recognised."

Ready for Europe

Much of the rest of the Prime Minister's speech consisted of urgent advice to British businessmen and industrialists, many of them in his audience, to "get ready to enter Europe."

Clearly he refused even to contemplate the possibility that the necessary legislation would not be passed by Parliament in time for Britain's entry to the Common Market on Jan. 1, 1973.

"There are 34 shopping days to Christmas, and there are 412 days in which to get ready to enter Europe," he said.

"Now that Parliament has taken the decision, the arguments of the past can be put behind us."

"Let us unite to make the most of the opportunities that await us. We must not dilute our delay over providing the means."

"The benefits will not fall into our laps. We must plan how to get them and work for them. And the time to start planning and working is now."

Exploiting possibilities

The City of London, Mr Heath continued, had never been slow to seize its opportunities.

The fact that London had established a leading role in the Euro-dollar market showed the City was just as capable of providing financial services in other currencies as it was in sterling.

For many banks and financial houses which already had close connections in Europe it was a matter of building on existing contacts.

Those who dealt in the markets of all kinds which provided diversity in the unity of the Square Mile were already, he hoped, exploring the possibilities of the Market and adapting rapidly to them.

Some of our large-scale industries are already active in Europe. But for others, and for many individual firms, the prospect of an opening in Europe will be strange.

They may be tempted to wait and see how things develop after we are in. But by then it will already be too late.

Two questions Mr Heath said he would like to see the directors of every company in Britain meeting this week to ask themselves two questions:

- 1-What does going into Europe mean for our company? 2-What does our company need to do now to take the most of the opportunity?

Who? Who will quote you by phone or in person... THE ANGLE RING CO. LTD., Tipton, Staffs.

DEATHS (Continued)

CURTIS—On Nov. 14, peacefully at home, aged 85, Mrs. M. Curtis, nee ...

DAWSON—On Nov. 14, 1971, peacefully at home, aged 85, Mrs. M. Dawson, nee ...

DEAN—On Nov. 14, 1971, peacefully at home, aged 85, Mrs. M. Dean, nee ...

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